

# PDS Exhibit Documents

# OPA-PA-14-003

**RECEIVED**  
OFFICE OF PUBLIC ACCOUNTABILITY  
PROCUREMENT APPEALS  
DATE: 5/30/14  
TIME: 4:55  AM  PM BY: AA  
FILE NO OPA-PA: 14-003

PDS Notice of Appeal filed on April 16, 2004: PDS Protest to GVB  
submitted to GVB on March 24, 2014

**GVB Agency Report: GVB-2014-00MS IFB**

**GVB Agency Report: G4S bid for GVB-2014-00MS**

**GVB Agency Report: PDS bid for GVB-2014-00MS**

**PDS Comments on Agency Report: PDS Protest to GVB submitted to  
GVB on May 12, 2014**

FISHER & ASSOCIATES  
ATTORNEYS AT LAW

20 May 2014

VIA FACSIMILE (671) 477-4366

Bill R. Mann, Esq.  
Berman O'Connor & Mann  
111 W Chalan Santo Papa, Ste 503  
Hagatna, GU 96910

Re: PDS Freedom of Information Act Request

Dear Bill:

In response to the Freedom of Information Act Request dated May 5, 2014, please see PDS' requests and response by the GVB enumerated below.

- 1. *All proposals related to CCTV equipment, monitoring services, repairs or otherwise received by GVB between the period Jan 1, 2012 and December 6, 2013.*

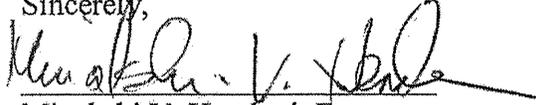
There are no responsive documents.

- 2. *All communications (emails, letters, faxes, documents, billings, etc.) between GVB and G4S, between January 1, 2012 and December 6, 2013.*

See enclosed documents.

- 3. *Documents related to any meetings between the Guam Visitors Bureau and G4S between January 1, 2012 and December 6, 2013. Including who attended those meeting(s), meeting notes or documents, presentations, or any electronic recordings of the meeting(s).*

There are no responsive documents.

Sincerely,  
  
Minakshi V. Hemlani, Esq.



# GUAM VISITORS BUREAU

50<sup>th</sup> ANNIVERSARY · 1963 - 2013

## REQUEST FOR QUOTATION

DATE: April 25, 2013

NAME: <u>G4S Security Systems (Guam), Inc.</u>	FAX NO: <u>649-7245</u>
ADDRESS: <u>1851 Army Drive, Harmon, Guam 96913</u>	TEL: <u>646-8841</u>

The Guam Visitors Bureau is soliciting quotations for the item/services described below. Quotations will be accepted no later than 5 p.m., Tuesday, April 30, 2013. Quotations received after this date will not be considered. Additionally, for your quote to be considered, **YOU MUST REPLY** in the format provided below and indicate 'YES' or 'NO', to the corresponding specification. All quotes must include applicable freight charges and taxes. Quotes may be submitted via facsimile to 646-8861 or emailed to: [miranda.munoz@visitguam.org](mailto:miranda.munoz@visitguam.org)

### DESCRIPTION OF ITEM OR SERVICES:

1. Assessment of the Pale' San Vitores Road Security Camera System to bring it into working order
2. Pale' San Vitores Road Security Camera System Design for intelligent, real-time video assessment to protect against vandalism, pilferage, damage and theft, and to protect residents and tourists from potentially harmful attacks.

Note: Detailed Camera System Specifications and Locations will be provided after a purchase order is issued.

QUANTITY	SPECIFICATION	DELIVERY OF SERVICE DATE	MEET OR EXCEED SPECIFICATION	QUOTE (\$\$\$)
TDS 1101	Assessment	30 days	Yes ___ No ___	TDS \$150 of work
	Design	from	Yes ___ No ___	
	Labor Rate	receiving	Yes ___ No ___	
		purchase	Yes ___ No ___	
		order	Yes ___ No ___	
			Yes ___ No ___	
			Yes ___ No ___	

Total Quote (\$\$\$) \$150 of work

Expiration Date of Quote \_\_\_\_\_

REQUESTED BY: Miranda C. Munoz  
Print and Sign Name

TELEPHONE NO: 648-1514

QUOTED BY: Tetsuo K. Sakazaki  
Print and Sign Name  
Authorized Vendor Representative





Antonio Muna, Jr. <antonio.muna@visitguam.org>

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## Fwd: GVB: Tumon CCTV

2 messages

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Jon Nathan Denight <nathan.denight@visitguam.org>  
To: "Antonio Muna, Jr." <antonio.muna@visitguam.org>

Mon, Aug 12, 2013 at 10:02 AM

----- Forwarded message -----

From: **Teresa K. Sakazaki** <teresa.sakazaki@gu.g4s.com>  
Date: Thu, Aug 1, 2013 at 10:54 PM  
Subject: GVB: Tumon CCTV  
To: Nathan Denight <nathan.denight@visitguam.org>  
Cc: "Teresa Sakazaki." <teresa.sakazaki@gu.g4s.com>

Hafa Adai Nate-

Hope all is well with you.

... I'm still off island but wanted to touch basis with you. I'm resending the 3 attachments to ensure you've received everything that I have sent in the past, please advise.

Securing Your World,  
Teresa K. Sakazaki  
Director, Sales & Marketing

G4S Marianas  
1851 Army Drive  
Harmon, Guam

Mobile: 1(671) 483-5386  
Office: 1(671) 646-2307  
Please visit us at [www.g4s.mp](http://www.g4s.mp)

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**Jon Nathan Denight**  
*Deputy General Manager*

**GUAM VISITORS BUREAU**  
401 Pale San Vitores Road | Tumon, Guam 96913 | (671) 646-5278  
[nathan.denight@visitguam.org](mailto:nathan.denight@visitguam.org) | <http://www.visitguam.org>



Like us on Facebook: <http://www.facebook.com/guamvisitorsbureau>

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**3 attachments**

 **CATT Assesment.doc**  
67K

 **CATT Attachment #1.xlsx**  
14K

 **CATT Attachment #2.doc**  
47K

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**Jon Nathan Denight** <nathan.denight@visitguam.org>  
To: "Antonio Muna, Jr." <antonio.muna@visitguam.org>

Mon, May 19, 2014 at 3:23 PM

----- Forwarded message -----

From: **Jon Nathan Denight** <nathan.denight@visitguam.org>  
Date: Mon, Aug 12, 2013 at 10:02 AM  
Subject: Fwd: GVB: Tumon CCTV  
To: "Antonio Muna, Jr." <antonio.muna@visitguam.org>

----- Forwarded message -----

From: **Teresa K. Sakazaki** <teresa.sakazaki@gu.g4s.com>  
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[nathan.denight@visitguam.org](mailto:nathan.denight@visitguam.org) | <http://www.visitguam.org>



Like us on Facebook: <http://www.facebook.com/guamvisitorsbureau>

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*Deputy General Manager*

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**3 attachments**

 **CATT Assesment.doc**  
67K

 **CATT Attachment #1.xlsx**

14K



**CATT Attachment #2.doc**

47K



**G4S Security Systems (Guam) Inc.**

1851 Army Drive  
Harmon, GU. 96913  
Tel: (671) 646-2307  
Fax: (671) 649-7245

**CATT CCTV SYSTEM**

**I.) Existing System Assessment:**

**CATT Control End Equipment:**

The existing closed circuit television control equipment, Video monitors, Matrix Switchers, Recording equipment, Keypad controller, etc., located at the Tumon/Tamuning precinct, are outdated and are not to be depended upon to for reliable video recording or control of the 23 Pan Tilt Zoom camera installed throughout Tumon road along with the 5 fixed cameras located at the precinct. There is possibility the equipment that are currently not operable, may be repaired, but other parts of the equipment are likely to fail due to the age of the equipment.

The following is a list of the closed circuit television control equipment located at the Tumon/Tamuning precinct and its operability.

<u>Quantity</u>	<u>Description</u>	<u>Operability</u>
2ea.	PELCO- TLR3040 VHS	Offline and Inoperable.
2ea.	IFS - POWER SUPPLY (PS-R3)	Short circuit on of the 12VDC output.
4ea.	PELCO MONITOR (PMC14F)	Burned Screen
2ea.	PELCO - KBD300A	Keypad is Functional
1ea.	PELCO - CM6800 - MATRIX	Unit is online and functional.
1ea.	PELCO - DX7100 SERIES DVR	Online but functionality and storage is unknown.

Fiber Optics Equipment in Control-end room at the Precinct:

There are two 24 strand fiber cables entering the precinct through one 4" PVC conduit. All IFS cards have a link to its respective transceiver however only 4 video signals are online. There are suppose to be 15 pan/tilt/zoom cameras that transmit video and PTZ control data using the fiber optic cables, but 11 do not have video signals.

Pan/Tilt/Zoom Cameras:

There are a total of 23 Pan/Tilt/Zoom cameras throughout Tumon, 15 of the 23 PTZ cameras send video signals and receive PTZ control signals through fiber optic cables and fiber module transceivers. The other 8 Pan/Tilt/Zoom cameras transmit video signals and receive PTZ control data using wireless video transmitters and receivers and PTZ control data transmitters as well wireless repeaters.

Some of the PTZ cameras, Camera # 6 – Across Fountain Plaza, Camera # 11 – Across Sandcastle, and Camera # 12- Across Market Place, are working although Camera # 12's video image is poor.

A matrix of all cameras is included in Attachment # 1.

Fixed Cameras:

There is a total of 5 fixed cameras, all working, located at the Tumon/Tamuning precinct. These cameras send their video signals through coax video cables.

**II.) Design Concept:**

This is a design concept for a fully operational CATT closed circuit television system based on the existing infra structure and camera locations in Tumon.

Cabling:

The existing cabling system between street camera locations and the Frankie Smith Precinct are all single mode fiber. Through the use of fiber optic cables and modules, the existing system sends video signals from each street PTZ camera location to the Frankie Smith Precinct. The PTZ camera controls located at the Frankie Smith Precinct sends PTZ commands to each street PTZ camera using the same fiber optic cable and fiber modules.

This cabling system will be retained and used, in the same manner as described above, for the new repaired or replaced street camera equipment to achieve the same process. The system provider will repair or replace as necessary these fiber optic cables and modules so as to achieve a reliable cabling system and will warranty the reliability of this cabling system for 5 years, absent acts of God and damages caused by man.

Wireless Transmitters:

Several of PTZ cameras in the same system uses wireless equipment in place of hardwire cabling. The wireless PTZ controls and video transmission equipment will be replaced with hardwire (Fiber optic cables and modules or other means of hard wiring video cabling) in the same method as described above.

Control-End Equipment:

At the main control-end, existing CCTV room behind front desk at Frankie Smith Precinct, all existing control equipment, recorders, monitors, matrix video switchers, etc., will be repaired or replaced with same or better equipment.

There will be two other control location of which PTZ controls and video viewing ( both live and recorded ) will occur.

Cameras:

All existing camera locations will be used again. Existing cameras at these locations will be repaired or replaced with same or better cameras with same features, and also with 5 years warranty.

Additional Camera Location:

Several other locations require cameras due to increased foot traffic and other safety concerns include; JK/Kmart Intersection to San Vitores, Oka payless intersection, see complete list, Attachment # 2.

### **III.) Scope of Work:**

The scope of work shall consist of the following:

#### 1. Pan/Tilt/Zoom Cameras:

a. Repair or replace existing pan/tilt/zoom cameras including all accessories such as mounts, domes, protective cage, housings, motors, lens, power for camera, etc., with same or better.

#### 2. Video and Data Transmission System:

a. Repair or replace existing video and data cabling system. Test and repair or replace as necessary the existing single mode fiber used for video and data transmissions, to include cleaning or replacing connectors if necessary.

b. Repair or replace existing fiber modules used in conjunction with the single mode fiber for transmitting and receiving video and data signals.

c. Remove existing wireless video and data transmission equipment and replace with new fiber modules, new single mode fiber cables, or other means of hardwiring video signal cabling, with accessories required for transmitting video and data signals between pan/tilt/camera and the Frankie Smith Precinct CCTV control-end equipment.

#### 3. Control-end Equipment:

Control-end equipment include all equipment necessary to record, view, control PTZ functions, relay video and PTZ control to another CCTV monitoring station. There will be three locations with PTZ control and video control.

The main control location will be at the Frankie Smith Precinct in the existing CCTV control equipment room behind the front desk. The second control location will be at the front desk of the Frankie Smith Precinct. The third location will be determined at a later time.

At each of the three control locations, control of PTZ functions, control viewing of all cameras with a 40 inch monitor, and a spot monitor is required.

a. At minimum, repair or replace the existing control end equipment with same or better equipment. All the equipment such as matrix switchers, video recorders, PTZ controllers, video monitors, etc.

b. Utilize the existing video console in the CCTV room behind the front desk.

c. Supply and install 40 inch monitors, spot monitors, and all necessary equipment to make possible the control of PTZ, viewing of cameras as indicated above at each of the two control location, i.e, front desk at the Precinct and at the location which will be determined at a later time.

#### **IV.) Recommendations for New Camera locations:**

We believe the best way to recommend the best locations for new cameras to help in fighting Crimes Against Tumor Tourist is to work with Crime Fighting Officers working in the Frankie Smith Precinct, because they know the locations and areas where crimes against tourist have occurred.

G4S and GPD officers from the Frankie Smith Precinct met in a round table meeting to discuss the best locations for cameras to help support their crime fighting efforts. The result of this meeting is a list of areas where we recommend as new locations for new cameras. (See Attachment # 1.)

#### **V.) Recommendation for Multilingual Signage:**

Multilingual signage should be placed in all roads entering Tumor and at sidewalks in front of hotels and restaurants. These areas are perhaps the places with most foot traffic and vehicle traffic as well.

#### **VI.) Maintenance Plan:**

The maintenance plan should be with a company that has a service department with experienced service technicians both in the service and repair of fiber optics cabling, and in closed circuit television systems, and who are actively in the service of these equipment.

Experienced service technicians and a service oriented company who's experienced technicians are available 24 hours a day 7 days a week are essential in running any service program.

Closed circuit television systems maintenance programs, as an example, will include the following:

1. Experienced Technicians – along with the experience technicians, also consider the number of experienced technician with in the service organization.
2. Consider the number of years the service organization has been involved in maintenance and service of CCTV systems.
3. The service organization will already have a service program, but generally it will involve several visits a year to visually check each piece of equipment and making repairs as needed and cleaning the equipment, quarterly is common. It will also involve service visits as needed between the scheduled quarterly maintenance service.

#### **VII.) Monitoring Service Plan:**

Remote Video Monitoring is best achieved with an organization that is already engaged in the business of remote video monitoring, and that monitoring video is a primary duty of the remote video monitoring staff.

A clear open line of communication between the remote monitoring company and the responding authority is a must. Standard operating procedures must be implemented. These procedures must be developed between the responding authority and the video monitoring entity/company.

## Attachment # 1

CAMERA #	TYPE	CONN. TYPE	LOCATION	VIDEO	PTZ	POWER	FIBER	CONDUIT	NEMA BOX	HOUSING	DOME	CAMERA
1	PTZ	FIBER	GPA SUBSTATION	NONE	UNKNOWN	OK	DAMAGED	DAMAGED	OK	OK	DIRTY	YES
2	PTZ	FIBER	HILTON ENTRANCE	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	YES
3	PTZ	FIBER	YPAO INTERSECTION	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	YES
4	PTZ	FIBER	ACROSS PIC	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	YES
5	PTZ	FIBER	MARRIOT INTERSECTION	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	MISSING
6	PTZ	FIBER	ACROSS FOUTAIN PLAZA	OK	OK	OK	DIRTY	OK	OK	OK	DIRTY	YES
7	PTZ	FIBER	FIESTA HOTEL	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	YES
8	PTZ	FIBER	ACROSS CHURCH	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	YES
9	PTZ	FIBER	TUMON SANDS	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	MISSING	MISSING
10	PTZ	FIBER	ACROSS HYATT	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	YES
11	PTZ	FIBER	ACROSS SANDCASTLE	OK	OK	OK	DIRTY	OK	OK	OK	DIRTY	YES
12	PTZ	FIBER	ACROSS MARKET PLACE	POOR	OK	OK	DIRTY	OK	OK	OK	DIRTY	YES
13	PTZ	FIBER	OUTRIGGER ENTRANCE	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	MISSING
14	PTZ	FIBER	DFS TRAFFIC LIGHT	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	MISSING
15	PTZ	FIBER	WESTERN GUN CLUB	NONE	UNKNOWN	OK	DIRTY	OK	OK	OK	DIRTY	YES
16	PTZ	NONE	OPEN PORT	NA	NA	NA	NA	NA	NA	NA	NA	NA
17	PTZ	WIRELESS	WESTIN ROADSIDE	NONE	UNKNOWN	NONE	NA	OK	OK	OK	DIRTY	YES
18	PTZ	WIRELESS	WESTIN BEACHSIDE	NONE	UNKNOWN	NONE	NA	OK	OK	OK	DIRTY	YES
19	PTZ	WIRELESS	SAM CHOI	NONE	UNKNOWN	NONE	NA	OK	OK	OK	DIRTY	MISSING
20	PTZ	WIRELESS	GRAND PLAZA	NONE	UNKNOWN	NONE	NA	OK	rusty	OK	DIRTY	YES
21	PTZ	WIRELESS	VKT BEACHSIDE	NONE	UNKNOWN	NONE	NA	OK	OK	OK	DIRTY	YES
22	PTZ	WIRELESS	PIC BEACHSIDE	NONE	UNKNOWN	UNKNOWN	NA	UNKNOWN	UNKNOWN	UNKNOWN	UNKNOWN	UNKNOWN
23	PTZ	WIRELESS	PIC ROADSIDE	NONE	UNKNOWN	UNKNOWN	NA	UNKNOWN	UNKNOWN	UNKNOWN	UNKNOWN	UNKNOWN
24	PTZ	WIRELESS	VKT BEACHSIDE	NONE	UNKNOWN	NONE	NA	OK	OK	OK	DIRTY	YES
25	FIXED	COAX	OFFICE ENTRY	OK	NA	OK	NA	OK	OK	OK	OK	YES
26	FIXED	COAX	DESK SGT. ENTRY	OK	NA	OK	NA	OK	OK	OK	OK	YES
27	FIXED	COAX	INTERVIEW RM.	OK	NA	OK	NA	OK	OK	OK	OK	YES
28	FIXED	COAX	HOLDING CELL 1	OK	NA	OK	NA	OK	OK	OK	OK	YES
29	FIXED	COAX	HOLDING CELL 2	OK	NA	OK	NA	OK	OK	OK	OK	YES

**Note:**

1.) PTZ (Unknown) = We were not able to determine the functionality of the the PanTiltZoom functions of the camera because the the fiber between camera and the PTZ Controller.

2.) PIC Cameras = We were not able to evaluate the physical condition of these cameras. It is clear thought that they are not functioning and because they are the using the wireless signal transmission, we decided the plan is to replace the wireless with hard wire.



**G4S Security Systems (Guam) Inc.**

1851 Army Drive  
Harmon, GU. 96913  
Tel: (671) 646-2307  
Fax: (671) 649-7245

ATTACHMENT # 2

RECOMMENDED NEW CAMERA LOCATIONS:

1. Farenholt Avenue and Camp Watkins – Recommended 360 degree rotating camera with PanTiltZoom lens.
2. Onward Agana Beach Hotel – Recommended two each cameras on top of the same hotel, one to view roadside and one to view beach side. A 360 degree rotating camera is recommended both road side and beach side of the hotel.
3. Trenton and Farenholt Avenue – Recommended one 360 degree rotating camera.
4. Rt. 14 and Farenholt Avenue – Recommended one 360 degree rotating camera.
5. ITC Building – Recommended one 360 degree rotating camera, looking to Rt. 14 and Rt. 1.
6. Rt. 14 Across old GMH – Recommend relocating existing camera to across the street and viewing street and side walk.
7. Rt. 1 and JFK School – Recommend one 360 degree rotating camera.
8. Holiday Hotel, Tumon – Recommend one 360 degree rotating camera.
9. Rt. 14 and Chichirica St., Tumon – Recommend one 360 rotating camera.
10. Power Pole across Aurora Hotel – Recommend one 180 degree camera aimed westbound on Gun Beach road towards Rt. 14 and Santos Hill.
11. Rt. 1 and Hill – Recommend one 360 rotating camera on top of Horizon condominiums.
12. Rt. 1 and Boonsri Plaza, Upper Tumon – Recommend one 180 degree to be placed on top of building closest to the road.
13. Rt. 1 and Rt. 16, Harmon – Recommend one 360 rotating camera on top of same building that houses Invisalign at the corner of Rt.1 and Rt. 16, Harmon side.

14. Rt. 1, East Agana – Recommend one 180 degree camera to be placed on top of retaining wall with the Guam and American flag.

15. Rt. 1 East Agana – Recommend one 180 degree camera to be placed on top of the Uttams building or on top of the Stanton furniture building.

**Multi-Step Bid No.: GVB-2014-002MS**  
**ACKNOWLEDGEMENT RECEIPT FORM**

To register and be considered a prospective bidder, please provide all information requested. Deliver to GVB Tumon's Office or Fax to GVB at 646-8861. Thank You.

Receipt Acknowledged by	Signature  (Print Full Name):
Date and Time Received:	Date: <span style="float: right;">Time:</span>
Bidder / Offeror's Full Company Name and EIN#:	
Contact Information:	Telephone: <span style="float: right;">Fax:</span>
Bidder / Offeror's Company Mailing Address (street address preferred)	
Key Point of Contact (POC) and Official Title (authorized to sign for the company)	
POC's Email Address	
POC's Direct Tel & Fax Nos:	
Alternate POC and Contact Information:	Alt POC Name: <span style="float: right;">Telephone/Fax Nos.</span>

**Note: GVB will provide notices relative to this Multi-Step Bid to the Key Point of Contact (POC) shown above.** Any other official must register separately. GVB recommends one authorizing official is designated as the Main POC, and a second official designated as the Alternate POC. ALL questions shall be submitted in writing to the attention of GVB Deputy General Manager Nathan Denight. For timely response to prospective bidders' questions, fax questions to GVB at 646-8861 or send via email to [nathan.denight@visitguam.com](mailto:nathan.denight@visitguam.com) and indicate on subject line, Mark for: Bid No. GVB-2014-002MS. The Deadline to submit questions is **WEDNESDAY FEBRUARY 5, 2014, BY 5:00 PM. No questions will be accepted after the deadline.**

**Written Determination of GVB General Manager and Chief Procurement Officer (GM&CPO)**

Pursuant to Guam Procurement Regulations (2 GAR, Div. 4), Chap. 3, §3109 (6)(d), GVB GM&CPO Karl A. Pangelinan makes this official written determination applicable to GVB-2014-002MS: (i) that bid submission and due dates indicated in GVB-2014-002MS is due to the urgent need to upgrade the existing CCTV Surveillance System in Tumon; (ii) that Bidding Time is 14 calendar days, including holidays, in lieu of the standard 15- days; (iii) that the GVB GM&CPO is authorized to shorten time periods to expedite the improvement of security surveillance in the Tumon area to protect the safety and welfare of Guam's tourists, local residents who live and/or work in Tumon, and all persons conducting business in the Tumon area; and (iv) that due diligence and reasonable care guided the GVB GM&CPO's determination. Timetables will not be altered as this is a re-issuance of original Multi-Step GVB-2014-001MS and the procurement of the CCTV Surveillance System is critical to safeguarding Guam's visitors and residents.



**BID BOND MUST BE SUBMITTED PLACED IN THE "BID COST" ENVELOPE**  
**INSTRUCTION TO PROVIDERS:**

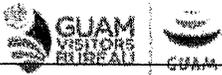
**NOTICE to all Insurance and Bonding Institutions:**

The Bond requires the signatures of the Vendor, two (2) major Officers of the Surety and Resident General Agent, if the Surety is a foreign or alien surety.

When the form is submitted to Guam Visitors Bureau, it should be accompanied with copies of the following:

1. Current Certificate of Authority to do business on Guam issued by the Department of Revenue and Taxation.
2. Power of Attorney issued by the Surety to the Resident General Agent.
3. Power of Attorney issued by two (2) major officers of the Surety to whoever is signing on their behalf.

**Bonds, submitted as Bid Guarantee, without signatures and supporting documents are invalid and Bids will be rejected.**



Multi-Step Bid No.: GVB-2014-002MS

Issuing Office:

Guam Visitors Bureau
401 Pale San Vitores Road
Tumon, Guam 96913

KARL A. PANGELINAN
General Manager & Chief Procurement Officer

Issued Date: Monday, January 31, 2014, 8:00 AM

Multi-Step Bid No. GVB-2014-002MS

For: ASSESSMENT OF EXISTING CCTV SURVEILLANCE SYSTEM; DESIGN-BUILD-UPGRADE NEW ADDITIONAL CCTV INFRASTRUCTURE; MAINTENANCE SERVICES (including Typhoon Preparedness); 24/7 SYSTEM MONITORING & SECURED ACCESS BY GVB VIA THE INTERNET.

Specifications: (See Attached Scope of Work and Services)

Destination(s): Existing CCTV Surveillance Camera Locations and New Additional CCTV Camera Locations, as designated in SOWS in the Tumon Area, Guam

Required Delivery Date: Within 120 Days from Notice to Proceed, once final negotiations have been completed and Award accepted by successful offeror.

Special Provision: Pursuant to the Guam Procurement Regulations (2GAR, Div. 4) Chap.3, §3119(i)(2) of upon the GVB General Manager / Chief Procurement Officer's (GM&CPO) determination, the quantities reflected are estimated requirements projected within a twelve (12) month period. These amounts may increase during the term of this bid. However, regardless of the fluctuation of quantities, this bid shall be subject to the availability of funds.

Instructions to Bidders:

Indicate Type of Business: Individual Partnership Corporation

All Bid Submittals shall include One (1) Original and Five (5) Copies and delivered to the Guam Visitors Bureau office no later than FRIDAY, February 14 2014, 5:00 PM. The Bid Submittal package shall include a TECHNICAL BID which shall contain Signed and Notarized Affidavits required by this Multi-Step Bid and a BID COST IN A SEPARATE SEALED ENVELOPE containing the Bid Surety Bid Bond and Bid Cost offer shall also be submitted by the date and time indicated. CAUTION: If the Bid Cost envelope is contained in the same envelope containing the Technical Bid, the bid must be disqualified and rejected. Only Bid Forms contained in this bid shall be used. Any alteration, substitution, revision of the Bid Cost price forms will be deemed as non-responsive to bid instructions and will be reason to disqualify and reject the cost bid.

The undersigned offers and agrees to furnish within the time specified, the equipment, supplies, and services listed, unless otherwise specified by the offeror/bidder. In consideration to the expense of GVB in opening, tabulating, and evaluating this and other bids, and other considerations, the undersigned agrees that this proposal remain firm and irrevocable within 90 days from the date of submittal of proposals to supply any or all the items which were listed in the offeror's Bid Cost, or the Best and Final Offer upon completion of negotiations.

Name and Address of Offeror / Bidder:

Signature and Title of Person
Authorized to Sign This Multi-Step Bid:

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For GVB Use: Completed upon issuance of Award to the Successful Bidder / Offeror:

Award: Contract No: Total Amount: Effective Date:

GVB Approving Contracting Officials:

General Manager & Chief Procurement Officer: Karl A. Pangelinan: Date:

Controller & Certifying Officer: Rose Cunliffe: Date:

Contractor's Name and Mailing Address:
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Contractor's Official Authorized to Sign this Contract:
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Print Official's Full Name and Position Title



**GUAM VISITORS BUREAU  
GOVERNMENT OF GUAM  
GENERAL TERMS AND CONDITIONS  
SEALED BID SOLICITATION AND AWARD**

**Boxes checked below are applicable to Multi-Step Bid No. GVB-2014-002MS.**

**[X] 1. AUTHORITY:** This solicitation is issued subject to all the provision of the Guam Procurement Act (5GCA, Chapter 5) and the Guam Procurement Regulations (copies of both are available at the Office of the Complier of Laws, Attorney General's Office, and GSA). It requires all parties involved in the preparation, negotiation, performance, or administration of contracts to act in good faith.

**[X] 2. GENERAL INTENTION:** Unless otherwise specified, it is the declared and acknowledged intention and meaning of these General Terms and conditions for the bidder to provide the Government of Guam (Government) with specified services or with materials, supplies or equipment completely assembled and ready for use.

**[X] 3. TAXES:** Bidders are cautioned that they are subject to Guam Income Taxes as well as all other taxes on Guam Transactions. Specific information on taxes may be obtained from the Director of Revenue and Taxation.

**[X] 4. LICENSING:** Bidders are cautioned that the Government will not consider for award any offer submitted by a bidder who has not complied with the Guam Licensing Law. Specific information on licenses may be obtained from the Director of Revenue and Taxation.

**[X] 5. LOCAL PROCUREMENT PREFERENCE:** All procurement of supplies and services where possible, will be made from among businesses licensed to do business on Guam in accordance with section 5008 of the Guam Procurement Act (5GCA, Chapter 5) and Section 1-104 of the Guam Procurement Regulations.

**[X] 6. COMPLIANCE WITH SPECIFICATIONS AND OTHER SOLICITATION REQUIREMENTS:**  
Bidders shall comply with all specifications and other requirements of the Solicitation.

**[X] 7. "ALL OR NONE" BIDS: NOTE:** By checking this item, the Government is requesting all of the bid items to be included in the bidder's offer or none at all. The Guam Visitors Bureau will not award on an itemized basis.

**[X] 8. INDEPENDENT PRICE DETERMINATION:** The bidder, upon signing the Multi-Step Invitation for Bid, certifies that competitive practices are prohibited by law. Violations will be subject to the provision of Section 5651 of that of the Guam Procurement Act. Other existing civil, criminal or administrative remedies are not impaired and may be in addition to the remedies in Section 5651 of the Government code.

**[ ] 9. BIDDER'S PRICE:** The Government will consider not more than two (2) (Basic and Alternate) item prices and the bidder shall explain fully each price if supplies, materials, equipment, and/or specified services offered comply with specifications and the products origin. Where basic or alternate bid meets the minimum required specification, cost and other factors will be considered. Failure to explain this requirement will result in rejection of the bid.



**[X] 35. CHANGE ORDER:** Any order issued relative to awards made under this solicitation will be subject to and in accordance with the provisions of Section 6-101-03.1 of the Guam Procurement Regulations.

**[X] 36. STOP WORK ORDER:** Any stop work order issued relative to awards made under this solicitation will be subject to and in accordance with the provisions of Section 6-101-04.1 of the Guam Procurement Regulations.

**[X] 37. TERMINATION FOR CONVENIENCE:** Any termination order for the convenience of the Government issued relative to awards made under this solicitation will be subject to and in accordance with the provisions of Section 6-101.10 of the Government Procurement Regulations.

**[X] 38. TIME FOR COMPLETION:** It is hereby understood and mutually agreed by and between the contractor and the Guam Visitors Bureau that the time for delivery to final destination or the timely performance of certain services is an essential condition of this contract. If the contractor refuses or fails to perform any of the provisions of this contract within the time specified in the Purchase Order (from the date Purchase Order is acknowledged by vendor), then the contractor is in default. Defaults will be treated subject to and in accordance with the provisions of 2 GAR, Div. 4 § 6101(8)

**[X] 39. JUSTIFICATION OF DELAY:** Bidders who are awarded contracts under this Solicitation, guarantee that the goods will be delivered to their destination or required services rendered within the time specified. If the bidder is not able to meet the specified delivery date, he is required to notify the GVB GM&CPO of such delay. Notification shall be in writing and shall be received by the GVB GM&CPO at least twenty-four (24) hours before the specified delivery date. Notification of delay shall include an explanation of the causes and reasons for the delay including statement(s) from supplier or shipping company causing the delay. The Government reserves the right to reject delay justification if determined by the GVB GM&CPO that such justification is inadequate.

**[X] 40. LIQUIDATED DAMAGES:** When the contractor is given notice of delay or nonperformance as specified in Paragraph

1. (Default) of the Termination for Default Clause of this contract (purchase order) and fails to cure in the time specified, the contractor shall be liable for damages for delay in the amount of one-fourth of one percent (1%) of outstanding order per calendar day from date set for cure until either the territory reasonable obtains similar supplies or services if the contractor is terminated for default, or until the contractor provides the supplies or services if the contractor is not terminated for default. To the extent that the contractor's delay or nonperformance is excused under Paragraph 40 (Excuse for Non-performance or Delayed Performance) of the Termination for Default Clause of this contract (purchase order), liquidated damages shall not be due the territory. The contractor remains liable for damages caused other than by delay. 2 GAR, Div. 4 §6101(9) (a).

**[X] 41. PHYSICAL LIABILITY:** If it becomes necessary for the Vendor, either as principal, agent or employee, to enter upon the premises or property of the Government of Guam in order to construct, erect, inspect, make delivery or remove property hereunder, the Vendor hereby covenants and agrees to take, use, provide and make all proper, necessary and sufficient precautions, safeguards and protections against the occurrence of any accidents, injuries or damages to any person or property during the progress of the work herein covered, and to be responsible for, and to indemnify and save harmless the Government of

Guam from the payment of all sums of money by reason of all or any such accidents, injuries or damages that may occur upon or about such work, and fines, penalties and loss incurred for or by reasons of the violations of any territorial ordinance, regulations, or the laws of Guam or the United States, while the work is in progress. Contractor will carry insurance to indemnify the Government of Guam against any claim for loss, damage or injury to property or

#### **A. INTENT OF MULTI-STEP BID NO. GVB-2014-002MS SPECIFICATIONS**

The intent of Multi-Step Bid No. GVB-2014-002MS is to provide specifications to allow prospective bidders or offerors to prepare a bid cost to complete delivery of the Scope of Work and Services described in this solicitation by submitting a "TECHNICAL BID" and a separately sealed "BID COST". The Guam Visitors Bureau seeks the expertise of vendors engaged in the business of recommending, installing, maintaining and repairing the component equipment and cabling of a CCTV Surveillance System. A key deliverable will be the secured link via the internet to the CCTV Surveillance System by authorized Guam Visitors Bureau officials.

The Multi-Step Bid's specifications cover the required equipment, cabling, and other work related to installing a high-quality video and audio recording and surveillance system designed to effectively monitor key locations within the Tumon area. The Scope of Work and Services will be delivered in phases and will include the design, delivery, testing, maintaining, and training that meets the specifications contained in this Multi-Step Bid.

The Scope of Work and Services seeks the professional expertise and technical skills of the successful bidder. The Technical Bid is the forum for prospective bidders or offerors to submit the project plan to meet the CCTV Surveillance System specifications of this Multi-Step Bid.

Bidders who meet all the requirements in Phase I – Submission of Technical Bid, and who demonstrate the competency to complete the Scope of Work and Services shall move to Phase II – Evaluation of Bid Cost. A bidder or offeror who does not meet the Technical Bid specifications will have their Bid Cost returned with the seal intact to protect their business interests.

Bids shall only be considered from bidders representing manufacturing companies that have an established reputation in the sales and marketing of CCTV Surveillance System equipment, support and maintenance. The prospective bidder or offeror shall specify the manufacturing company they represent, and shall be able to provide the technical personnel and service facilities for the repair and service of the CCTV Surveillance System equipment, monitoring, support and maintenance services marketed and sold by the bidder or offeror. Evidence of such a facility shall be included in bid.

Each bidder or offeror shall furnish satisfactory evidence of the manufacturer's ability to design, construct, install, support, and maintain the CCTV Surveillance Systems. The bidder or offeror shall provide evidence to show that both its service facilities and the manufacturing company are in position to render prompt service and to furnish replacement parts.

Each bid shall be accompanied by a detailed "Project Plan" consisting of the recommended CCTV Surveillance System design that meets the bid specifications; a detailed description of the equipment proposed, the technical personnel who will be furnished the proposed technical advisory, installation, monitoring support, repair and maintenance services. The Guam Visitors Bureau recommends the prospective bidder conduct a physical inspection of the existing CCTV Surveillance System to determine what can be reused or recycled in the new design. The Guam Visitors Bureau seeks to re-use components such as working cameras, coax and fiber optic cabling and recycle working components to minimize cost, as much as practical. This Multi-Step Bid provides the existing CCTV equipment specifications for the bidder's or offeror's reference, as new additional equipment shall be compatible as much as possible. The specifications may include outdated or obsolete technology, in such incidents, the bidder or offeror shall make qualified and technical recommendations for state-of-the art CCTV surveillance system equipment to upgrade the design features, equipment capability, and related support services to bring the existing CCTV system components to

### **DELIVERY PERIOD**

**Delivery shall be a period of 120 Calendar Days** upon receipt of the Award's Notice to Proceed from the GVB GM&CPO. The schedule for time and quantity of contract deliverables (equipment, supplies, technical or repair services) will be coordinated between the successful bidder and GVB. Maintenance repair service requests will be on an "as needed" arrangement. The contract award to the successful bidder will require the contractor to coordinate and perform the Scope of Work and Services in this sequence:

1. Assess existing CCTV infrastructure to evaluate the operating or non-operating condition of installed system components (including existing fiber optic cables, power sources, ancillary system components); and recommend existing components to scrap; to replace; to repair; to re-use or recycle existing system components. **Proposal shall be in the Technical Bid envelope and pricing in the Bid Cost.**
2. Design and propose NEW CCTV equipment to upgrade the surveillance system to provide maximum coverage of the Tumon Bay Area. Proposed upgrades will include NEW equipment, supplies, and ancillary accessories, and the cost of installation. **Proposal shall be in the Technical Bid envelope and pricing in the Bid Cost.**
3. Determine basic terms and conditions to establish an annual maintenance and repair service equipment to maintain the CCTV Surveillance System to minimize system down-time and/or equipment failure.
4. Provide human resources for 24 hours / 7 days a week (24/7) CCTV Surveillance System monitoring and provide status reports to GVB on a quarterly schedule. **Proposal shall be in the Technical Bid envelope and pricing in the Bid Cost.**
5. Provide identification signage at each site a CCTV surveillance camera is located in the Tumon Area. **Proposal shall be in the Technical Bid envelope and pricing in the Bid Cost.**
6. Provide remote access via the internet for surveillance monitoring by GVB authorized officials. **Proposal shall be in the Technical Bid envelope and pricing in the Bid Cost.**

### **M. CONTRACT PERIOD AND OPTION TO RENEW**

The base term of the contract arising from this Multi-Step Bid will be for a period of 12 months or one (1) year, with the option to exercise renewals in one (1) year increments, for a period not to exceed three (3) years from the date of the initial contract. Each renewal option shall be subject to two qualifying criteria: (i) complete and satisfactory performance of the Scope of Work and Services, as determined by GVB; and (ii) subject to the approval of GVB's annual fiscal budget for operations by the Guam Legislature and the availability of funds approved for the fiscal year. In the event the GVB GM & CPO elects to exercise the option to renew the base contract term for an additional year, GVB shall prepare the Amendment after a mutual agreement has been reached by GVB and the Contractor. Each time the contract is renewed; both GVB and the Contractor shall sign the Amendment to memorialize the contract and shall specify the duration of the renewed contract period. Both GVB and the Contractor will abide and comply with the provisions of Guam Procurement Regulations, Title 2, Division 4, Chapter 6.

## GENERAL STATEMENT OF WORK

### **I. OBJECTIVE**

The primary objective of GVB is to upgrade/repair the existing CCTV Surveillance System and to modernize to current technology under advisory and consultation of a qualified Contractor. The scope of the Contractor is to provide design, upgrade, construct, service, repair, maintain, and install additional equipment to GVB's existing CCTV surveillance system. The Contractor will present the full design assessment to GVB management for approval. The Contractor's expertise and work will result in a state of the art surveillance system that can be offered to GVB. GVB also requires human resources for 24/7 system monitoring.

### **II. PROJECT DESCRIPTION AND LOCATIONS**

The Scope of Work and Services for this project involves the design, upgrade, construct, service, repair, maintenance, and installation of GVB existing CCTV surveillance system. It also includes assessment, evaluation repair and replacement of existing units prior to installations, site clearing and or grading, fencing, erection of poles plus all other necessary and incidental works to make the system work and ready for use. The design and construction must comply in accordance to all approving agency having jurisdiction and building code compliance of 2009 when applicable.

### **III. GENERAL SCOPE OF SERVICES AND RESPONSIBILITIES**

- a. The Contractor must be responsible for the complete design and construction of the project. The Contractor must visit the site and must be responsible for having ascertained pertinent conditions such as locations, accessibility, general character of the site and the extent of existing condition within or adjacent to the site. No extra compensation will be made by reason of any misunderstanding or error as regards to the site, the condition thereof, accessibility or the amount of kind of work to be performed. All given figures/drawings are for general guidelines and for reference only and shall be verified and assessment be done by the Contractor before the preparation of bid.
- b. The Contractor shall provide all management, supervision, engineering, quality control, labor, equipment, materials and supplies human resources necessary to perform a design-build on the upgrading and design of CCTV surveillance system.
- c. The Contractor shall be professionally responsible for the services performed under this contract. They should be responsive to all Government criteria, information, and guidance and review comments. All services shall be in full compliance with federal and local regulatory requirements.
- d. The Contractor shall provide architectural and engineering services for different tasks described and furnish the required reports and PS&E's for the projects. Plans shall be signed and approved by a Professional Engineer authorized to practice and perform work in Guam or the Marianas.
- e. The contractor shall provide secured internet access for GVB on their latest/present 24/7 Central Monitoring Station (CMS) that will interface to the monitoring activities of the GVB CCTV Surveillance System.
- f. The contractor shall be responsible for the identification of all necessary additional work/equipment, rehabilitation of existing system that is directly related to the Scope of Work and Services as specified in this bid, any interfacing requirements in the existing system, a new proposed design system for the completion of the work in every detail, and the handling over to GVB ready for complete, safe, reliable and continuous operation.

- g. The supply of new equipment, supply cables i.e. fiber optic, wireless equipment, rough-in, cabling, erection of antenna pole and design approved by the local engineers, repair, installation, programming, testing, commissioning, training, documentation, and setting to work of a GVB CCTV System, shall be to the complete satisfaction of the GVB and performance required by all regulatory authorities having jurisdiction over the work.
- h. The reuse, re-configuration of existing equipment and devices that are identified as still in its normal operating condition shall be to the complete satisfaction of GVB.
- i. The replacement of existing and upgrading of devices that are identified as "defective" or "faulty" or "obsolete/antiquated" including testing shall be to the complete satisfaction of GVB.
- j. The Contractor shall coordinate their work with the agencies local or federal having jurisdiction in permit and approval as basis for the new design-build project.
- k. All work areas shall be kept clean. Those areas used by the Contractor's employees shall be kept as clean as possible under any circumstances. No accumulation of debris will be allowed. Debris shall be disposed off-site daily and construction materials must be confined in an area designated by the Project Engineer.
- l. Under any circumstances, the contractor shall secure the construction area and thoroughly protect and safeguard all areas at the end of each working day.
- m. The Contractor shall submit work schedule and schedule of values prior to commencing any activity. Provide a construction schedule highlighting the major project milestone and specific completion of each activity.
- n. The Contractor shall submit maintenance and response schedules including names of responsible key personnel and contact numbers for easy access in case of any emergencies during the construction and operation.
- o. The Contractor shall be responsible in upgrading the list submitted from time to time.



## **I. Background**

This Multi-Step Bid describes the operational and functional requirements to upgrade and refurbish the existing Closed Circuit Television (CCTV) Surveillance System installed along San Vitores Road by adding additional cameras in the Tumon area and Governor Carlos Camacho Road in Tamuning. In addition, the Multi-Step Bid Scope of Work and Services shall include an assessment of existing equipment to determine if units are operating; requires repairs; needs replacement and ascertain what can be re-used in the upgraded CCTV system. The Scope of Work and Services for the additional cameras will include the site-specific design and installation of the new additional CCTV cameras; development of standard operating procedures to provide 24 hours a day, 7 days a week monitoring and recording; the development of the coverage terms and conditions for an annual maintenance agreement to ensure the CCTV surveillance system is operational and the development of a Helpdesk system support services agreement to provide on-call service, billed at a hourly rate, and provided on a "as required" arrangement between GVB authorized personnel and the successful bidder who is awarded the contract arising from this solicitation.

The goal of this project is to provide an intelligent, real-time video assessment system to protect against vandalism, pilferage, property damage, theft of property, and to protect tourists from potentially harmful attacks. The system shall provide both real-time situational awareness and archival records of security-related events. The Guam Police Department (GPD) Frankie Smith Precinct located in Tumon will be the central monitoring control facility and the Guam Visitors Bureau will require secured remote, off-site access to the CCTV surveillance system via the internet as well.

The Scope of Work and Services for this project also requires a complete assessment of the existing CCTV surveillance system components to determine the units that need to be scrapped, repaired, or replaced entirely with new equipment to ensure the existing CCTV system is compatible with the new equipment for the additional camera sites. To control costs associated with the CCTV upgrade, GVB management notes that the existing fiber and coax cables and other system components in working condition shall be recycled and used. This Multi-Step Bid seeks to provide a CCTV Surveillance System to detect, assess, record and respond in real time to any acts of criminal activity and assist anyone in duress during emergencies, and secondarily to act as a deterrent to crime through the use of signage informing the public that the area is under surveillance.

## **II. Scope of Work and Services**

This Scope of Work and Services provides the specific requirements the successful bidder shall provide. A final contract mutually agreed upon by GVB and the successful bidder will document the duties and responsibilities of both GVB and the successful bidder. The Multi-Step Bid provides general locations and hardware configurations and types of equipment. This information is provided as a reference and any specifications of a particular brand or manufacturer is for descriptive purposes only and not intended to restrict prospective bidders. GVB encourages bidders or Offerors to present their proposed recommendations and submit their best cost and technical alternatives that will meet or exceed the minimum functional requirements of this Multi-Step's Scope of Work and Services. Each bid submitted by bidders or offerors shall include all ancillary supplies, services and accessories such as conduits, raceways, cabling, equipment, electrical power requirements, mounting and protective devices and structures to be provided by the GVB or the Government to maintain, support and protect the CCTV surveillance system.

GVB seeks to accomplish the Scope of Work and Services solicited in this Multi-Step Bid by segmenting the project into four (4) phases. The design, contract deliverables, and the services to be implemented in each phase are described as follows:

### **III. Phase 1: Assessment and Refurbishment of Existing Tumon CCTV Surveillance System**

Assessment of the existing system equipment and design, install, test, turnover, and conduct training for a fully operational intelligent video assessment/detection system based on the existing Tumon System camera locations (Appendix A), featuring on-site control and recording equipment at the Frankie Smith Precinct in Tumon with remote monitoring and secured access capabilities to the CCTV system by authorized GVB officials.

### **IV. Phase 2: Provide New Additional CCTV Surveillance Cameras at Locations Identified by GVB:**

The successful bidder shall design the layout, recommend the new additional system equipment, cabling, and required ancillary accessories for the complete installation of additional cameras at new sites (Appendix B), specifically the JFK/Kmart intersection and the Oka Payless intersection to include monitoring the Sheraton, Santa Fe and Onward Resort areas.

### **V. Phase 3: Install Signage**

Design, provide and install signage along the sidewalks alerting the public about the surveillance of all activities by the CCTV system. The signage shall be clearly visible and serve the purpose of deterring crime and vandalism. The recording captured will also serve as an investigative tool for law enforcement in their work to solve cases of criminal or vandalism.

### **VI. Phase 4: Establish a Preventive Maintenance Service Agreement**

Develop and implement a service maintenance plan to provide preventive maintenance services; on-call Help-desk trouble-shooting and repairs or parts replacement for equipment and ancillary connections such as damaged cables. The maintenance plan shall include the successful bidder's services for camera removal and safe storage when a Typhoon Condition of Readiness (COR) 2 is declared for Guam. This service is requested to safeguard the CCTV system from damage and minimize costs for both the successful bidder and the government by taking proactive action to secure the equipment prior to the arrival of a typhoon. The proactive action will also ensure the CCTV system can be re-installed and brought back into service as quickly as possible once Guam weather conditions return to normal.

### **VII. Minimum CCTV System Functionality and Capabilities**

#### **VII.a: Cameras and Housing**

Cameras with the most effective features for the specific location, such as motion detection, pan/tilt/zoom functionality and low light capability, should be utilized. Cameras shall be able to deliver high-quality video so that faces and license plate numbers can clearly be seen, and should have motorized capabilities with remote control functionality when required.

The cameras and the housing (dome) system should be optimized for Guam's extreme environment. All equipment should be able to withstand Guam's harsh environmental conditions, including heavy winds and rain, heat and humidity and minor typhoons. Existing fiber cable should be used to connect the cameras whenever practical and applicable. The existing wireless cameras, even when operational, did not provide the video quality that was required. The wireless cameras need to be reconfigured to a wired connection such as fiber or other broadband connection, unless the bidder or offeror submits an alternative solution will consistently provide the video image quality required by GVB.

### VIII. Monitoring Control Center – 24 Hours a Day; 7 Days a Week (24/7)

The CCTV system is intended to provide intelligent video assessment of questionable activities, with monitoring of these activities primarily at the Frankie Smith Precinct in Tumon. On-site personnel may view non-alarm related video as they wish, sequentially, at random, or in a single screen multiple camera display, at the current security console. Since the security console may not be manned at all times, additional monitoring equipment is required for the Front Desk personnel at the Tumon Precinct to include monitor and controls.

Video alarm detection and video analytics may be proposed. The video alarm detection capability shall be user programmable, such that specific time periods and areas for activation of the video alarm system can be programmed by authorized personnel. Video analytics shall be available to screen out non-human activity in a camera's field of view. When the capability is activated, human activity within a camera's field of view shall cause the video from that camera to be annunciated and displayed automatically on a video alarm display monitor.

Irrespective of whether or not the capability is activated, all video shall be recorded using the video recording equipment to be procured under this contract. The Contractor shall provide suitable digital video recording equipment at the site so that all video can be recorded automatically and archived for user-friendly playback and review as desired. The archive shall be sufficient to allow storage and recall of at least 30 days of activity. The recording equipment shall provide a user-friendly graphical user interface and controls to search to, retrieve and review any recorded video. Equipment that allows for video to be burned on a DVD, copied to a USB drive or emailed should be proposed.

The existing Switcher/Controller System should be assessed and if possible utilized. If it is non-functional or obsolete, new equipment should be recommended. Power conditioning equipment to protect against power surges and back-up power systems in case of outages should also be included.

CCTV Surveillance System Monitoring 24/7: This need requires an actual person to be physically present at the central security system network console to ensure that all installed (existing and new) CCTV cameras are functioning properly, monitoring and recording the land area it was designed to cover.

The CCTV System Monitor is responsible for monitoring security cameras in all locations to detect any incident or situation that would require emergency first responders to be alerted. These incidents or situations include but not limited to crimes against persons; fire or fire hazards; any activities that are contrary to maintaining law and order established to protect individuals, personal property, real property, the normal conditions relative to the flow of vehicle and human traffic in any CCTV monitored area, illegal entry into commercial or residential buildings, vandalism, theft, or any acts by a person or incidents that a reasonable person would characterize as contrary to the safety of people, the protection of personal and/or real property. Upon detecting any incident that may involve criminal activity, bodily harm to any person, or any hazardous or emergency situation, the CCTV System Monitor shall act immediately to alert emergency first responders such as the Guam Police Department or the Guam Fire Department.

The 24/7 CCTV Surveillance System Monitor's duties shall include but not be limited to the operation of the CCTV Surveillance System cameras, communications links, maintaining the operational status of all installed CCTV cameras, handle receive incoming calls for assistance and dispatching personnel to the scene of an emergency. The System Monitor must be technically trained to operate the CCTV system equipment and be able to determine the nature of problem and type and number of personnel and equipment needed, following established guidelines, and monitors the operational status of all CCTV surveillance cameras by scanning the the network computer screens. This worker monitors the CCTV system to watch for any signals that indicate the location of a fire or other emergency situation. The worker must be trained to dispatch police, fire, medical, and other personnel and equipment, and to relay pertinent instructions or relevant information related to the emergency situation. This worker types commands on computer keyboard to update files and maintain logs, tests communications and alarm equipment, and backup systems to ensure serviceability of all installed CCTV surveillance system components. This worker shall possess sufficient skills and knowledge in emergency protocol techniques and be capable of providing pre-arrival instructions, directions, or information to emergency first responders. The successful bidder shall be responsible for training the

CCTV surveillance system monitoring workers to perform the duties and shall have sufficient human resources of at least four trained workers, each assigned to a standard 8-hour work schedule to ensure continuous monitoring of all installed CCTV cameras 24 hours a day, 7 days a week. The successful bidder as the CCTV monitoring workers employer, shall comply with all U. S. Department of Labor Fair Labor Standards Act (US DOL FSLA) requirements applicable to Code 27000 - Protective Service Occupations.

#### **IX. Secured Remote Access for GVB via the Internet**

The System should allow remote monitoring through the Internet. This would allow private security personnel at the hotels or retailers to assist GPD in monitoring the area. It would also allow for Homeland Security/OCD to access the System in case of emergencies or disasters. Cameras could also be used by GVB to run a live stream of Guam's beaches or events like the Ko'Ko Race. Remote access would need to have necessary security features such as password protection and the ability for GPD to limit users as needed for confidentiality purposes.

#### **X. Equipment Locations**

1. Existing camera locations are included in Appendix A. The successful bidder/Contractor shall be required to conduct an analysis and provide an assessment report recommending the optimal location for each CCTV camera based on these locations.
2. Appendix B identifies the locations for the Phase II cameras. The successful bidder/Contractor shall be required to conduct an analysis and provide an assessment report recommending the optimal location for each CCTV camera based on these locations.
3. The location of the on-site recording equipment and operator's controls shall be located at the Frankie Smith Precinct in Tumon.

#### **XI. Warranty and Maintenance**

The successful bidder/Contractor shall provide at minimum a one-year warranty on all labor and materials, which shall be understood to mean that the successful bidder/Contractor shall guarantee all equipment, labor, services, and any other materials associated with the CCTV Surveillance System shall be defect-free and technical service is included at no additional charge for the first year of operation.

"Operation" is the date upon which the Contractor certifies and turns over the system to the Guam Visitors Bureau and applicable manufacturers' standard warranties exceeding one year shall continue to be in force for their standard warranty period beyond the first year. Warranty service shall include both preventative and remedial maintenance, according to the manufacturers' recommendations. During the first year of operation, defects in workmanship and equipment shall be repaired and replaced at no cost to the Government. Service calls from GVB shall be acknowledged by the Contractor within 24 hours, and all steps shall be taken to expedite parts replacement to minimize CCTV system down time.

In addition to the first year warranty, the Contractor shall propose an optional maintenance contract for the second year and beyond, which will maintain the warranty in effect. Provide a plan for camera removal and storage when a COR 2 typhoon is declared. Cost exclusive.

Both the first year warranty and succeeding year optional maintenance contract shall include telephonic support and onsite remedial maintenance, as necessary Responses to correct critical system and equipment outages shall be provided within 24 hours upon request, and shall be available 24 hours per day, seven days a week.

**A-1. TECHNICAL BIDS - REVIEW GUIDELINES AND EVALUATION CRITERIA AT PHASE I:**

Only the Technical Bid packages received by the Guam Visitors Bureau by the due date and time shall be evaluated and considered for selection. The following criteria, by order of importance shall be the basis to determine if a Technical Bid submission is Acceptable; Potentially Acceptable; or Unacceptable. Any submittal determined as Unacceptable will not be considered in Phase II. The Unacceptable Technical Bid will be returned to the unsuccessful bidder with the Bid Cost envelope intact and not opened:

1. **Contractor's overall conformance to ALL Bid No. GVB-2014-002MS specifications;**
2. **Contractor's logistical and service support;**
3. **Warranty service and support provisions;**
4. **Manufacturing and delivery schedule;**
5. **Contractor's demonstrated capabilities and qualifications.**

In Phase I the bidder or offeror shall submit the "TECHNICAL BID" which provides a written detailed project plan to meet the Scope of Work and Services per the Multi-Step Bid's specifications. The Technical Bid shall explain the results from the assessment of the existing CCTV infrastructure and include recommended actions; provide recommendations on the design and layout for the new additional equipment to upgrade the current CCTV infrastructure; the bidder's recommended action plan to provide 24/7 monitoring services; to provide signage at each camera location; and provide the maintenance and support services to be provided in the form of a maintenance agreement. The Technical Bid is the project plan for contract deliverables and shall include supporting documentation, such as but not limited to photographs, product brochures and test data, how the proposed item(s) meets or exceeds the Bid specifications.

**The Technical Bid shall not include any pricing information.** In Phase I of the Multi-Step Bid Process, the Guam Visitors Bureau will evaluate the competency to deliver the Scope of Work and Services and whether the bidder or offeror's possesses the resources to perform the work outlined in the Bid specifications. The Technical Bid shall provide sufficient information for the Guam Visitors Bureau to evaluate the technical bid offering to determine if the offer meets or exceeds the specifications to upgrade the CCTV Surveillance System in the Tumon area. The Technical Bid shall include the bidder's recommendation for the infrastructure upgrades, the content of the signage at each camera site, and the framework to establish the business relationship to provide the services required by the Guam Visitors Bureau for 24/7 system monitoring; secured access by GVB to the system via the internet, and the recommended coverage provided under a maintenance agreement

The Guam Visitors Bureau's General Manager who also serves as the GVB GM&CPO reserves the right and is the sole authority to determine whether equivalents offered in bid submittals and (if any) are acceptable.

### **A-3.6: Wireless Equipment**

The wireless equipment for transmitting video and data signals should be replaced with hardwire/fiber optic cables. The wireless equipment is not as reliable as the hard-wire, for sending video signals. This wireless equipment currently is not working.

### **A-3.7: Cabling**

With the exception of the coax cabling at the precinct, for the 5 fixed lens cameras, the existing video cabling system are all single mode fiber. This cabling system will be retained and used, if found defective, the contractor will have to replace or repair as necessary to achieve a reliable cabling system and will include in the warranty period for 5 years.

### **A-3.8: Signage Plan Recommendation**

Multilingual signage should be placed in all roads entering Tumon and at sidewalks in front of hotels and restaurants. These areas are perhaps the places with most foot traffic and vehicle traffic as Signage will help deter crimes by simply letting people know they are being videotaped.

### **A-3.9: Maintenance Plan Recommendation**

The maintenance plan should be executed by a company that has a service department with experienced service technicians, both in the service and repair of fiber optics and CCTV equipment, and who are actively engaged in the service and repair of such systems.

Additionally, the company chosen for this service should also have in place a 24 hour 7 days a week service response program.

Additional consideration should be taken when determining the company selected to provide service and repair of the system.

1. Experienced technicians – Along with experienced technicians, also consider the number of these technicians within the organization.
2. Consider the number of years the service organization has been in the business of CCTV maintenance and repair of such system.
3. The service organization should already have a service program, but generally it will involve several visits a year to visually check each piece of equipment and making repairs as needed and cleaning the equipment, quarterly is common. It will also involve service as needed between the scheduled quarterly maintenance services.



- of equipment and devices.
- Schematic wiring diagram shall include any interlocking details.
- Central Monitoring Station (CMS) escalation process layout that include contact number of the persons to communicate with, in case of system failure and alarm.

- z. Training**
- Training by the contractor will involve instruction by a qualified representative involved with the operation, supervision and administration of the system.
  - Training shall be performed prior to the handover of the system to ensure Owner is fully capable of operating the installed system.

**B-3: INTENT OF SPECIFICATIONS**

The intent of Multi-Step Bid is to provide specifications to allow prospective bidders or offerors to prepare a bid cost to complete delivery of the Scope of Work and Services described in this solicitation. The Guam Visitors Bureau seeks the expertise of vendors engaged in the business of recommending, installing, maintaining and repairing the component equipment, cabling of a CCTV Surveillance System. A key deliverable will be the secured link to the surveillance system by authorized Guam Visitors Bureau officials using the internet.

The Multi-Step Bid’s specifications cover the required equipment, cabling, and other work related to installing a high-quality video and audio recording and surveillance system designed to effectively monitor key locations within the Tumon area. The Scope of Work and Services will be delivered in phases and will include the design, delivery, testing, maintaining, and training that meets the specifications contained in this Multi-Step Bid.

The Scope of Work and Services seeks the professional expertise and technical skills of the successful bidder. The Technical Bid is the forum for prospective bidders or offerors to submit the project plan to meet the CCTV Surveillance System specifications of this Multi-Step Bid.

Bidders who meet all the requirements in Phase I – Submission of Technical Bid, and who demonstrate the competency to complete the Scope of Work and Services shall move to Phase II – Evaluation of Bid Cost. A bidder or offeror who does not meet the Technical Bid specifications will have their Bid Cost returned with the seal intact to protect their business interests.

Bids shall only be considered from bidders representing manufacturing companies that have an established reputation in the sales and marketing of CCTV Surveillance System equipment, support and maintenance. The prospective bidder or offeror shall specify the manufacturing company they represent, and shall be able to provide the technical personnel and service facilities for the repair and service of the CCTV Surveillance System equipment, monitoring, support and maintenance services marketed and sold by the bidder or offeror. Evidence of such a facility shall be included in bid.


**Equipment Recommendation for Existing CCTV Camera Under A-3.11**

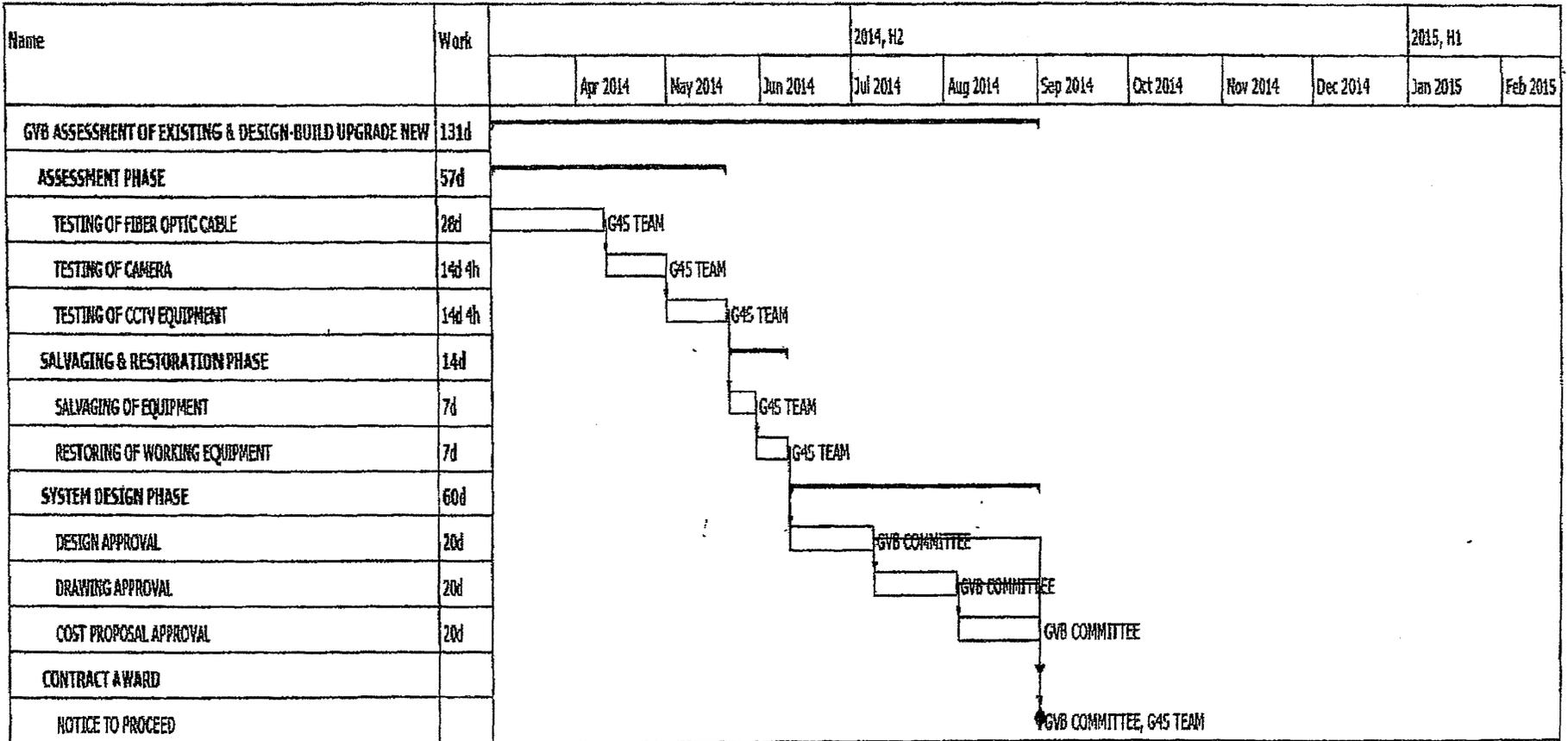
No.	Existing Camera Type	Connection Type	Location (Installed)	Proposed Camera Model	Camera Brand	Comments
1	PTZ	Fiber	GPA Substation	GSD36NVW	G4S ULC	
2	PTZ	Fiber	Hilton Entrance	GSD36NVW	G4S ULC	
3	PTZ	Fiber	Ypao Intersection	GSD36NVW	G4S ULC	
4	PTZ	Fiber	Across PIC	GSD36NVW	G4S ULC	
5	PTZ	Fiber	Marriot Intersection	GSD36NVW	G4S ULC	
6	PTZ	Fiber	Across Fountain Plaza	GSD36NVW	G4S ULC	
7	PTZ	Fiber	Fiesta Hotel	GSD36NVW	G4S ULC	
8	PTZ	Fiber	Across Church	GSD36NVW	G4S ULC	
9	PTZ	Fiber	Tumon Sands	GSD36NVW	G4S ULC	
10	PTZ	Fiber	Across Hyatt	GSD36NVW	G4S ULC	
11	PTZ	Fiber	Across Sandcastle	GSD36NVW	G4S ULC	
12	PTZ	Fiber	Across Market Place	GSD36NVW	G4S ULC	
13	PTZ	Fiber	Outrigger Entrance	GSD36NVW	G4S ULC	
14	PTZ	Fiber	DFS Traffic Light	GSD36NVW	G4S ULC	
15	PTZ	Fiber	Western Gun Club	GSD36NVW	G4S ULC	
16	PTZ	None	Open Port	GSD36NVW	G4S ULC	
17	PTZ	ISP	Westin Roadside	GSD36NVW	G4S ULC	
18	PTZ	ISP	Westin Beachside	GSD36NVW	G4S ULC	
19	PTZ	ISP	Sam Choi	GSD36NVW	G4S ULC	
20	PTZ	ISP	Grand Plaza	GSD36NVW	G4S ULC	
21	PTZ	ISP	VKT Beachside	GSD36NVW	G4S ULC	
22	PTZ	ISP	PIC Beachside	GSD36NVW	G4S ULC	
23	PTZ	ISP	PIC Beachside	GSD36NVW	G4S ULC	
24	PTZ	ISP	VKT Beachside	GSD36NVW	G4S ULC	



25	Fixed	Coax	Office Entry	GCD705N- VWU	G4S ULC	
26	Fixed	Coax	Desk SGT. Entry	GCD705N- VWU	G4S ULC	
27	Fixed	Coax	Interview Room	GCD705N- VWU	G4S ULC	
28	Fixed	Coax	Holding Cell 1	GCD705N- VWU	G4S ULC	
29	Fixed	Coax	Holding Cell 2	GCD705N- VWU	G4S ULC	



**Assessment Gantt Chart Schedule:**





WBS	Name	Start	Finish	Work	Duration	Slack	Cost	Assigned to	% Complete
1	GVB ASSESSMENT OF EXISTING & DESIGN-BUILD UPGRADE NEW CCTV	Mar 3	Sep 1	131d	131d		0		0
1.1	ASSESSMENT PHASE	Mar 3	May 20	57d	57d	74d	0		0
1.1.1	TESTING OF FIBER OPTIC CABLE	Mar 3	Apr 9	28d	28d		0	G4S TEAM	0
1.1.2	TESTING OF CAMERA	Apr 10	Apr 30	14d 4h	14d 4h		0	G4S TEAM	0
1.1.3	TESTING OF CCTV EQUIPMENT	Apr 30	May 20	14d 4h	14d 4h		0	G4S TEAM	0
1.2	SALVAGING & RESTORATION PHASE	May 21	Jun 9	14d	14d	60d	0		0
1.2.1	SALVAGING OF EQUIPMENT	May 21	May 29	7d	7d		0	G4S TEAM	0
1.2.2	RESTORING OF WORKING EQUIPMENT	May 30	Jun 9	7d	7d		0	G4S TEAM	0
1.3	SYSTEM DESIGN PHASE	Jun 10	Sep 1	60d	60d		0		0
1.3.1	DESIGN APPROVAL	Jun 10	Jul 7	20d	20d		0	GVB COMMITTEE	0
1.3.2	DRAWING APPROVAL	Jul 8	Aug 4	20d	20d		0	GVB COMMITTEE	0
1.3.3	COST PROPOSAL APPROVAL	Aug 5	Sep 1	20d	20d		0	GVB COMMITTEE	0
1.4	CONTRACT AWARD	Sep 1	Sep 1				0		0
1.4.1	NOTICE TO PROCEED	Sep 1	Sep 1	N/A	N/A		0	G4S TEAM, GVB COMMITTEE	0



Daryll Bataclan	Technician	Pipe Fitter/Cable Installer	3
Charles Camacho	Technician	Fire Alarm	3
Jonivin Cruz	Technician	Intrusion/CCTV	3
Dan Rios	Helper	Pipe Fitter/ Cable Installer	2

**Equipment Maintenance Services:**

After the initial installation, G4S Service Department provides maintenance service to ensure that security equipment are maintained in good working conditions. We have 24 hour on call technicians who can repair the system at any hour of the day, help customers arm or disarm the system if they are having trouble, again at any hour of the day. Service technician perform routine maintenance and testing to ensure the systems are in good working condition.

**Customer Support Services:**

Customer Support services is a concerted effort in the Integrated Security Services here at G4S. And what this means, G4S has the unique ability to coordinate all of its security services to satisfy the security needs of any customer.

So, a customer can call one number for any services and get a security officer, get help for his electronic security system, CCTV, or access system, or get information from NCC about alarm signal history and events, as well as get a security consultant.

**National Control Center (NCC): 24 Hours Monitoring Station**

The G4S Marianas NCC Team is responsible for coordinating G4S activities for Guam and the Northern Marianas to serve the safety and security needs of our customers. Coordination is our single most critical focus which ensures that our security systems and personnel are utilized in the most efficient and effective manner. By effective coordination, G4S resources are integrated with fire and police first responders in order to provide customer peace of mind.

At the NCC nerve center, our team monitors intrusion, fire, and smoke alarms, closed circuit television, security guard activities, and customer service problems 24 hours a day, 7 days a week. Customer care interacts with customers to gather necessary information, address their concerns, schedule and dispatch service technicians, and track work orders in order to provide customer satisfaction.

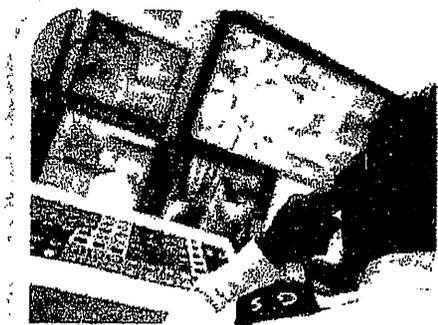
When necessary, NCC notifies fire and police personnel to respond to critical incidents in conjunction with stationary and roving G4S guards. NCC ensures that G4S responds in a coordinated manner which will provide our customers with the best that security systems and people can bring at the most critical time.

**Remote Video Monitoring Service:**

As part of the security package unique to G4S, We appreciate the opportunity to provide a quotation for remote video surveillance (RVM). Many of our business customers appreciate the value of adding this service feature as part of their overall risk mitigation and security procedures.



G4S offers different service options of remote video monitoring. As outlined in the scope of work under 'Monitoring Service': The security solution should include remote monitoring services for surveillance. Additionally, GVB is requiring first responders for any CCTV events. The purpose of the monitor services is to react, protect people and properties.



G4S' interpretation of the above noted scope of work indicates a requirement for video surveillance monitoring personnel to be allocated and dedicated specifically for monitoring the G4S provided cameras associated with this project 24 hours daily, 7 days weekly. This will be accomplished with the appropriate remote connection software installed on the GVB system, remotely monitored by G4S staff at our local National Control Center in Tamuning. This is G4S' full service option identified as Active Remote Video Monitoring (ARVM).

As an added benefit, you and other authorized personnel will also be able to view the cameras from any internet-enabled portable device such as smart-phones, notepads, laptops and desktop computers. Secure access makes RVM an effective tool which provides peace of mind, by enabling you to see the activity at your property from anywhere you have internet connection.

With the (ARVM) service feature, if a suspicious incident is detected, a G4S Patrol Supervisor will be dispatched to the designated locations to further assess the area. This is effective in deterring loitering, graffiti, homeless individuals and other criminal mischief.

The National Control Center is where we have professional Alarm monitors who are on alert to react and dispatch the proper personnel to your location where an alarm system has been triggered.

At the National Control Center is also where MSS Supervisors are directing and coordinating the Security Officers.

**Manned Security Solutions (MSS):**

**MOBILE PATROL SOLUTIONS:**

Sometime it does not make economic sense to place a security guard at your establishment. In these cases a mobile patrol solution may be a better alternative. While random patrol inspections are the key to this program, electronic check points verify that your facility has been inspected and high-threat areas visited. This verification is accomplished by the proxy-pen, a G4S product. Our mobile patrol officer will record into the proxy-pen event book his arrival time and location. He will then commence his patrol, checking all designated high-risk areas.



MULTI-STEP BID NO. GVB-2014-002MS CCTV SURVEILLANCE SYSTEM PHASE II: BID COST EVALUATION SUMMARY

BID COST PRICE FORM B-14.1 (MANDATORY REQUIREMENT)			LUMP SUM COST			ANNUAL COST			STANDARD HOURLY			PREMIUM HOURLY		
SCOPE OF WORK AND SERVICES	DESCRIPTION	TOTAL BID COST	G45	PDS	COST DIFFERENCE	G45	PDS	COST DIFFERENCE	G45	PDS	COST DIFFERENCE	G45	PDS	COST DIFFERENCE
TASK I: Perform Assessment of Existing CCTV Surveillance System	Assess existing CCTV infrastructure to evaluate the operating or non-operating condition of installed system components (including existing fiber optic cables, power sources, ancillary system components); and recommend existing components to scrap; to replace; to repair; to re-use or recycle existing system components.	Lump Sum TASK I	\$ 49,579.34	\$ 295,600.00	\$ (246,020.66)									
					Lower: G45									
TASK II: Recommend and Design-Build Upgrade New Additional CCTV Infrastructure	Design and propose NEW CCTV equipment to upgrade the surveillance system to provide maximum coverage of the Tumon Bay Area. Proposed upgrades will include NEW equipment, supplies, and ancillary accessories, and the cost of installation.	Lump Sum TASK II	\$ 496,001.73	\$ 373,500.00	\$ 122,501.73									
					Lower: PDS									
TASK III: Design CCTV System Maintenance Service Plan (to include Typhoon Preparedness)	Determine basic terms and conditions to establish an annual maintenance and repair service equipment to maintain the CCTV Surveillance System to minimize system down-time and/or equipment failure	Annual Cost & Hourly Cost TASK III	\$ 22,291.83	\$ 75,000.00	\$ (52,708.17)	\$ 52.00	\$ 150.00	\$ (98.00)						
					Lower: G45			Lower: G45						
TASK IV: Develop and Perform Procedures to Provide 24 Hours A Day, 7 Days A Week (24/7) CCTV System Maintenance Services	Provide 24 hours / 7 days a week (24/7) CCTV Surveillance and prepare reports to GVB on a quarterly schedule. Bidder shall quote service and support as an annual (12-month) charge.	Annual Cost TASK IV	\$ 128,491.14	\$ 272,000.00	\$ (143,508.86)									
					Lower: G45									
TASK V: Inclusive of Required Human Resources to Perform CCTV System Monitoring Worker Duties.	Provide and schedule human resources to perform the duties of a CCTV Surveillance System Monitoring worker for continuous monitoring of all installed CCTV surveillance cameras. Each worker shall be assigned a standard 8 hour work schedule. The 24 hour period shall require a minimum of three workers. The bidder shall enter the base hourly rate to be paid to the CCTV monitoring workers that complies with US DOT/PSA requirements.	Standard & Hourly Cost - TASK V				\$ 14.71	\$ 15.40	\$ (0.69)	\$ 14.71	\$ 17.71	\$ (3.00)			
					Lower: G45			Lower: G45			Lower: G45			
TASK VI: Provide Identification signage at each CCTV surveillance camera location in the Tumon Area	Install a sign at each camera site to inform public that all activities are monitored and recorded by a CCTV surveillance system in the Tumon area.	Lump Sum TASK VI	\$ 27,753.05	\$ 15,000.00	\$ 12,753.05									
					Lower: PDS									
TASK VII: Establish Guam Visitors Bureau's Secured CCTV System Access Via the Internet	Provide remote access via the internet for surveillance monitoring by GVB authorized officials	Annual Cost and Hourly Cost TASK VII	\$ 2,353.26	\$ 9,000.00	\$ (6,636.74)				\$ 1.55		\$ (1.55)			
					Lower: G45						Lower: G45			

<p>CONTROLLER'S REPRESENTATIVES:</p> <p>Summary Prepared by: <u>Anne T. S. Ameche, Administration</u></p> <p>Summary Certified by: <u>Laurelle Perez, Accounting</u></p>	<p>The CCTV Committee evaluated Technical Bids in Phase I on 2/18/14. Both G45 and PDS were moved to Phase II. Both Bid Cost envelopes were opened publicly by the GM on Wed, 2/26/14 @ 11:30 am in the GVB main conf. rm. All score sheets were verified and certified by the Controller's staff. After completing Phase I and II, the committee's recommendation to the GM to be first highest-ranked, responsive, and responsible bidder offering the best value for GVB and for the GM to begin best and final negotiations with is: <u>G45</u></p> <p style="text-align: right;">2/26/14</p>	<p>EVALUATORS' APPROVAL SIGNATURES:</p> <p><u>Robert Hoffmann, GVB-900</u></p> <p><u>Arnelo Reina, GVB</u></p> <p><u>Doris Ads, GVB</u></p> <p><u>Merita Peredo, GVB</u></p>
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MULTI-STEP BID NO. GVB-2014-002MS CCTV SURVEILLANCE SYSTEMS - SUBMITTED OFFERORS' BID COST SUMMARY



Sealed Bid Cost Opened by Karl A. Pangelinan, GVB General Manager & CPO: Summary prepared by: Anne Camacho, GVB Management Analyst IV; Summary verified by: Laurette Perez, GVB Accountant III on February 25, 2014, 5:00 PM.

B-14.2: MANDATORY USE OF BID COST PRICE FORMS IS A CONDITION OF BIDDING.

Price Quote to Replace Existing CCTV Equipment. Prospective bidders shall enter the Manufacturer's Model Type Offered by the Bidder, and enter the Unit Price for Each Existing Camera Location. Qty = 1 for each existing location.

Location	Camera Type Recommended		Camera Manufacturer Model/Type		Camera Qty Required	Camera Unit Price			Connection Type		Connection Unit Price		Price to Install & Connect		Installation & Connection Cost Difference for GVB			
	G4S	PDS	G4S ULC	PDS		Best Value	G4S	PDS	Camera Cost Difference for GVB	G4S	PDS	Best Value	G4S	PDS		Connection Cost Difference for GVB	G4S	PDS
GPA Substation	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,700.00	\$(3,062.50)	FIBER	FIBER 1Gb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Hilbco Entrance	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Ypoco Intersection	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Across PIC	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Marriot Intersection	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 1Gb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Across Fountain Plaza	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Fiesta Hotel	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Across Church	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 1Gb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Tumon Sands	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Across Hyatt	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,700.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Across Sandcastle	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Across Market Place	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Dumpper Entrance	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 1Gb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
DFS Traffic Light	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 1Gb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Western Sun Club	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Open Port	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 1Gb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Westin Roadside	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,700.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Westin Beachside	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Son Choi	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Grand Plaza	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
VK Top Beachside	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
PIC Beachside	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
PIC Beachside	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
VKT Beachside	PTZ	PTZ	G4S ULC	SAMSUNG/SNP-6200RH	1	\$ 837.50	\$ 3,900.00	\$(3,062.50)	FIBER	FIBER 100Mb	\$ 52.00	\$ 1,500.00	\$(1,448.00)	\$ 156.00	\$ 2,500.00	\$(2,344.00)		
Office Entry	DOME	EXISTING	G4S ULC	N/A	1	\$ 223.75	\$ -	223.75	COAX	COAX	\$ 52.00	\$ 100.00	\$(48.00)	\$ 78.00	\$ 600.00	\$(522.00)		
Desk Sgt. Entry	DOME	EXISTING	G4S ULC	N/A	1	\$ 223.75	\$ -	223.75	COAX	COAX	\$ 52.00	\$ 100.00	\$(48.00)	\$ 78.00	\$ 600.00	\$(522.00)		
Interview Room	DOME	EXISTING	G4S ULC	N/A	1	\$ 223.75	\$ -	223.75	COAX	COAX	\$ 52.00	\$ 100.00	\$(48.00)	\$ 78.00	\$ 600.00	\$(522.00)		
Holding Cell 1	DOME	EXISTING	G4S ULC	N/A	1	\$ 223.75	\$ -	223.75	COAX	COAX	\$ 52.00	\$ 100.00	\$(48.00)	\$ 78.00	\$ 600.00	\$(522.00)		
Holding Cell 2	DOME	EXISTING	G4S ULC	N/A	1	\$ 223.75	\$ -	223.75	COAX	COAX	\$ 52.00	\$ 100.00	\$(48.00)	\$ 78.00	\$ 600.00	\$(522.00)		
<b>TOTALS</b>					<b>29</b>	<b>\$ 21,118.75</b>	<b>\$ 93,600.00</b>	<b>\$(72,381.25)</b>			<b>\$ 1,508.00</b>	<b>\$ 36,500.00</b>	<b>\$(34,992.00)</b>	<b>\$ 4,134.00</b>	<b>\$ 63,000.00</b>	<b>\$(58,866.00)</b>		





MULTI-STEP BID NO. GVB-2014-002M5 CCTV SURVEILLANCE SYSTEMS - SUBMITTED OFFERORS' BID COST SUMMARY



Sealed Bid Cost Opened by Karl A. Pangalinan, GVB General Manager & CPO; Summary prepared by: Anne Camacho, GVB Management Analyst IV; Summary verified by: Laurette Perez, GVB Accountant III on February 25, 2014, 5:00 PM.

B-14.3: MANDATORY USE OF BID COST PRICE FORMS IS A CONDITION OF BIDDING.

Quote purchase price per unit items; the bidder's price/cost to connect and install the unit; and the annual maintenance rate for each CCTV system component listed:

CCTV SURVEILLANCE SYSTEM EQUIPMENT DESCRIPTION	NEW UNIT PRICE		Cost Difference for GVB	PRICE TO CONNECT & INSTALL		Cost Difference for GVB	ANNUAL MAINTENANCE SERVICE PRICE		Cost Difference for GVB
	G45	PDS		G45	PDS		G45	PDS	
	Far-Tilt-Zoom Dome, Pendant/Walk-Mounted	\$ 837.50		\$ 1,000.00	\$ (1,062.50)		\$ 156.00	\$ 2,500.00	
Fixed Camera	\$ 239.75	\$ 2,500.00	\$ (2,276.25)	\$ 78.00	\$ 2,500.00	\$ (2,422.00)	\$ 104.00	\$ 312.50	\$ (208.50)
Keyboard Controller	\$ 387.50	\$ 650.00	\$ (262.50)	\$ 78.00	\$ 100.00	\$ (22.00)	\$ 104.00	\$ 81.25	\$ 22.75
Digital Video Recorder	\$ 1,737.50	\$ 30,000.00	\$ (18,267.50)	\$ 156.00	\$ 1,500.00	\$ (1,344.00)	\$ 104.00	\$ 2,500.00	\$ (2,396.00)
Matrix Switcher	\$ 5,000.00	\$ 5,000.00	\$ -	\$ 156.00	\$ 500.00	\$ (344.00)	\$ 104.00	\$ 625.00	\$ (521.00)
LCD Monitor	\$ 1,136.66	\$ 985.00	\$ 151.66	\$ 78.00	\$ 100.00	\$ (22.00)	\$ 52.00	\$ 123.13	\$ (71.13)
Camera Power Supply	\$ 76.89	\$ 600.00	\$ (523.11)	\$ 156.00	\$ 250.00	\$ (94.00)	\$ 104.00	\$ 75.00	\$ 29.00
Camera Mounting Bracket	\$ 37.50	\$ 900.00	\$ (862.50)	\$ 156.00	\$ 250.00	\$ (94.00)	\$ 156.00	\$ 62.50	\$ 93.50
Camera Housing	\$ 93.75	\$ -	\$ 93.75	\$ 156.00	\$ -	\$ 156.00	\$ -	\$ -	\$ -
Cabling	\$ 125.00	\$ 150.00	\$ (25.00)	\$ 156.00	Q = \$10.00 per ft.	#VALUE!	\$ 156.00	\$ -	\$ 156.00
Video Decoder	\$ 1,875.00	\$ 350.00	\$ 1,525.00	\$ 156.00	\$ 100.00	\$ 56.00	\$ 156.00	\$ 43.75	\$ 112.25
Video Encoder	\$ 2,125.00	\$ -	\$ 2,125.00	\$ 156.00	\$ -	\$ 156.00	\$ -	\$ -	\$ -
Uninterruptible Power Supply	\$ 1,518.75	\$ 2,450.00	\$ (1,931.25)	\$ 156.00	\$ 500.00	\$ (344.00)	\$ 156.00	\$ 316.25	\$ (202.25)
Conduits, fittings and joints	\$ 918.50	Q = \$10.00 per ft.			Q = \$2.00 per ft.	#VALUE!	\$ 156.00	\$ -	\$ 156.00

Quote Hourly Labor Rate Only: (parts to be charged per incident)

CCTV SURVEILLANCE SYSTEM MAINTENANCE, REPAIR, NETWORK, TECHNICAL SUPPORT SERVICES	Hourly Rate During Warranty Period		Cost Difference for GVB	Standard Hourly Rate		Cost Difference for GVB	After-Hours Support or Service Calls (weekends, holidays, after work hours)		Cost Difference for GVB
	G45	PDS		G45	PDS		G45	PDS	
	HARDWARE - Equipment	\$ 52.00		\$ 100.00	\$ (48.00)		\$ 32.00	\$ 150.00	
SOFTWARE - CCTV System Operating & Network Software	\$ 52.00	\$ 200.00	\$ (148.00)	\$ 32.00	\$ 250.00	\$ (218.00)	\$ 75.00	\$ 375.00	\$ (127.00)
Help-Desk Technical Support	\$ 52.00	\$ 100.00	\$ (48.00)	\$ 32.00	\$ 150.00	\$ (98.00)	\$ 76.00	\$ 223.00	\$ (147.00)
Network Technical Support	\$ 52.00	\$ 150.00	\$ (98.00)	\$ 32.00	\$ 200.00	\$ (148.00)	\$ 76.00	\$ 300.00	\$ (122.00)
Technical Training Services	\$ 52.00	\$ 150.00	\$ (98.00)	\$ 32.00	\$ 200.00	\$ (148.00)	\$ 76.00	\$ 300.00	\$ (122.00)
Technical Assistance/Consultation	\$ 52.00	\$ 150.00	\$ (98.00)	\$ 32.00	\$ 200.00	\$ (148.00)	\$ 76.00	\$ 300.00	\$ (122.00)
Network Advisory/ Consultation Services	\$ 52.00	\$ 200.00	\$ (148.00)	\$ 32.00	\$ 250.00	\$ (218.00)	\$ 76.00	\$ 375.00	\$ (127.00)
SYSTEM DOCUMENTATION GIG - ONE (1) MANUAL	1) Operating Manual		Cost Difference for GVB	2) System Configuration		Cost Difference for GVB	3) Help-Desk Procedures Manual		Cost Difference for GVB
	G45	PDS		G45	PDS		G45	PDS	
	\$ 20.00	\$ 1,000.00		\$ (1,172.00)	\$ 20.00		\$ 1,500.00	\$ (1,472.00)	



**Multi-Step Bid No. GVB-2014-002MS CCTV Surveillance Systems**  
**Technical Bid Evaluation Score Summary - CERTIFIED**  
 Tuesday, Feb. 18, 2014, 1:20 to 2:25 PM, Conf. Rm.

TECHNICAL BID EVALUATION CRITERIA	Max Pts.
<b>1. Project Plan: Conformance to ALL specifications</b>	<b>20</b>
Equipment and design met Scope of Work and Services	5
Qualifications, design layout, client references submitted to support recommendation	5
GVB's 24/7 Monitoring & Maintenance services specifications met	5
Assessment of existing CCTV Infrastructure supports bidder's recommendations & project plan	5
<b>2. Contractor's Logistical and Service Support</b>	<b>20</b>
Repair, maintenance, and sheltering facility	5
Service capability and timeliness of service	5
Service Technician Qualifications/Certifications	5
Availability of consumable parts and supplies	5
<b>3. Warranty Provisions</b>	<b>20</b>
Warranty provisions and coverage	10
Manufacturer and factory warranty support	5
Designated warranty Support representative.	5
<b>4. Key Project Milestones and Delivery Schedule</b>	<b>20</b>
Manufacture and Delivery Timelines.	10
Acceptability of shipping and delivery procedures	5
Progress check control procedures	5
<b>5. Demonstrated Capabilities and Qualifications</b>	<b>20</b>
CCTV Surveillance system design past engineering performance	5
Satisfactory Track Record supported with customer references	5
Business relationship w/Manufacturer's recommended products	5
Demonstrated On-Time technical & performance on similar projects supported by customer references	5
<b>TOTAL MAXIMUM POINTS - ALL CRITERIA</b>	<b>100</b>
Legend:	RH - Robert Hofmann
A - ACCETABLE; 80-100 pts	DA - Doris Ada
PA - POTENTIALLY ACCEPTABLE; 60 - 79 pts.	AM - Antonio Muna
U - UNACCEPTABLE; 59 pts. & below	MP - Meriza Peredo

G4S SECURITY SYSTEMS (G4S)				
RH	DA	AM	MP	ALL
5	5	5	5	20
5	5	5	5	20
5	5	5	5	20
5	5	5	4	19
5	5	5	5	20
4	5	5	5	19
4	5	5	1	15
10	8	10	10	38
5	3	5	1	14
4	3	5	1	13
9	8	10	10	37
4	5	5	5	19
4	5	5	5	19
5	5	5	5	20
5	5	5	5	20
5	4	5	5	19
5	4	5	5	19
92	90	100	87	92
AVG				

PACIFIC DATA SYSTEMS (PDS)				
RH	DA	AM	MP	ALL
4	4	5	5	18
3	1	5	3	12
3	3	2	5	13
4	1	3	5	13
4	1	3	4	12
3	2	3	4	12
4	2	2	2	10
3	2	2	5	12
7	8	6	10	31
4	4	3	4	15
3	4	3	3	13
9	4	5	10	28
4	4	3	4	15
4	3	3	4	14
4	4	2	5	15
4	4	3	5	16
5	4	3	3	15
3	4	2	5	14
95	59	58	85	77
AVG				

PREPARED BY: Anne T. S. Camacho DATE: 2/18/14  
 Anne T. S. Camacho, Administration

CERTIFIED BY: Laurette Perez DATE: 02/19/2014  
 Laurette Perez, Accounting

Evaluators' Approval Signatures:  
 Robert Hofmann: [Signature]  
 Doris Ada: [Signature]

Antonio Muna: [Signature]  
 Meriza Peredo: [Signature]