

1 **FISHER & ASSOCIATES**
2 Suite 101 De La Corte Building
3 167 East Marine Corp. Drive
4 Hagåtña, Guam 96910
5 Telephone: (671) 472-1131
6 Facsimile: (671) 472-2886

7 Counsel for *Guam Visitors Bureau*

RECEIVED
OFFICE OF PUBLIC ACCOUNTABILITY
PROCUREMENT APPEALS
DATE: 7/18/2014
TIME: 8:45 AM PM BY: M.B.
FILE NO OPA-PA: 14-003

8
9
10 **BEFORE THE OFFICE OF PUBLIC ACCOUNTABILITY**
11 **GOVERNMENT OF GUAM**

12 IN THE APPEAL OF :
13
14 PACIFIC DATA SYSTEMS, INC.
15
16 Appellant.

CASE NO: OPA-PA 14-003

**GVB'S REPORT PURSUANT TO
OPA'S JUNE 27, 2014 ORDER**

17
18 **COMES NOW** Guam Visitors Bureau ("GVB"), by and through undersigned counsel of
19 record, and submits its report pursuant to the Order dated June 27, 2014.

20 **A. What has been disclosed to Appellant Pacific Data System, Inc. ("PDS")**

21 In its Notice of Errata re (1) Opposition to Motion to Compel Production of the Complete
22 Procurement Record; (2) Declaration of Antonio Muna, Jr. filed May 19, 2014, GVB stated that in
23 April of 2013 (prior to the issuance of Multi-Step Bid No. GVB-2014-002MS) it sent requests for
24 quotations to G4S Security Systems, Inc. ("G4S"), Securitech, SecureSafe Solutions, and Phoenix
25 Pacific, regarding an assessment of the existing security camera system on Pale San Vitores Road,
26 Tumon.

27 All communications between GVB and G4S between January 1, 2012 and December 6, 2013
28 were disclosed to PDS on May 20, 2014, in response to PDS' Freedom of Information Act ("FOIA")
request. Said disclosed documents were filed by PDS on May 21, 2014 as Exhibit 1 to the
Declaration of Bill Mann in support of Reply of Pacific Data System, Inc. to the Opposition to

1 Motion to Compel Production of the Complete Record.
2

3 **B. What has been withheld and the basis for the withholding**

4 GVB discussed the specifications needed for upgrades and/or additional CCTV infrastructure
5 with Jeffrey Muth, then Duty Free Shoppers (“DFS”) Security Manager, because Mr. Muth was
6 responsible for the original installation of the cameras by DFS and was familiar with the system
7 requirements. *See* Declaration of Antonio Muna, Jr. filed May 19, 2014. The FOIA request by PDS
8 only requested communications between GVB and G4S, so communications with Mr. Muth were
9 not provided. In addition, GVB did not believe it was required to include communications that took
10 place prior to the issuance of the solicitation as part of the agency procurement record.
11

12 However, true and correct copies of communications between the GVB and Mr. Muth
13 between January and March 2013 are attached herein as Exhibit A to refute PDS’ allegation that the
14 specifications for Multi-Step Bid No. GVB-2014-002MS were created for GVB by G4S. G4S did
15 not responded to GVB’s request for quotations until April of 2013; the GVB has already developed
16 the specifications for the solicitation with Mr. Muth in the months prior.

17 The only other documents related to Multi-Step Bid No. GVB-2014-002MS that have not
18 been filed as part of the agency procurement record or otherwise disclosed are (1) company
19 confidential information submitted by PDS in response to the solicitation, and (2) sealed bid costs
20 submitted by G4S and PDS. *See* 5 GCA §5252(b). However, PDS received a copy of the bid
21 abstract along with a Notice of Non-Selection on February 27, 2014, reviewed the bid cost summary,
22 and discussed the same at a meeting with the GVB on March 5, 2014, wherein the parties discussed
23 PDS’ concerns regarding the disparity of prices of items offered to the GVB.
24

25 **C. Whether all materials subject to disclosure have been provided to PDS**

26 All materials subject to disclosure have been provided as described herein.
27
28

EXHIBIT A



Antonio Muna, Jr. <antonio.muna@visitguam.org>

GVB Security Camera Project

2 messages

"Tony Muña, Jr." <antonio.muna@visitguam.org>

Fri, Jan 4, 2013 at 4:31 PM

To: jeffrey.muth@dfs.com

Cc: Jon Nathan Denight <nathan.denight@visitguam.org>

Håfa Adai Jeff!

Joann Camacho gave me your name and told me you were involved in the first security camera project for Pale San Vitores Road. As GVB prepares to overhaul the inoperable system currently in place, we wanted to see if we could set-up a meeting with you.

Please let us know if the following date and time would work for you:

Friday, January 11, 2012

2:00PM at GVB

Senseramente'

Tony Muña, Jr.

Public Information Officer

GUAM VISITORS BUREAU

401 Pale San Vitores Road | Tumon, Guam 96913 | (671) 646-5278

antonio.muna@visitguam.org | <http://www.visitguam.org>



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Muth, Jeff <Jeffrey.Muth@dfs.com>

Fri, Jan 4, 2013 at 4:33 PM

To: "\"Tony Muña, Jr.\"" <antonio.muna@visitguam.org>

Cc: Jon Nathan Denight <nathan.denight@visitguam.org>

Tony,

Perfect. See you then.

Jeff

From: "Tony Muña, Jr." [mailto:antonio.muna@visitguam.org]
Sent: Friday, January 04, 2013 4:31 PM
To: Muth, Jeff
Cc: Jon Nathan Denight
Subject: GVB Security Camera Project

[Quoted text hidden]



Antonio Muna, Jr. <antonio.muna@visitguam.org>

FW: CATT project comments

9 messages

Muth, Jeff <Jeffrey.Muth@dfs.com>
To: antonio.muna@visitguam.org, nathan.denight@visitguam.org
Cc: "Camacho, Joann" <Joann.Camacho@dfs.com>

Tue, Feb 26, 2013 at 12:02 PM

Please see comments in Red.

Please call me if you have any questions.

Jeff

From: Muth, Jeff
Sent: Tuesday, February 26, 2013 11:16 AM
To: Jon Nathan Denight (nathan.denight@visitguam.org)
Subject: CATT project comments

Nate,

Sorry for the delay. Call me if you have any questions.

Jeff



Tumon and Hagatna Bay CCTV-Surveillance Scope comments.docx

22K

Camacho, Joann <Joann.Camacho@dfs.com>
To: "Muth, Jeff" <Jeffrey.Muth@dfs.com>, antonio.muna@visitguam.org, nathan.denight@visitguam.org

Tue, Feb 26, 2013 at 12:14 PM

Hafa Adai All,

Thanks Jeff for the comments.

GVB Team, do we have a meeting with GPD Tumon ? Kindly advise when the meeting will be. We really need to get this off the ground.

Appreciate your help and support.

Thank you,

JOann

From: Muth, Jeff
Sent: Tuesday, February 26, 2013 12:03 PM
To: "Tony Muña, Jr." (antonio.muna@visitguam.org); Jon Nathan Denight (nathan.denight@visitguam.org)
Cc: Camacho, Joann
Subject: FW: CATT project comments

[Quoted text hidden]

Jon Nathan Denight <nathan.denight@visitguam.org> Tue, Feb 26, 2013 at 1:49 PM
To: "Camacho, Joann" <Joann.Camacho@dfs.com>
Cc: "Muth, Jeff" <Jeffrey.Muth@dfs.com>, antonio.muna@visitguam.org, Dee Hernandez <dee.hernandez@visitguam.org>, Miranda Munoz <miranda.munoz@visitguam.org>, Karl Pangelinan <karl.pangelinan@visitguam.org>

Hafa Adai All,
Meeting with GPD set for 11AM Monday, March 4. Should we meet at Tumon Precinct?

[Quoted text hidden]

--

Jon Nathan Denight
Deputy General Manager

GUAM VISITORS BUREAU
401 Pale San Vitores Road | Tumon, Guam 96913 | (671) 646-5278
nathan.denight@visitguam.org | <http://www.visitguam.org>



Like us on Facebook: <http://www.facebook.com/guamvisitorsbureau>

Karl Pangelinan <karl.pangelinan@visitguam.org> Tue, Feb 26, 2013 at 2:02 PM
To: Jon Nathan Denight <nathan.denight@visitguam.org>
Cc: antonio.muna@visitguam.org, "Muth, Jeff" <Jeffrey.Muth@dfs.com>, Dee Hernandez <dee.hernandez@visitguam.org>, "Camacho, Joann" <Joann.Camacho@dfs.com>, Miranda Munoz <miranda.munoz@visitguam.org>

I strongly suggest it be at Tumon precinct.

KP

[Quoted text hidden]

Camacho, Joann <Joann.Camacho@dfs.com>

Tue, Feb 26, 2013 at 2:26 PM

To: Karl Pangelinan <karl.pangelinan@visitguam.org>, Jon Nathan Denight <nathan.denight@visitguam.org>

Cc: antonio.muna@visitguam.org, "Muth, Jeff" <Jeffrey.Muth@dfs.com>, Dee Hernandez <dee.hernandez@visitguam.org>, Miranda Munoz <miranda.munoz@visitguam.org>

Yes, the plan was to meet at the Tumon Precinct so we can also see the existing system. Monday works. Trust you'll confirm once GPD is good with date and time.

Thank you for coordinating.

Good day and much of God's blessing to all.

JOann

From: Karl Pangelinan [mailto:karl.pangelinan@visitguam.org]

Sent: Tuesday, February 26, 2013 2:02 PM

To: Jon Nathan Denight

Cc: antonio.muna@visitguam.org; Muth, Jeff; Dee Hernandez; Camacho, Joann; Miranda Munoz

Subject: Re: CATT project comments

[Quoted text hidden]

Muth, Jeff <Jeffrey.Muth@dfs.com>

Tue, Feb 26, 2013 at 3:05 PM

To: Karl Pangelinan <karl.pangelinan@visitguam.org>

Cc: Jon Nathan Denight <nathan.denight@visitguam.org>, antonio.muna@visitguam.org, "Muth, Jeff" <Jeffrey.Muth@dfs.com>, Dee Hernandez <dee.hernandez@visitguam.org>, "Camacho, Joann" <Joann.Camacho@dfs.com>, Miranda Munoz <miranda.munoz@visitguam.org>

Agreed.

Sent from my iPhone

[Quoted text hidden]

Muth, Jeff <Jeffrey.Muth@dfs.com>

Tue, Feb 26, 2013 at 3:06 PM

To: Jon Nathan Denight <nathan.denight@visitguam.org>

Cc: "Camacho, Joann" <Joann.Camacho@dfs.com>, "Muth, Jeff" <Jeffrey.Muth@dfs.com>, antonio.muna@visitguam.org, Dee Hernandez <dee.hernandez@visitguam.org>, Miranda Munoz <miranda.munoz@visitguam.org>, Karl Pangelinan <karl.pangelinan@visitguam.org>

Meet you there. GPD confirmed?

Sent from my iPhone

[Quoted text hidden]

Miranda Munoz <miranda.munoz@visitguam.org>

Tue, Feb 26, 2013 at 3:56 PM

To: Karl Pangelinan <karl.pangelinan@visitguam.org>, Jon Nathan Denight <nathan.denight@visitguam.org>, Joann.Camacho@dfs.com, Jeffrey.Muth@dfs.com

Cc: antonio.muna@visitguam.org, Dee Hernandez <dee.hernandez@visitguam.org>

Dear All,

Meeting is confirmed at the Tumon Precinct on Monday, March 4th at 11 a.m.

Sincerely,

Miranda

[Quoted text hidden]

--

Miranda Muñoz

Administrative Assistant

GUAM VISITORS BUREAU

401 Pale San Vitores Road | Tumon, Guam 96913 | (671) 648-1514

miranda.munoz@visitguam.org | www.visitguam.org

Muth, Jeff <Jeffrey.Muth@dfs.com>

Mon, Mar 4, 2013 at 7:22 AM

To: Jon Nathan Denight <nathan.denight@visitguam.org>

Cc: "Camacho, Joann" <Joann.Camacho@dfs.com>, "Muth, Jeff" <Jeffrey.Muth@dfs.com>, antonio.muna@visitguam.org, Karl Pangelinan <karl.pangelinan@visitguam.org>

Tony,

Please bring documents I left with you regarding Phase I & II to our meeting today.

Jeff

Sent from my iPhone

On Feb 26, 2013, at 1:50 PM, "Jon Nathan Denight" <nathan.denight@visitguam.org> wrote:

[Quoted text hidden]

DRAFT UPDATED 8/3/2012 BY NATE DENIGHT 2/20/13

Tumon and Hagatna Bay CCTV Surveillance System

This describes the operational and functional requirements for providing a Closed Circuit Television (CCTV) system along San Vitores Road in Tumon and along Gov. Carlos Camacho Road in Tamuning.

This scope of work includes the site-specific design and installation of CCTV cameras, monitoring and recording equipment, and all related hardware, plus maintenance and monitoring services. I suggest replace only the defective devices to have the existing system back-on ASAP. The additional Cameras can go out on a separate bid as an expansion to the existing. However, the exiting rooftop cameras (Video and Data TX via. wireless) need to be upgraded. Need further research to find most practical way to get analog video signal from roof top and tap the existing Fiber.

The goal of this project is to provide intelligent, real-time video assessment system to protect against vandalism, pilferage, damage and theft, and to protect tourists from potentially harmful attacks. The system shall provide both real-time situational awareness and archival records of security-related events for on/off-site personnel including the Guam Police Department, **with a capability for remote video alarm monitoring at a central station facility**. Due to the nature of GPD business, no third party monitoring. I suggest CAPE volunteers man the Frankie Smith Precinct where the existing monitoring equipment is currently located.

1. Background and Site-Specific Information

In recent years there have been occasional acts of vandalism and criminal activity. Although most of these acts have been minor in nature, some have resulted in significant monetary loss and potential physical harm to visitors. Some incidents have occurred during daylight hours, while other acts have taken place at night.

This project will replace the non-functional, existing video surveillance system completely with a new system that meets the required objectives. The primary objective is to detect, assess, record and respond in real time to any acts of criminal activity and assist anyone in duress. Cameras with associated security lighting integrated with motion detection and video analytics may be installed at or adjacent to the locations suggested in Appendix A. Low-light cameras may be proposed in lieu of security lighting.

With low light capability and with existing lighting in Tumon, no need for addition lighting source. These cameras can Pan Tilt Zoom 360 deg. With 32 X zoom. The camera can be mounted in an area with little to no light. I issue is where the subject is located in which the operator is looking at. If no light, then poor video.

For these reasons, is best to have additional cameras because night time is when they'll be needed most.

2. Scope of Work

This Scope of Work specifies functional requirements to be provided under this contract. General locations and hardware configurations and types are suggested. Offerors are encouraged to propose their best cost and technical alternatives that meet or exceed the minimum functional requirements. Offerors shall specify any conduits, raceways, cabling, equipment, electrical power, devices and structures to be provided by the Government to support their system equipment and architecture.

1. Assess and report on the most effective locations for camera and signage placement based on input from the Guam Police Department, the Guam Visitors Bureau and other tourism stakeholders.

2. Design, install, test, turnover, and conduct training for a fully operational intelligent video assessment/detection system, featuring on-site control and recording equipment with remote monitoring capabilities for the CCTV systems.

3. Provide monitoring services with the ability to provide footage to authorities when requested.

4. Develop and install signage along sidewalks alerting the public about the CCTV system.

5. Provide a system maintenance plan inclusive of replacement parts and equipment.

Add 6. Provide plan for camera removal and storage when COR 2 Typhoon declared. Cost exclusive.

3. Minimum CCTV System Functionality and Capabilities

The CCTV system is intended to provide intelligent video assessment of questionable activities, using a minimal number of cameras and related devices. Monitoring of these activities will be performed at the Monitoring Center or other properly equipped central station via Wireless TCP/IP over broadband media (dedicated or shared, to be determined and provided by the Government).

On-site personnel may view non-alarm related video as they wish, sequentially, at random, or in a single screen multiple camera display, at their on-site monitor. Generally, off-site personnel will view video scenes from the site only upon video alarm at a specific camera, via broadband connectivity. The operator alert shall

consist of audible announcement accompanied by display of the video scene(s) associated with the event.

The video alarm detection capability shall be user programmable, such that specific time periods and areas for activation of the video alarm system can be programmed by authorized personnel. Video analytics shall be available to screen out non-human activity in a camera's field of view. When the capability is activated, human activity within a camera's field of view shall cause the video from that camera to be annunciated and displayed automatically on a video alarm display monitor. Irrespective of whether or not the capability is activated, all video shall be recorded using the video recording equipment to be procured under this contract.

The Contractor shall provide suitable digital video recording equipment at the site so that all video can be recorded automatically and archived for user-friendly playback and review as desired. The archive shall be sufficient to allow storage and recall of at least 30 days of activity. Cameras and digital recording equipment shall be IP Based to provide the desired real-time transmission capability to the monitoring center. The recording equipment shall provide a user-friendly graphical user interface and controls to search to, retrieve and review any recorded video. Line conditioner / surge protection and Back-ups for system protection)

Exterior cameras shall be low-light capable or shall interface with on-demand security lighting, such that alarm video can be effectively assessed during night time conditions. Any lighting and related mounted equipment proposed that is not currently in place shall be furnished by the Contractor. Cameras shall be able to deliver high-quality video so that faces and license plate numbers can clearly be seen, and will have motorized capabilities with remote control functionality when required. All equipment should be able to withstand Guam's harsh environmental conditions, including heavy winds and rain, heat and humidity and typhoons.

3.1. Equipment Locations

Preliminary equipment quantities and locations are shown on the site drawing included in Appendix A. The Contractor is required to conduct an analysis and provide a report recommending the optimal location for each CCTV camera based on data from the Guam Police Department, Guam Visitors Bureau and other stakeholders.

Each CCTV camera location shall be equipped with motion detection hardware **Built in feature** or software-based functionality (video analytics) to provide the desired video alarm capability. The on-site recording equipment and operator's controls shall be located in a specified, secure area. (Frankie Smith Precinct)

At the Central Station location, the Contractor shall provide a system for intelligent video assessment. This system may comprise Contractor-provided hardware and software or applications software only on Government Furnished Equipment (GFE). The Contractor shall specify minimum requirements for the government furnished computer system.

4. Technical Tasks 4.1. Task 1 – Systems Design

Based on the preliminary design and equipment list in the approved proposal, the Contractor shall prepare a final system design system for the site according to the functional requirements specified in this document and the technical specifications in Appendix A. Technical plans, equipment locations, and draft detailed drawings shall be provided prior to commencing any installation work.

Drawing files submitted shall be both hard copies and electronic files in dwg format. The Contractor will also provide similar submittals following the system installation to reflect the as-built condition.

Estimated time to complete: Ten (10) days.

4.2. Task 2 – Equipment Procurement and Installation

Upon design approval by the Government, the Contractor shall procure and install the approved equipment in accordance with the approved design and the requirements in Appendix A. Design drawings shall be updated to reflect the as-built condition of the fielded systems at each site.

Estimated time to complete: Forty Five (45) days after design approval.

4.3. Task 3 – Testing and Certification

Upon completion of installation, the Contractor shall test the system for no less than 48 hours. During the testing period, any deficiencies or anomalies in the system design, hardware, software, equipment and any other related accessories, along with installation issues shall be noted and corrected prior to final acceptance and payment.

Upon successful completion of the test, the Contractor shall certify that the systems have been installed according to specification and has successfully passed the systems test. A demonstration of proper systems operation and functionality shall be provided to GVB personnel upon certification. As-built drawings shall be provided on the fielded systems prior to final payment, as described in Section 4.1.

Estimated time to complete: Ten (10) days after completion of installation and integration.

4.4. Task 4 – Operator Training

Upon completion of testing, the Contractor shall provide operator training for on-site personnel and for security monitors at the central station. Training shall be provided for up to two operators for two hours per location during normal business hours.

Three copies of original equipment manufacturer operator manuals and one copy of the maintenance manual shall be provided prior to system activation and final payment. Manuals submitted shall be in both hard copy and an in an electronic file format.

Estimated time to complete: Five (5) days after completion of testing and certification.

4.5. Task 5 – Warranty and Maintenance

The Contractor shall provide at minimum a one-year warranty on all labor and materials, meaning that all labor and materials are free during the first year of operation.

“Operation” is the date upon which the Contractor certifies and turns over the system to the Government. Manufacturers’ standard warranties exceeding one year shall continue to be in force for their standard warranty period beyond the first year. Warranty service shall include both preventative and remedial maintenance, according to the manufacturers’ recommendations. During the first year of operation, defects in workmanship and equipment shall be repaired and replaced at no cost to the Government.

In addition to the first year warranty, the Contractor shall propose an optional maintenance contract for the second year and beyond, which will maintain the warranty in effect.

Both the first year warranty and succeeding year optional maintenance contract shall include telephonic support and onsite remedial maintenance, as necessary Responses to correct critical system and equipment outages shall be provided within 24 hours upon request, and shall be available 24 hours per day, seven days a week.

4.6. Task 6 – Monitoring Services

The contractor shall provide 24 hour monitoring services from a central station. In case of an alarm or emergency situation, central station will contact GPD. When requested, central station will also provide video footage on DVD or other electronic file to GPD.

DVR's have remote connectivity feature. GPD can access from other locations via. Internet

Recommendation;

Phase I

1/ Change out (Replace) existing defective equip. PTZ's, DVR's & Monitors

2/ Upgrade DVR to 4TB minimum

3/ Keep Controller, Matrix, Fiber interface

I estimate 146k for equipment replacement and 5.2k for labor (Testing and Training inclusive)

Phase II

1/ Expansion (Proposed 14 additional, est. cost per camera 10k. Approx. 140k

2/ Extension of existing Fiber. 40-50k



Antonio Muna, Jr. <antonio.muna@visitguam.org>

pls review

2 messages

Jon Nathan Denight <nathan.denight@visitguam.org> Tue, Mar 5, 2013 at 11:10 AM
To: "Muth, Jeff" <Jeffrey.Muth@dfs.com>, "Antonio Muna, Jr." <antonio.muna@visitguam.org>
Cc: Karl Pangelinan <karl.pangelinan@visitguam.org>

Can you gentlemen pls review? Let's try to get this out soon.

--

Jon Nathan Denight
Deputy General Manager

GUAM VISITORS BUREAU
401 Pale San Vitores Road | Tumon, Guam 96913 | (671) 646-5278
nathan.denight@visitguam.org | <http://www.visitguam.org>



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Tumon and Hagatna Bay CCTV-Surveillance Scope comments.docx
21K

Muth, Jeff <Jeffrey.Muth@dfs.com> Fri, Mar 8, 2013 at 7:56 PM
To: Jon Nathan Denight <nathan.denight@visitguam.org>, "Antonio Muna, Jr." <antonio.muna@visitguam.org>
Cc: Karl Pangelinan <karl.pangelinan@visitguam.org>

Nate,

Not sure how detailed this needs to be. The legit bidders will pick up on specific requirement mentioned in paragraph 3. " However, the existing fiber cables and other equipment that is still functional should be utilized"

The existing Matrix works with a specific camera protocol. These cameras are available to all bidders.

I would like to do more checking on the system so we know exactly what is or isn't working. This way we can weed out the bidders trying to sell us a new system. Now this being said, we may receive bids with a new idea that is within the price range.

Jeff

From: Jon Nathan Denight [mailto:nathan.denight@visitguam.org]
Sent: Tuesday, March 05, 2013 11:10 AM
To: Muth, Jeff; Antonio Muna, Jr.
Cc: Karl Pangelinan
Subject: pls review

[Quoted text hidden]

DRAFT UPDATED 3/5/2013 BY NATE DENIGHT

Tumon and Hagatna Bay CCTV Surveillance System

1. Background

This describes the operational and functional requirements for refurbishing the existing Tumon Closed Circuit Television (CCTV) system along San Vitores Road and adding additional cameras in Tumon and Gov. Carlos Camacho Road in Tamuning. This scope of work includes the site-specific design and installation of CCTV cameras, monitoring and recording equipment, and all related hardware, plus maintenance services.

The goal of this project is to provide intelligent, real-time video assessment system to protect against vandalism, pilferage, damage and theft, and to protect tourists from potentially harmful attacks. The system shall provide both real-time situational awareness and archival records of security-related events. The Frankie Smith Precinct in Tumon will be the central monitoring facility, but off-site access through the Internet will be required as well.

This project will replace the non-functional, existing Tumon surveillance system with new equipment that meets the required objectives. However, the existing fiber cables and other equipment that is still functional should be utilized. The primary objective is to detect, assess, record and respond in real time to any acts of criminal activity and assist anyone in duress during emergencies, and secondarily to act as a deterrent to crime through the use of signage informing the public that the area is under surveillance.

2. Scope of Work

This Scope of Work specifies functional requirements to be provided under this contract. General locations and hardware configurations and types are suggested. Offerors are encouraged to propose their best cost and technical alternatives that meet or exceed the minimum functional requirements. Offerors shall specify any conduits, raceways, cabling, equipment, electrical power, devices and structures to be provided by the GVB or the Government to support their system equipment and architecture.

The project should be designed to be implemented in the following four (4) phases:

Phase 1: Refurbishment of Existing Tumon Surveillance System

Assessment of the existing system equipment and design, install, test, turnover, and conduct training for a fully operational intelligent video assessment/detection system based on the existing Tumon System camera locations (Appendix A),

featuring on-site control and recording equipment at the Frankie Smith Precinct in Tumon with remote monitoring capabilities for the CCTV systems.

Phase 2: Additional Camera Location at

Installation of additional cameras at new sites (Appendix B), specifically the JFK/Kmart intersection and the Oka Payless intersection (monitoring the Sheraton, Santa Fe and Onward Resort areas).

Phase 3: Install Signage

Develop and install signage along sidewalks alerting the public about the CCTV system.

Phase 4: Preventive Maintenance Service

Provide a system maintenance plan inclusive of replacement parts and equipment. Provide a plan for camera removal and storage when a COR 2 typhoon is declared. Cost exclusive.

3. Minimum CCTV System Functionality and Capabilities

Cameras and Housing

Cameras with the most effective features for the specific location, such as motion detection, pan/tilt/zoom functionality and low light capability, should be utilized. Cameras shall be able to deliver high-quality video so that faces and license plate numbers can clearly be seen, and should have motorized capabilities with remote control functionality when required.

The cameras and the housing (dome) system should be optimized for Guam's extreme environment. All equipment should be able to withstand Guam's harsh environmental conditions, including heavy winds and rain, heat and humidity and typhoons. Existing fiber cable should be used to connect the cameras when applicable. The existing wireless cameras, even when operational, did not provide the video quality that was required. The wireless cameras need to be reconfigured to a wired connection such as fiber or other broadband connection, unless an alternate solution that meets the video quality needs on a consistent basis can be proposed.

Monitoring Center

The CCTV system is intended to provide intelligent video assessment of questionable activities, with monitoring of these activities primarily at the Frankie Smith Precinct in Tumon. On-site personnel may view non-alarm related video as they wish, sequentially, at random, or in a single screen multiple camera display,

at the current security console. Since the security console may not be manned at all times, additional monitoring equipment is required for the Front Desk personnel at the Tumon Precinct to include monitor and controls.

Video alarm detection and video analytics may be proposed. The video alarm detection capability shall be user programmable, such that specific time periods and areas for activation of the video alarm system can be programmed by authorized personnel. Video analytics shall be available to screen out non-human activity in a camera's field of view. When the capability is activated, human activity within a camera's field of view shall cause the video from that camera to be annunciated and displayed automatically on a video alarm display monitor.

Irrespective of whether or not the capability is activated, all video shall be recorded using the video recording equipment to be procured under this contract. The Contractor shall provide suitable digital video recording equipment at the site so that all video can be recorded automatically and archived for user-friendly playback and review as desired. The archive shall be sufficient to allow storage and recall of at least 30 days of activity. The recording equipment shall provide a user-friendly graphical user interface and controls to search to, retrieve and review any recorded video. Equipment that allows for video to be burned on a DVD, copied to a USB drive or emailed should be proposed.

The existing Switcher/Controller System should be assessed and if possible utilized. If it is non-functional or obsolete, new equipment should be recommended. Power conditioning equipment to protect against power surges and back-up power systems in case of outages should also be included.

Remote Access

The System should allow remote monitoring through the Internet. This would allow private security personnel at the hotels or retailers to assist GPD in monitoring the area. It would also allow for Homeland Security/OCD to access the System in case of emergencies or disasters. Cameras could also be used by GVB to run a live stream of Guam's beaches or events like the Ko'Ko Race. Remote access would need to have necessary security features such as password protection and the ability for GPD to limit users as needed for confidentiality purposes.

4. Equipment Locations

1. Existing camera locations are included in Appendix A. The Contractor is required to conduct an analysis and provide a report recommending the optimal location for each CCTV camera based on these locations.

2. Appendix B identifies the locations for the Phase 2 cameras. The Contractor is required to conduct an analysis and provide a report recommending the optimal location for each CCTV camera based on these locations.

3. The location of the on-site recording equipment and operator's controls shall be located at the Frankie Smith Precinct in Tumon.

5. Warranty and Maintenance

The Contractor shall provide at minimum a one-year warranty on all labor and materials, meaning that all labor and materials are free during the first year of operation.

"Operation" is the date upon which the Contractor certifies and turns over the system to the Government. Manufacturers' standard warranties exceeding one year shall continue to be in force for their standard warranty period beyond the first year. Warranty service shall include both preventative and remedial maintenance, according to the manufacturers' recommendations. During the first year of operation, defects in workmanship and equipment shall be repaired and replaced at no cost to the Government.

In addition to the first year warranty, the Contractor shall propose an optional maintenance contract for the second year and beyond, which will maintain the warranty in effect. Provide a plan for camera removal and storage when a COR 2 typhoon is declared. Cost exclusive.

Both the first year warranty and succeeding year optional maintenance contract shall include telephonic support and onsite remedial maintenance, as necessary Responses to correct critical system and equipment outages shall be provided within 24 hours upon request, and shall be available 24 hours per day, seven days a week.

EXHIBIT B



July 8, 2014

Mr. Chris Garde
Country Manager
Suite 215, Dos Amantes Plaza
1350 N. Marine Corps Drive
Upper Tumon, GU. 96913

Re: Multi-Step Bid No. GVB-2014-002MS

Dear Mr. Garde,

On June 27, 2014, in the appeal of Pacific Data Systems, Inc. (OPA-PA-14-003), the Public Auditor ordered GVB to confirm G4S' bid with respect to price and IFB specifications by July 11, 2014.

Please confirm whether the bid submitted by G4S in response to Multi-Step Bid No. GVB-2014-002MS was accurately submitted with respect to price and specifications.

Senseramente',

KARL A. PANGELINAN
General Manager

*Checky HR
07/08/14
3:10 PM*





G4S Security Systems, (Guam) Inc.
1851 Army Drive
Harmon, GU. 96913
Tel: (671) 646-2307
Fax: (671) 649-7245
Email: ed.bitanga@gu.g4s.com
www.g4sguam.com

G4S Security Systems, (CNMI) Inc.
PMB 384 PPP
P.O. Box 10000
Saipan, MP 96950-8900
Tel: (670) 233-3238
Fax: (670) 233-3241

July 9, 2014

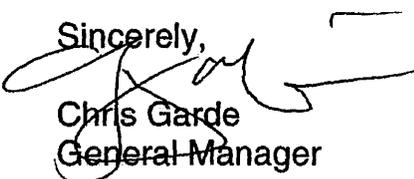
Mr. Karl Pangelinan
General Manager
Guam Visitors Bureau
401 Pale San Vitores Rd.
Tumon, Guam 96913

Subject: Multi-Step Bid No. GVB-2014-002MS
Ref: Your letter to me dated July 8, 2014

Hafa Adai, Mr. Pangelinan!

This is to confirm that the bid submitted by G4S in response to the above reference was accurately submitted with respect to price and specification.

Sincerely,


Chris Garde
General Manager

Securing Your World