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OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT APPEALS

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Attorneys for the Government of Guam

IN THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT APPEAL

IN THE APPEAL OF:) DOCKET NO. OPA-PA-16-007
CORE TECH INTERNATIONAL CORP., Appellant.) PURCHASING AGENCY'S) MOTION FOR AN EXPEDITIOUS) DISPOSITION (DISMISSAL)) ON THE MERITS

The Department of Public Works ("DPW"), through counsel, respectfully requests an expeditious disposition of dismissal on the merits in this matter. As such, submitted with this Motion is DPW's Request that Core Tech's Appeal be heard on the Record.

BACKGROUND

DPW issued a Request for Proposals to Lease Financing for Design, Renovation, Rehabilitation, Construction and Maintenance of Public Schools (Beginning with Simon Sanchez High School) Project No.: 730-5-1055-L-YIG. Three proposals were submitted to DPW and evaluated by the selection committee. Guam Educational Facilities Foundations, Inc. ("GEFF") was the highest ranked offeror. After successful negotiations, a letter of intent to award the

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contract was issued to GEFF.

Core Tech International Corp. ("Core Tech") filed its protest with DPW. After review of the protest, DPW denied Core Tech's protest. Core Tech then filed its appeal of DPW's decision to deny its protest with the Office of Public Accountability.

ARGUMENT

Pursuant to 2 GAR, Div. 4, § 12109(a), the Hearing Officer has the authority "to settle, simplify, or fix the issues in a proceeding, or to consider other matters that may aid in the expeditious disposition of the proceeding." We submit that the procurement record in this matter and filed with the Office of Public Accountability shows DPW complied with the Guam Procurement Law and Public Laws 32-120 and 32-121 authorizing the lease financing for the design, renovation, rehabilitation, construction and maintenance of Department of Education schools. Based on the record submitted and the explanation below, the Hearing Officer should expeditiously dismiss this appeal on the merits.

Simon Sanchez High School is plagued with health and safety issues. See, Declaration of Jon Fernandez. Further delay in the rehabilitation and reconstruction of the aging facility prolongs the exposure of unsafe and harmful conditions to the students and faculty of Simon Sanchez High School. See, Declaration of Jon Fernandez. Simon Sanchez High School gymnasium, science wing and restroom were recently shut down by Public Health and Social Services due to unsafe conditions and health concerns. See, Declaration of Jon Fernandez. Expenditures toward band aid repairs are a futile use of government resources. These dire conditions could be completely and permanently addressed by quickly dismissing the matter and allowing the project to proceed forward.

DPW also seeks expeditious resolution in this matter in order to pursue favorable financing rates in the market. The USDA Rural Development offers a prevailing interest rate of 2.75% through September 30, 2016, which is currently a historical low for the Agency. See, Letter dated July 5, 2016 from USDA to Richard B. Inman, Jr. attached as Exhibit A. In order to qualify for this CF Direct Loan program, GEFF would need to file a formal application to USDA by August 31, 2016. See, U.S.D.A. Notice of Preapplication Review Action attached as Exhibit B. USDA has already determined that GEFF's proposal is eligible for funding based on its review of GEFF's preapplication to the Agency. See, U.S.D.A. Notice of Preapplication Review Action

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attached as Exhibit B. The next interest rate adjustment, if applicable, would be effective October 1, 2016. See, Letter dated July 5, 2016 from USDA to Richard B. Inman, Jr. attached as Exhibit

A.

A dismissal of this appeal would allow DPW and GEFF to timely submit an application to

USDA. If the application, which has already been deemed eligible for funding, is approved, the

government could realize a significant savings to the cost of the project. If GEFF is able to obtain

a USDA loan, the interest rate will be 2.75%, which is significantly lower than the tax-exempt

bond market, and the government of Guam will save over \$23,000,000 in interest over the life of

the loan. See, Letter dated July 8, 2016 from GEFF to DPW, attached as Exhibit C. The savings

could mean more funding toward repairing the remaining 34 schools.

CONCLUSION

For the foregoing reasons, DPW requests that the Hearing Officer find an expeditious dismissal of the instant appeal is warranted because the record reveals that DPW complied with the

Guam Procurement Act and Public Laws 32-120 and 32-121 and Core Tech's Appeal fails on its

merit.

Submitted this 8th day of July, 2016.

OFFICE OF THE ATTORNEY GENERAL Elizabeth Barrett-Anderson, Attorney General

By:

SHANNON TAITANO

Assistant Attorney General

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EXHIBIT A



July 5, 2016

Richard B. Inman, Jr. Guam Educational Facilities Foundation, Inc. 259 Martyr Street, Suite 204 Hagatna, GU 96910

Dear Mr. Inman:

Subject:

Community Facility (CF) Direct Loan Program

Prevailing Interest Rate

USDA Rural Development (RD) is pleased to have issued the AD-622, Notice of Preapplication Review Action dated May 25, 2016 in favor of the Guam Educational Facilities Foundation, Inc. (GEFF). Funds will be used to construct a new public high school in the northern village of Yigo, Guam.

In addition to offering a loan term that can extend up to forty (40) years, RD offers a market interest rates that is set by RD based on "... the average of the Bond Buyer Index for the four weeks prior to the first Friday of the last month before the beginning of the quarter."

Based on the above index, the prevailing interest rate that is in effect from July 1, 2016 to September 30, 2016 is 2.750%, which is currently a historical low for the Agency. The next interest rate adjustment, if applicable, would be effective October 1, 2016.

I trust that this provides clarification relative to the application of the prevailing interest rate for the CF Direct Loan program.

If I can be of further assistance, please do not hesitate to contact me.

Sincerely,

JOSEPH M/DIEC Area Director

> Rural Development 770 East Sunset Blvd., Suite 280, Tiyan, GU 96913 Voice (671) 472-7361 • Fax (855) 878-2465

USDA is an equal opportunity provider, employer, and lender.

If you wish to file a Civil Rights program complaint of discrimination, complete the USDA Program Discrimination Complaint Form (PDF), found online at http://www.ascr.usda.gov/complaint_filing_cust.html, or at any USDA office, or call (866) 632-9992 to request the form. You may also write a letter containing all of the information requested in the form. Send your completed complaint form or letter to us by mail at U.S. Department of Agriculture, Director, Office of Adjudication, 1400 independence Avenue, S.W., Washington, D.C. 20250-9410, by fax (202) 690-7442 or email at program.intake@usda.gov.

EXHIBIT B

U.S. DEPARTMENT OF AGRICULTURE NOTICE OF PREAPPLICATION REVIEW ACTION

rom: USDA Rural Develor	oment	
(Depa	rtment, bureau, or establishment)	
		Agency Number
Mr. Richard B. In Guam Educational Fac To: Foundation, Inc.		Reference Your Preapplication
259 Martyr Street		Number
Suite 204 Hagatna, GU 96910		Dated: 05-25-2016
We have reviewed your preap have determined that your pro		r Community Facilities Programs and
eligible for funding	g by this agency and can compete wi	th similar applications from other grantees.
eligible but does r	not have the priority necessary for fur	ther consideration at this time.
not eligible for fun	ding by this agency.	
2. Therefore, we suggest that Yo	ou:	
✓ file a formal applic	cation with us by (date) 08-31-20	16
file an application	with	(Suggested Federal agency).
find other means	of funding this project.	
		iscal years and the number of applications re- npeting will be available after (month, year)
4. You requested \$56	0,000,000.00 Federal funding i	n your preapplication form, and we:
are agreeable to	consideration of approximately this a	mount in the formal application.
	ze the amount requested in more de	
5. A preapplication conference w	/ill benecessary ✓ not	necessary. We are recommending that it be held
at	on	, ata.m./p.m. Please
contact the undersigned for o	onfirmation.	
6. Enclosures: ✓ Form	s Instructions	Other (Specify)
7. Other Remarks:		
All obligations depend	dent on funding availabil	ity.
Signature /	Title	Date
Joseph M. Diego	Area Director	06-06-2016
Organizational Unit	Administrative Office	Telephone Number (671) 300-8560
Address 770 Sunset Blvd	Suite 280	
Guam, GU Tiyan	in Arrah ing	
•		

NOTE: This form will be used by Federal agencies to inform applicants of the results of a review of their preapplication request for Federal assistance. When the review cannot be performed within 45 days, the applicant shall be informed by letter as to when the review will be completed. When Federal agencies determine that the proposal is not eligible for Federal assistance, specific reasons should be provided in Item 7 Other Remarks.

EXHIBIT C



GUAM EDUCATIONAL FACILITIES FOUNDATION 118 Biridan Pulattat Dededo, Guam 96929

3060 Peachtree Road, Suite 1705 Atlanta, GA 30305 USA 404.504.2772 (ph) | 404.504.2790 (fx)

July 8, 2016

Mr. Felix C. Benavente
Deputy Director
Guam Department of Public Works
542 North Marine Corps Drive
Upper Tumon, Guam 96913

RE: RFP No. 730-5-1055-L-YIG, USDA Loan

Dear Mr. Benavente,

The purpose of this letter is to request that the Department of Public Works declare that the rebuilding of Simon Sanchez should proceed without delay to protect the substantial interest of people of Guam because of the attractive financing currently available. GEFF identified attractive financial funding via a USDA Community Facilities Program and proactively submitted a pre-application for a direct loan through this program. The USDA has approved the pre-application and requested that we submit a formal application by August 31, 2016 to qualify for current funding availability. If we are able to obtain a USDA loan the interest rate will be 2.75%, which is significantly lower than the market, and the Government of Guam will save over \$23,000,000 in interest over the life of the loan.

The need to move promptly and take advantage of the availability of the USDA loan is amplified by the fact that Fitch has recently downgraded Guam's debt rating. This downgrade combined with an increasing aversion to risk due to worldwide economic uncertainties will only continue to increase Guam's cost of capital in the public markets and the spread between the interest rate of Guam's below investment grade bonds and the USDA loan will continue to rise.

In addition to the urgency due to financing availability and potential savings for the government, conditions at Simon Sanchez High School are deplorable and the Department of Public Health has shut down portions of the school. If the Government of Guam is to provide a safe, healthy, sanitary learning environment it must take action. The savings of \$23,000,000 or more available from the USDA financing can be used to improve the remaining schools or other important purposes identified by the Government of Guam. Thus to take advantage of these savings and remedy the situation at Simon Sanchez, the award of the IDIQ contract and finalization of the Lease without delay is necessary to protect the substantial interest of people of Guam.

If possible, we encourage the OPA Appeal to proceed without a trial in an efficient manner. The facts in this matter speak for themselves. It is important that we continue to pursue the USDA



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loan and that this meeting be conducted promptly to take advantage of this extremely attractive financing. Thank you for your consideration.

or can

Respectfully

Sean K. Easter Vice President

CC: Jon Fernandez
Tom Keeler
Shannon Taitano
Rick Inman
Jamie Wilson
Eduardo Calvo



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IN THE APPEAL OF:) DOCKET NO. OPA-PA-16-007
)
CORE TECH INTERNATIONAL CORP., Appellant.	DECLARATION))

JON FERNANDEZ makes this declaration under penalty of perjury under the laws of

- 1. I am employed by Guam Department of Education, Government of Guam, as its Superintendent.
- 2. I submit this Declaration in hope that the Office of Public Accountancy ("OPA") will either hear Core Tech International Corp.'s Appeal on the Record or, if a hearing is deemed needed, on an expedited basis.
- 3. Simon Sanchez High School is plagued with health and safety issues. Further delay in the rehabilitation and reconstruction of the aging facility prolongs the exposure of unsafe and harmful conditions to the students and faculty of Simon Sanchez High School. Simon Sanchez High School gymnasium, science wing and restroom were recently shut down by Public Health and Social Services due to unsafe conditions and health concerns.

Guam and states:

4. It is my understanding that the Selected Contractor has applied for financing from the USDA Rural Development, which currently offers interest rates at historical lows for the Agency. If the Selected Contractor is able to close on this financing it will allow the government to allocate other funds needed to repair Guam's other public schools.

I declare under penalty of perjury that the aforementioned is true.

Submitted this day of July, 2016.

Bv:

ON FERNANDEZ

SUPERINTENDENT

Guam Department of Education