**Eddie Baza Calvo** Governor

#### GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat) Department of Administration

Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

148 Route 1 Marine Drive, Piti, Guam 96915

SEY VIO 2012

Ray Tenorio Lieutenant Governor

Anthony C. Blaz **Deputy Director** 

Benita A. Manglona

Director

September 6, 2012

Memorandum

To:

Office of Public Accountability

From:

**General Services Agency** 

**Acting Chief Procurement Officer** 

Subject:

Certification of Record for OPA-PA-012-12

Pursuant to your memorandum of September 4, 2012, in which you requested that General Services Agency certify that the procurement record that submitted for GSA-064-11 is complete in its entirety and will be the same procurement record for OPA-PA-012-12.

I, Robert H. Kono, Acting Chief Procurement Officer at General Services Agency do hereby certify that the record submitted in OPA-PA-012-11 (GSA 064-11) is the same without any further record for this appeal, but for the following documents:

General Services Agency email copy dated May 25, 2012 ref OPA Notice of Receipt of Appeal

Entry of Appearance and Request for Notice filed by Carlsmith Ball, LLP, filed May 29, 2012 (Attachment #1)

Teleguam Holdings, LLC's Comments filed June 11, 2012 (Attachment #2)

Office of Public Accountability letter requesting for a Conflicts Check - Information Request filed June 12, 2012 (Attachment #3)

Pacific Data Systems Comments on Agency Report filed June 12, 2012 (Attachment #4)

General Services Agency Conflicts Check - Information Request on June 12, 2012 (Attachment #5)

Office of the Attorney General Rebuttal to Appellant's Comments on Agency Report filed on June 15, 2012 (Attachment #6)

Office of the Attorney General Request for Disqualification filed on July 6, 2012 (Attachment #7)

Carlsmith Ball LLP, Teleguam Holdings LLC's Motion to Dismiss; Memorandum of Points and Authorities filed on July 12, 2012 (Attachment #8)

Carlsmith Ball LLP, Teleguam Holdings LLC's Request for Production of Documents filed July 17, 2012 (Attachment #9)

Carlsmith Ball LLP, Teleguam Holdings LLC's Reply Memorandum in Support of its Motion to Dismiss filed August 21, 2012 (Attachment #10)

Carlsmith Ball LLP, Teleguam Holdings LLC's Request for Clarification Re Hearing; Witness and Exhibit Lists filed August 29, 2012 (Attachment #11)

Office of Public Accountability letter Re Notice of Receipt of Appeal – OPA-PA-12-012 on August 30, 2012 (Attachment #12)

General Services Agency letter Ref Procurement Record for OPA 012-12 on August 31, 2012 (Attachment #13)

Office of Public Accountability letter Ref Procurement Record for OPA-PA-12-012 on September 4, 2012 (Attachment #14)

Office of Public Accountability on Decision on OPA-PA-12-011 dated September 5, 2012 (Attachment #15)

Should you have any questions please do not hesitate to call my attention at 475-1720.

Sincerely,

Robert H. Kono

Rely H. Km



### OPA Notice of Receipt of Appeal - OPA-PA-12-011 PDS vs GSA

Marie Villanueva <marie.villanueva@gsa.guam.gov> Fri, May 25, 2012 at 5:17 PM To: Claudia Acfalle <Claudia.acfalle@gsa.guam.gov>, Marie Villanueva <marie.villanueva@gsa.guam.gov>, rmarquez@guamopa.org

Ref OPA Notice of Receipt of Appeal - OPA-PA-12-011

Chief,

I spoke with Rodalyn Marquez of OPA and questioned if another thumb drive and cd is required for the Agency Report. She had mentioned that they did not have time to review the CD or Thumb drive received with the Procurement Record file received yesterday, but if its contents are not of the actual protested appeal, and we feel it would not assist our plight to re-submit again, then another set would not be required for the submittal of our Agency Report.

Regards,

Marie Villanueva

Marie N. Villanueva General Services Agency

Department of Administration 148 Route 1 Marine Drive Piti, Guam 96915

Tel: (671) 475-1713 Fax: (671) 475-1727

This email transmission and accompanying attachment(s) may contain confidential or privileged information. If you are not the intended recipient of this email, please inform the sender and delete it and any other electronic or hard copies immediately. Please do not distribute or disclose the contents to anyone. Thank you.

#### CARLSMITH BALL LLP

ELYZE M. IRIARTE eiriarte@carlsmith.com
Bank of Hawaii Bldg., Suite 401
134 West Soledad Avenue
Hagåtña, Guam 96932-5027
Telephone No. 671.472.6813
Facsimile No. 671.477.4375

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Attorneys for Party in Interest Teleguam Holdings, LLC and its wholly owned subsidiaries

IN THE OFFICE OF PUBLIC ACCOUNTABILITY

PROCUREMENT PETITION

PETITION

Docket No. OPA-PA-12-01

IN THE PETITION OF

PACIFIC DATA SYSTEMS, INC.,

Appellant.

ENTRY OF APPEARANCE AND REQUEST FOR NOTICE

Carlsmith Ball LLP, by and through Elyze M. Iriarte, Esq., hereby enters its appearance on behalf of Teleguam Holdings, LLC and its wholly owned subsidiaries (referred to as "GTA"), as an Interested Party in the above Appeal. GTA asks that, pursuant to 2 GAR Div. 4 § 12106, its counsel be advised of any information that bears on the substance of the appeal, be served with all papers and pleadings filed hereafter in this matter, and be given notice of any and all proceedings or hearings herein.

DATED: Hagatña, Guam, May 29, 2012.

CARLSMITH BALL LLP

lys have

ELYZE M. IRIARTE

Attorneys for Party in Interest
Teleguam Holdings, LLC and its wholly

owned subsidiaries



### Attachment #2

CARLSMITH BALL LLP

ELYZE M. IRIARTE eiriarte@carlsmith.com
Bank of Hawaii Bldg., Suite 401
134 West Soledad Avenue
Hagåtña, Guam 96932-5027
Telephone No. 671.472.6813
Facsimile No. 671.477.4375

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Attorneys for Party in Interest Teleguam Holdings, LLC and its wholly owned subsidiaries

# IN THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT PETITION

IN THE PETITION OF
PACIFIC DATA SYSTEMS, INC.,

Appellant.

Docket No. OPA-PA-12-011

TELEGUAM HOLDINGS, LLC'S COMMENTS

Teleguam Holdings, LLC, and its wholly owned subsidiaries ("GTA"), support General Services Agency's position as stated in its Agency Report. GTA was not required to submit a local preference application, under Guam law, regulations, or in the language of GSA-064-11. Moreover, GTA qualifies for the local business preference under 5 G.C.A. § 5008, meaning that PDS did not merit any local preference advantage over GTA. PDS' protest appeal must be dismissed.

#### I. <u>BACKGROUND</u>

#### A. <u>BID SPECIFICATIONS FOR BID FORM 10</u>

PDS' protest concerns only the award for Bid Form 10 of GSA-064-11, and specifically the issue of whether GSA should have applied the local procurement preference to PDS' bid, and not to GTA's bid.



Bid Form 10 solicited Integrated Services Digital Networking PRI Interface ("ISDN PRI"), Integrated Services Digital Networking - Basic Rate Interface ("ISDN BRI"), SIP Trunks, and a Direct Inward Dialing ("DID") Number Block of 25 numbers. *See* Agency Rep., Tab 6.

GSA awarded Bid Form 10 in its entirety to GTA. The following compares GTA's and PDS' offered rates for 60 months of service plus installation:

	GTA	PDS
1. ISDN PRI	\$457,239.60	\$397,332.00
2. ISDN BRI	\$19,022.40	\$19,800.00
3. SIP Trunks	\$298,080.00	\$428,241.60
4. DID Number Block of 25 Numbers	\$4,500.00	\$9,000.00
TOTAL	\$778,842.00	\$854,373.60

See Agency Rep., Tab 11.

#### B. GENERAL IFB LANGUAGE REGARDING LOCAL PREFERENCE

The General Terms and Conditions of the IFB indicated that "All procurement of supplies and services where possible, will be made from among businesses licensed to do business on Guam in accordance with section 5008 of the Guam Procurement Act (5GCA, Chapter 5) and Section 1-104 of the Guam Procurement Regulations." Agency Rep., Tab 6 at 19. Other than that language, the IFB made no mention of any requirements for any bidder to submit information specifically addressing the local procurement preference, or certifying the bidder's qualifications.

## II. GTA WAS NOT REQUIRED BY GUAM LAW TO SUBMIT A LOCAL PREFERENCE APPLICATION

The local preference law derives from section 5008 of Title 5 of the Guam Code.

2

All procurement of supplies and services shall be made from among businesses licensed to do business on Guam and that maintain an office or other facility on Guam, whenever a business that is willing to be a contractor is:

- (a) a licensed bonafide manufacturing business that adds at least twenty-five percent of the value of an item, not to include administrative overhead, using workers who are U.S. citizens, lawfully admitted permanent residents or nationals of the United States, or persons who are lawfully admitted to the United States to work, based on their former citizenship in the Trust Territory of the Pacific Islands;
- (b) a business that regularly carries an inventory for regular or immediate sale of at least fifty percent (50%) of the items or supplies to be procured; or
- (c) a business that has a bonafide retail or wholesale business location that regularly carries an inventory on Guam of a value of at least one half of the value of the bid or One Hundred Fifty Thousand Dollars (\$150,000) which ever is less, of supplies and items of a similar nature to those being sought; or
- (d) a service business actually in business, doing a substantial portion of its business on Guam, and hiring at least 95% U.S. Citizens, lawfully admitted permanent residents or nationals of the United States, or persons who are lawfully admitted to the United States to work, based on their citizenship in any of the nations previously comprising the Trust Territory of the Pacific Islands.

Procurement of supplies and services from off Guam may be made if no business for such supplies or services may be found on Guam or if the total cost F.O.B. job site, unloaded, of procurement from off island is no greater than eighty-five percent (85%) of the total cost F.O.B. job site, unloaded, of the same supplies or services when procured from a business licensed to do business on Guam that maintains an office or other facility on Guam and that is one of the above-designated businesses entitled to preference.

Guam's Procurement Regulations reiterate section 5008's requirements. See 2 GAR Div. 4 § 1104. Section 5008 also makes no mention of a requirement that a bidder fill out a certification form similar to what PDS submitted. Accordingly, while section 5008 outlines how a business qualifies for the local preference, it does not require bidders to submit any documentation. GSA

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correctly explains this in its Agency Report. See Agency Rep., Tab 1.

On this basis, PDS incorrectly asks the OPA for a ruling that GTA was required under section 5008, or the IFB, to submit a local preference application. Certainly, the Department of Education form submitted by PDS was not required for this GSA solicitation, and has no significance in proving that PDS, over other bidders, satisfies the local business definition. Furthermore, as PDS' form constitutes only a facial verification, without substantiating facts or evidence, the form should be disregarded. It is not evidence in any way that PDS itself is a local business qualifying under section 5008. It is simply improper to accept PDS' facial verification on an unrelated form.

On the basis that the local procurement preference application was not required by Guam law or regulation, GTA cannot be disqualified from GSA-064-11 solely on the basis of not submitting such an application. Moreover, the OPA should disregard PDS' submittal on the basis that it was irrelevant to the bid and carries no substantive weight.

## III. GTA MEETS THE REQUIREMENTS OF A LOCAL BUSINESS

As GSA points out in its Agency Report, GSA is familiar with all the bidders being local companies, and did not need to formulate whether any one local bidder's offered price was no less than 15% more than an off-island bidder. See Agency Rep., Tab 1. GSA's familiarity with GTA stems from GTA's submittals and GSA's existing contractual relationships with GTA to provide telecommunications services to the Government of Guam.

In fact, GTA is well-known in the community as a local company. As part of its bid, GTA furnished business licenses issued by the Department of Revenue and Taxation. See Agency Rep., Tab 5. GTA also listed its address as 624 North Marine Corps Drive, Tamuning, Guam, which is the same address used for its FCC filings and business licenses. See Agency Rep., Tab 5. This address is known as GTA's headquarters for its entire operation. These two

factors - a Guam business license and a local address - qualified GTA as a local business, and satisfied section 5008's requirement that the "procurement of supplies and services shall be made from among businesses licensed to do business on Guam and that maintain an office or other facility on Guam."

Bid Form 10 in particular required that the supplies be delivered within 21 days of receipt of an order. See Agency Rep., Tab 6, p. 47. This implies that the bidder have on-island the necessary equipment to activate the ISDN PRI, ISDN BRI, SIP Trunks, and DID numbers, as procuring such equipment from off-island would be time-consuming. By bidding on Bid Form 10, GTA guaranteed that it had such equipment readily available, thereby meeting, at the least, section 5008(b)'s requirement of "regularly carr[ying] an inventory for regular or immediate sale of at least fifty percent (50%) of the items or supplies to be procured."

PDS believes that GSA should have applied a 15% advantage to its bid for Bid Form 10, which would have placed its bid price below GTA's. The preference actually works in this way: a local business licensed to do business on Guam that maintains an office on Guam, and meets one of the criteria under 5 G.C.A. § 5008(a) through (d), must be given a preference if its price is no more than 15% over an off-island bidder.<sup>2</sup> 5 G.C.A. § 5008. As explained above, GTA maintains an office on Guam and holds a local business license. GTA also carried an inventory of the supplies to be procured for regular or immediate sale, as required by the solicitation itself. See 5 G.C.A. § 5008(b). Moreover, if it was required by GSA to demonstrate, GTA would have proven and can establish that it has a bonafide retail business location that regularly carries an inventory on Guam of a value of at least one half of the value of the bid, of supplies and items of

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<sup>&</sup>lt;sup>1</sup> GTA also furnished its Certificate of Authority issued by the Guam Public Utilities Commission. Its wholly owned subsidiary, GTA Telecom, LLC, is the incumbent local exchange carrier for the island. Without a doubt, GTA qualifies as a local business, beyond just holding Guam business licenses and having a Guam location.

a similar nature to those being sought; and, of its over 350 employees, GTA hires at least 95% U.S. Citizens, lawfully admitted permanent residents or nationals of the United States, or persons who are lawfully admitted to the United States to work.<sup>3</sup> See 5 G.C.A. § 5008(c) and (d). As GTA meets the criteria under section 5008 for a local business, PDS did not deserve a local procurement advantage over GTA.

#### IV. <u>CONCLUSION</u>

Guam law did not require GTA to submit a local procurement preference application, or to use the DOE form submitted by PDS. Moreover, GSA did not need a local business verification from GTA because GSA was familiar with GTA as licensed on Guam, located on Guam, operating as the ILEC, operating extensively throughout the island, and having the necessary supplies to immediately and regularly complete the order.

For these reasons, GSA did not err in treating all bidders equally.

DATED: Hagåtña, Guam, June 10, 2012.

CARLSMITH BALL LLP

laps tracke

ELYZE M. IRIARTE Attorneys for Party in Interest Teleguam Holdings, LLC and its wholly owned subsidiaries

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<sup>&</sup>lt;sup>2</sup> That is, a bidder that is not a local business and does not satisfy 5 G.C.A. § 5008(a), (b), (c), or (d).

<sup>&</sup>lt;sup>3</sup> If necessary, GTA will present evidence supporting its qualifications under 5 G.C.A. § 5008(b) through (d) at the hearing in this matter.

Attachment #3



### OFFICE OF PUBLIC ACCOUNTABILITY

Doris Flores Brooks, CPA, CGFM Public Auditor

F42012-8/2

June 12, 2012

Appellee: General Services Agency

Ms. Claudia Acfalle Chief Procurement Officer General Services Agency P.O. Box 884 Hagatna, Guam 96932

Tel: 475-1707 Fax: 475-1727

Reference: Procurement Appeals File No. OPA-PA-12-011

Subject: Conflicts Check - Information Request

RECEIVED
RECEIVED

Dear Ms. Acfalle,

Relative to the above-referenced procurement appeal filed with the Office of Public Accountability on May 17, 2012, please provide the full legal names of the following General Services Agency (GSA) officials (if applicable):

- Legal Counsel
- Procurement Officer
- Board of Directors
- All GSA officials relative to this appeal
- Any other procurement officials relative to this appeal

Our office requires the information to complete conflict of interest research. A similar request was sent to the Pacific Data Systems and Teleguam Holdings, LLP. Should you have any questions, please contact me at 475-0390 ext. 204 or at email address rmarquez@guamopa.org.

Thank you for your prompt attention to our request.

Sincerely,

Rodalyn Marquez, CIA, CGFM, CPA, CGAP

**Audit Supervisor** 





June 11, 2012

42012-463

Mrs. Doris Flores-Brooks **Public Auditor** Office of Public Accountability Suite 401 DNA Building 238 Archbishop Flores Street Hagatna, Guam 96910

Re: Procurement Appeal OPA-PA-12-011, PDS Comments on Agency Report

Dear Mrs. Flores-Brooks:

This letter represents comments on the GSA Agency Report and Procurement Record by Appellate, Pacific Data Systems, in the above referenced Procurement Appeal. PDS makes the following comments:

- 1. As noted by GSA in point (e) of the Agency Report, tab 11 of the Procurement Record documents the bid evaluation performed by GSA as evidenced by two memos written by Anita Cruz on April 17, 2012 and May 3, 2012 to the Acting Chief Procurement Officer. A review of these memos and the other documents contained in the Agency Report do not provide evidence of any evaluation undertaken by GSA to determine if the bidders participating in the Bid have qualified for Local Procurement Preference. If GSA has documentation supporting this evaluation and determination it should have provided this information with the Agency Report or Procurement Record and should be compelled to do so.
- 2. In point (g) of the GSA Agency Report, GSA acknowledges that GSA has developed a Local Procurement Preference Application form for the purpose of qualifying bidders for this preference in accordance with 5 GCA Section 5008. GSA has not provided a copy of this form with its Agency Report and should be instructed to do so as this is a material document to the issues before the OPA in this appeal.
- 3. In point (g) of the GSA Agency Report, GSA makes the assumption that all bidders in this procurement, GSA-064-11, qualify for the local procurement preference criteria thus applying any preference would be mute and have no effect on the outcome of the bid evaluation. PDS believes this is a false assumption for GSA to make and the reason that the Local Procurement Preference Application was developed by GSA to implement 5



GCA Section 5008. There is no evidence provided in the Agency Report or Procurement Record that any bidder, other than PDS, made an application for the Section 5008 Local Procurement Preference. If other bidders did make an application for this procurement preference then GSA should produce these documents.

5 GCA Section 5008 is specific in its definition of requirements and criteria that should apply to any bidder seeking this preference. Which of the required Section 5008 criteria a Bidder qualifies for is not information that is available to GSA or the general public. This must be one of the reasons why GSA developed the Local Procurement Preference Application form. The Application form requires a bidder to state which criteria the Bidder qualifies for and requires the Bidder to make an affirmative statement requesting the local procurement preference. GSA's position that a Bidder need not submit a Local Procurement Preference Application form at the time of bidding to qualify for this preference is a false assumption and contradictory to GSA's past practices in the implementation of this section of the Guam Procurement Act.

- 4. In point (g) of the GSA Agency Report, GSA makes the assumption that all bidders in this procurement, GSA-064-11, would qualify for and choose to receive the local procurement preference. In making its evaluation and award, GSA ignored the local procurement preference entirely. This evaluation was in contradiction to the General Terms and Conditions of this Procurement which stated that this procurement preference would be applicable to this bid.
- 5. In point (g) of the GSA Agency Report, GSA decided the Section 5008 Local Procurement Preference would be extended to all bidders, effectively eliminating the effect of the preference. It should be noted here again, that PDS has found no evidence of how GSA made this determination in the Agency Report or Procurement Record or how GSA qualified these bidders for eligibility. Once more this is a false assumption on GSA's part, as the attached Exhibit A shows, in a recent procurement at GDOE, Teleguam Holdings LLC (GTA) requested that the local procurement preference NOT (emphasis added) be applied to its bid submission. This is exhibit provides evidence that GSA cannot make assumptions without specific facts and documentation from Bidders to backup qualification for and the local procurement preference. Once again it is clear that the Local Procurement Preference Application provides a critical function to establish bidder qualifications for the preference and a statement, affirmative or negative, of the Bidders desire to be considered for the preference.



- 6. In point (g) of the GSA Agency Report, GSA alleges that the Local Procurement Preference Application used by PDS is a DOE form, this is false. The Application submitted by PDS fully complies with the language of 5 GCA Section 5008 related to the requirements for a Bidder to take advantage of this local procurement preference.
- 7. In point (i) of the GSA Agency Report, GSA alleges that there may be some linkage between pending litigation that PDS and John Day are involved with and the subject appeal. PDS believes these are separate matters and there is no linkage whatsoever to the current appeal.

These comments provide further evidence of the deficiency by GSA in the award of Bid Form 10 to GTA in this procurement and the need for the OPA to issue a ruling requiring GSA to reevaluate the award of Bid Form 10 by properly applying the applicable 5 GCA Section 5008 Local Procurement Preference.

Appellant, PDS, requests that the OPA conduct a hearing on this Procurement Appeal.

Sincerely,

John Day President

Exhibit A: Copy of GTA Local Procurement Preference Application in GDOE IFB-020-2011



### Exhibit A: Copy of GTA Local Procurement Preference Application in GDOE IFB-020-2011





ISSUING OFFICE
OFFICE OF SUPPLY MANAGEMENT
DEPARTMENT OF EDUCATION
P.O. BOX DE
HAGATNA. GUAM 96932
Tol: 300-1580/1581 Fax: 472-5001

Tel: 300-1580/1581 Fax: 472-5001 Supply Management Administrator DATE ISSUED: Tuesday, February 16, 2011 **BID INVITATION NO: GDOE IFB 020-2011** BID FOR: GDOE E-RATE NETWORK (GENET) 2011 SPECIFICATION: See Attached Specifications DESTINATION: **GUAM DEPARTMENT OF EDUCATION** REQUIRED DELIVERY DATE: SEE INDIVIDUAL SCOPES OF WORK FOR REQUIRED DELIVERY DATE INSTRUCTION TO BIDDERS: INDICATE WHETHER: \_\_\_ INDIVIDUAL \_\_\_\_ PARTNERSHIP X CORPORATION INCORPORATED IN: \_\_\_\_\_ Delaware This bid shall be submitted in duplicate and scaled to the Office of Supply Management, P.O. Box DE, Hagatna, Guam 96932 no later than 2:00 p.m., Thursday, March 17, 2011 and shall be publicly opened. Bid submitted after the time and date specified above shall be rejected. See attached General Terms and Conditions, and Sealed Bid Solicitation for details. The undersigned offers and agrees to furnish within the time specified, the articles and services at the price stated opposite the respective items listed on the schedule provided, unless otherwise specified by the bidder. In consideration to the expense of the Government in opening, tabulating, and evaluating this and other bids, and other considerations, the undersigned agrees that this bid remain firm and irrevocable within 180 calendar days from the date opening to supply any or all the items which prices are quoted. NAME AND ADDRESS OF BIDDER: SIGNATURE AND TITLE OF PERSON **AUTHORIZED TO SIGN THIS BID:** Teleguam Holdings, LLC 624 N Marine Corps Drive John J. Kim, Vice President, Controller Tamuning, Guam 96913 AWARD: CONTRACT NO.: AMOUNT: ITEM NO(S) AWARDED: CONTRACTING OFFICER: MARCUS Y. PIDO Supply Management Administrator

THIS DOCUMENT MUST BE COMPLETED AND RETURNED WITH THE FORMAL BID DOCUMENTS

SIGNATURE AND TITLE OF PERSON

AUTHORIZED TO SIGN THIS CONTRACT:

NAME AND ADDRESS OF CONTRACTOR:

## DEPARTMENT OF EDUCATION GOVERNMENT OF GUAM



#### LOCAL PROCUREMENT PREFERENCE APPLICATION

Based on the law stipulated below, please place a check or mark an "x" on the (1-4) block indicating the section that applies to your business:

5GCA, Chapter 5, Section 5008 titled "Policy in Favor of Local Procurement" of the Guam Procurement Law and the Department of Education Procurement Regulations Section 1.7 States:

"All procurement of supplies and services shall be made from among business licensed to do business on Guam and that maintain an office or other facility on Guam, whenever a business that is willing to be a contractor is:

- 1. A licensed bona fide manufacturing business that adds at least twenty-five percent (25%) of the value of an item, not to include administrative overhead, using workers who are U.S. Citizens or lawfully admitted permanent residents or nationals of the United States, or persons who are lawfully admitted to the United States to work, based on their former citizenship in the Trust Territory of the Pacific Islands;
- 2. A business that regularly carries an inventory for regular immediate sale of at least fifty percent (50%) of the items of supplies to be procured;
- 3. A business that has a bona fide retail or wholesale business location that regularly carries an inventory on Guam of a value of at least one half of the value of the bid or one hundred fifty thousand dollars (\$150,000), whichever is less, of supplies and items of a similar nature to those being sought; or
- 4. A service business actually in business, doing a substantial portion of its business on Guam, and hiring at least ninety-five percent (95%) U.S. Citizens lawfully admitted permanent residents or nationals of the United States to work, based on their citizenship in any of the nations previously comprising the Trust Territory of the Pacific Islands.

Procurement of supplies and services from off-Guam may be made if no local agent for such supplies or services may be found on Guam or if the total cost F.O.B. job-site, unloaded, of procurement from off-island is not greater than eighty-five percent (85%) of the total cost F.O.B. job-site, unloaded, of the same supplies or services when procured from a local source. Justification for off-island procurement must be submitted in writing to the Superintendent of Education or his designee.

1.	I,	, representative for	, have read the
	requirements of the law cited above ar	d do hereby qualify and elect to be g	given the Local Procurement Preference
	for Bid No.	. By filing in this information and pl	acing my signature below, I understand
	that Department of Education will re	view my application and shall dete	rmine whether or not the fifteen percent
	(15%) preference will be applied to the referenced bid.		
	JOHN J. KIM	TELEGUAM HO	LDINGS. LLC
2.	I,	representative for	LDINGS, LLC, have read the requirements
	of the law cited above and do n	ot wish to apply for the Local	Procurement Preference for Bid No.
	GDOE ERATE NETWORK 1FB 0	20-20.1-1	
	IOLINI I KIM	91.	# CT DD C   D
	Name: JOHN J. KIM	Title:	VICE PRESIDENT, CONTROLLER
	Name: JOHN J. KIM Address: 624 N MARINE ORPS	DRIVE Telepho	ne No: 671.644.1654
	TAMUNING, GUAM 96913	Fax No:	671.644.0106
		E-Mail:	ikim@gta.net

**Eddie Baza Calvo** Governor

#### GENERAL SERVICES AGENCY

Ray Tenorio Lieutenant Governor

(Ahensian Setbision Hinirat) Department of Administration

Anthony C. Blaz

**Deputy Director** 

Benita A. Manglona

Director

Attachment #5

148 Route 1 Marine Drive, Piti, Guam 96915 Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

June 12, 2012

Memorandum

To:

Office of Public Accountability

From:

Chief Procurement Officer

Subject:

Conflicts Check – Information Request for OPA-PA-012-011

In response to your memorandum dated June 12, 2012, here is the following answer:

Legal Counsel ---- Assistant Attorney General Fred Nishihira

Office of the Attorney General

Procurement Office -- Ms. Anita Cruz, Buyer Supervisor

General Services Agency

Board of Director --- None

All GSA officials relative to this appeal --- Mr. Pete San Nicolas, Buyer II,

Mr. Robert H. Kono, GSA Advisor

Any other procurement officials relative to this appeal--- None

ANITA CRUZ

**Buyer Supervisor** 

GSA COPY

12 June 12

Carlsmith Ball LLP

ACKNOWLEDGEMENT COFF

RECEIVE BY ROTHOUDS

DATE 6/12/12

AG's

ACKNOWLEDGEMENT COPY

RECEIVE BY Charlene Cm2

DATE 6/14/2

**PDS** 

ACKNOWLEDGEMEN

RECEIVE BY

DATE 6.12-12

DECEIVED

JUN 12 2012

Office of the Attorney General of Guam
Civil/Solicitor Division



Attachment #6

#### Office of the Attorney General Leonardo M. Rapadas

Attorney General of Guam

Civil Division

287 West O'Brien Drive

Hagåtña, Guam 96910 • USA

(671) 475-3324 • (671) 472-2493 (Fax)

www.guamattorneygeneral.com

Attorneys for the General Services Agency

Pacific Data Systems

PARECHEVED

DATE: 6/11/2

TIME: 2:17

SUN 16

REP: 145 PM ARM

MARAMA GREENE COMPAN (12-6)

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DATE: 06/13/12\_ TIM

BEFORE THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT APPEAL

IN THE APPEAL OF	) DOCKET NO. OPA-PA-12-01
PACIFIC DATA SYSTEMS, INC.	REBUTTAL TO 35 To
Appellant.	APPELLANT'S COMMENTS ON AGENCY REPORT

Pursuant to 2 GAR § 12194(c)(4) the General Service's Agency submits the following rebuttal to PDS' Comments on Agency Report filed on June 11, 2012.

#### **Local Procurement Applicable**

The Government of Guam is mandated to apply the policy in favor of local procurement.

5 GCA § 5008 states:

"All procurement of supplies and ad services shall be made from among businesses licensed to do business on Guam and that maintain an office or other facility on Guam, whenever a business that is willing to be a contractor is:..." (Emphasis added)

5 GCA § 5008 does not give discretion to GSA to pick and choose to whom the policy of local procurement applies. In other words 5 GCA § 5008 applies to all vendors that meet the criteria. GTA meets the requirements 5 GCA § 5008.



#### CV0647-11 Currently before Judge Lamorena

On April 8, 2011 PDS filed CV0647-11 this case remains open at the Superior Court of Guam. Attached is a copy of the Complaint. GSA disputes PDS's assertion that these are separate matters and unrelated matters. The heart of both CV0647-11 and IFB GSA-064-11 is telecommunication services for the Government of Guam.

Respectfully submitted this 15<sup>th</sup> day of June 2012.

OFFICE OF THE ATTORNEY GENERAL Leonardo M. Rapadas, Attorney General

By:

FRED NISHIHIRA

Assistant Attorney General

1 2 3 4	BERMAN O'CONNOR & MANN Suite 503, Bank of Guam Bldg. 111 Chalan Santo Papa Hagåtña, Guam 96910 Telephone No.: (671) 477-2778 Facsimile No.: (671) 477-4366		
5	Attorneys for Plaintiffs: PACIFIC DATA SYSTEMS, INC. and JOHN DAY		
7	IN THE SUPERIOR COURT OF GUAM		
9	PACIFIC DATA SYSTEMS, INC., and CIVIL CASE NO. CV 0647011		
10	Plaintiffs, \( \rangle \)		
11	COVERNMENT OF GUAM, and COMPLAINT		
12	GOVERNMENT OF GUAM, and CLAUDIA ACFALLE, personally and in her capacity as Chief Procurement		
13	officer for the Government of Guam,		
14	Defendants.		
15			
16	The Plaintiffs PACIFIC DATA SYSTEMS, INC. and JOHN DAY for their		
17	Complaint state as follows:		
18	1. The Plaintiff Pacific Data Systems, Inc. ("PDS") is a		
19	telecommunications company which is authorized to do business on Guam, and pays		
20	taxes on Guam.		
21	2. The Plaintiff John Day is a resident of Guam, President of FDS,		
22	and a taxpayer on Guam.		
23	3. The Defendant Government of Guam is the political entity which		
24	governs Guam.		
25	4. The Defendant Claudia Acfalle is an employee of the Government		
26	of Guam, and serves as the Chief Procurement Officer for the Government of Guam.		
27	She is sued herein in both her personal and official capacity.		
28	H:\Christine\BRM\Day\PDS v GovGuam\Complaint 04082011.dox    Complaint 04082011.dox		

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5. This Court has jurisdiction in this matter pursuant to 7 G.C.A. § 3105.

#### FIRST CLAIM FOR RELIEF

- 6. The Guam Telecommunications Act of 2004 provided for the privatization of Guam Telephone Authority. The purposes of that Act include the creation of a regulatory environment conducive to competition, and to encourage the entry of new providers of telecommunications services in Guam.
- 7. PDS is a Competitive Local Exchange Carrier ("CLEC"). It received a Certificate of Authority by the Guam Public Utilities Commission (GPUC) to engage in telecommunication services on Guam on September 23, 2005.
- 8. After its receipt of its Certificate of Authority, PDS negotiated an Interconnection Agreement with GTA Telecom LLC ("GTA") and filed a tariff for services with the GPUC as required by Guam law. As of July 5, 2008, PDS was authorized to provide local exchange services to customers on Guam, became a competitor to GTA, and was ready and able to provide telecommunications services to the Government of Guam.
- 9. Guam's procurement law, 5 G.C.A. § 5001 et seg., mandates that the Government of Guam including all line agencies procure their telecommunication services through competitive bidding in accordance with Guam's procurement law.
- 10. Commencing in 2008, representatives of PDS had a series of meetings and communications with representatives of the General Services Administration, Government of Guam ("GSA"), including the Defendant Acfalle, to discuss the new deregulated local telecommunications environment, and to request that the Government procure its telecommunication services in accordance with Guam's procurement law.

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- 18. The Defendant Claudia Acfalle, as Chief Procurement Officer for the Government of Guam, has the duty to supervise the procurement of all supplies and services required by the line agencies of the Government of Guam that do not have independent procurement authority, including the duty to ensure that those services and supplies are procured in accordance with the procurement law.
- Commencing in 2008, the Defendant Acfalle was specifically 19. made aware of the fact that the provision of telecommunication services to the line agencies of the Government must be procured in accordance with the competitive bidding requirement of the Guam's procurement law.
- Despite this knowledge, the Defendant Acfalle has failed to 20. require the line agencies of the Government to procure their telecommunication services in accordance with the procurement law.
- This failure has resulted in the illegal expenditures of millions of 21. dollars by the Government since July 5, 2008, the amount of which shall be proven at trial, for which the Defendant Acfalle is personally liable pursuant to 5 G.C.A.  $\S$  7103.

#### REQUEST FOR RELIEF

WHEREFORE, the Plaintiffs pray that this Court:

- Expedite the processing of this action pursuant to 5 G.C.A. § 7116; **(1)**
- On the First Claim for Relief, enter its Judgment enjoining the (2)Government of Guam and its officers, agents, contractors and employees including the Defendant Acfalle from expending money for the procurement of telecommunication services for its line agencies without first complying with the procurement law of Guam:
- On the Second Claim for Relief, enter its Judgment against the (3) Defendant Acfalle personally for all sums illegally paid by the Government for the

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	Pacific Data Systems, Inc., and John Day vs. Government of Guam, et al. Complaint		
1			
2	provision of telecommunication services to the line agencies of the Government since		
3	July 5, 2008, which amount shall be proven at trial;		
4	(4) Award the Plaintiffs reasonable costs and attorneys' fees		
5	pursuant to 5 G.C.A. § 7112;		
6	(5) Award pre-judgment interest as provided by law;		
7	(6) Enter such other and further relief as the Court may deem just.		
8	DATED this day of April, 2011.		
9	BERMAN O'CONNOR & MANN Attorneys for Plaintiffs		
10	PACIFIC DATA SYSTEMS, INC. and JOHN DAY		
11	Ruen		
12	By: BILL R. MANN		
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Attachment #7

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Office of the Attorney General

Leonardo M. Rapadas

Attorney General of Guam Civil Division 287 West O'Brien Drive Hagåtña, Guam 96910 • USA

Hagatña, Guam 96910 • USA (671) 475-3324 • (671) 472-2493 (Fax) www guamattorneygeneral.com

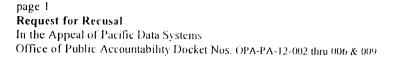
Attorneys for the Government of Guam

## BEFORE THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT APPEAL

IN THE APPEAL OF:	) DOCKET NO. OPA-PA-12-011 )
PACIFIC DATA SYSTEMS	) )
Appellant.	REQUEST FOR DISQUALIFICATION
•	) )
	) )

Pursuant to the Disclosure and Notice of Status Hearing signed by the Hearing Officer and concurred by the Public Auditor on June 29, 2012 the purchasing agency. Guam Services Agency (GSA) hereby files this written objection and request for disqualification of the Lujan Aguigui & Perez LLP (LAP) firm as the Hearing Officer for this matter.

After making full disclosure of LAP's dealings with GTA the fact remains that LAP represented GTA in matters wherein PDS was the opposing party. In an effort to ensure that there exist no appearance of bias, GSA is of the position that LAP be recused in this matter.





#### A. Case Law Disqualification Standards

The Hearing Officer for OPA procurement appeals function as a judge<sup>1</sup> and therefore the rules that govern recusals of judges apply. The rule that a decision maker shall be disqualified from a case in which that person is interested or prejudiced is to insure a fair and impartial hearing of the issues involved, and to guarantee that no decision maker shall preside in a case in which she is not wholly free, disinterested and independent. Litinsky v. Querard, 683 P.2d 816, 818 (Colo. Ct. App. 1984) ("The purpose of this [disqualification] rule is to ensure a fair and impartial hearing of the issues involved.") (citing Wood Bros. Homes, Inc. v. Fort Collins, 670 P.2d 9 (Colo. Ct. App. 1983)); Dacey

The Public Auditor may appoint a Hearing Officer for Procurement Appeals. If no Hearing Officer is appointed or in the event of the Hearing Officer's recusal, the Public Auditor may appoint and contract with another Guam-licensed attorney, who may be an attorney in full time service of the government of Guam, or an attorney in private practice, to act as Hearing Officer for all further proceedings with respect to that matter. The Hearing Officer shall receive written, oral, or otherwise presented testimony, evaluate such testimony and make recommendations to the Public Auditor. No prior determination shall be final or conclusive. The Hearing Officer has the power, among others, to:

(a) Hold informal conferences to settle, simplify, or fix the issues in a proceeding, or to consider other matters that may aid in the expeditious disposition of the proceeding either by consent of the parties or upon such officer's own motion;

(b) Require parties to state their positions with respect to the various issues in the proceeding;

(c) Require parties to produce for examination those relevant witnesses and documents under their control;

(d) Rule on motions, and other procedural items on matters pending before such officer;

(e) Regulate the course of the hearing and conduct of participants therein;

(f) Receive, rule on, exclude, or limit evidence, and limit lines of questioning or testimony which are irrelevant, immaterial, or unduly repetitious;

(g) Fix time limits for submission of written documents in matters before such officer:

(h) Impose appropriate sanctions against any party or person failing to obey an order under these procedures, which sanctions may include:

(1) Refusing to allow the disobedient party to support or oppose designated claims or defenses, or prohibiting that party from introducing designated matters in evidence;

(2) Excluding all testimony of an unresponsive or evasive witness;

(3) Expelling any party or person from further participation in the hearing; and

(4) Taking official notice of any material fact not appearing in evidence in the record, if such fact is among the traditional matters of judicial notice.

(i) Compel attendance and testimony of and production of documents by any employee of the government of Guam, including any employee of any autonomous agency, public corporation or board or commission;

(j) Consider testimony and evidence submitted by any competing bidder, offeror or contractor of the protestant or appellant page 2

Request for Recusal

In the Appeal of Pacific Data Systems

 $<sup>^{</sup>m I}$  12109. Authority of the Hearing Officer.

v. Conn. Bar Ass'n, 441 A.2d 49, 52 (Conn. 1981) ("The objective of the [disqualification]

statute is to assure that the person who participates in any judicial proceeding in a judicial

capacity is disinterested.") (citing Groton & Ledyard v. Hurlburt, 22 Conn. 178, 191, 1852

WL 674 (Conn. 1852)).

The statutory grounds for disqualification are founded upon the Canons of Judicial

Ethics (Code of Judicial Conduct), but those provisions are not exhaustive. See A.B.A.

Model Code of Judicial Conduct, Canon 3 subd. C(1) ("A judge shall diligently discharge

the judge's administrative responsibilities without bias or prejudice and maintain

professional competence in judicial administration, and should cooperate with other judges

and court officials in the administration of court business."); see also 7 G.C.A. § 6103 ("In

addition to the requirements of § 6104 and § 6105 of this Chapter, the standards of conduct

prescribed by the American Bar Association's Canon of Judicial Ethics shall apply to and

govern the conduct of the Justices of the Supreme Court of Guam and the Judges of the

Superior Court of Guam.").

The situations in which a judicial officer should recuse himself are varied and are

not limited arbitrarily to cases of kinship, personal interest in the litigation or prior

representation of a party; there are areas beyond these where a judge may not sit in

judgment. 46 Am. Jur. 2d, Judges § 95; see also Walker v. State, 358 So.2d 800 (Ala.

Crim. App. 1978) ("Statutory grounds or rules of court are not exclusive of the common

law principles that disqualify a judge.") (citing Morgan County Comm'n v. Powell, 292

Ala. 300, 293 So.2d 830 (Ala. 1974)). A judicial officer "not only has the right but,

moreover, has the obligation to recuse himself on his own motion if he is satisfied that

there is good cause for believing that his not doing so might preclude a fair and unbiased

page 3

hearing and judgment, or might reasonably lead counsel or the parties to believe so." State

v. Tucker, 625 A.2d 34, 36 (N.J. Super. Ct. App. Div. 1993) (quoting State v. Utsch, 184

N.J. Super. 575, 581, 446 A.2d 1236 (N.J. Super. Ct. App. Div. 1982)) (internal quotations

and ellipses omitted), cert. denied, 135 N.J. 468, 640 A.2d 850 (N.J. 1994).

B. The Facts Here Warrant Disqualification under the Statutory and Case Law

Standards

Judicial disqualification is required if a reasonable person would question the

judge's impartiality, even though no actual bias or prejudice has been shown. Gray v.

Univ. of Ark. at Fayetteville, 883 F.2d 1394, 1397-98 (8th Cir. 1989) ("Because the goal of

the [disqualification] statute is to ensure the appearance of impartiality, disqualification is

required if a reasonable person who knew the circumstances would question the judge's

impartiality, even though no actual bias or prejudice has been shown."). Because LAP has

represented GTA in 4 matters involving telecommunications and of the four matters two

were in opposition to PDS, this creates an appearance of partiality which arguably taints the

public's perception of the legitimacy of these proceedings.

In light of the foregoing, GSA respectfully request that Hearing Officer Delia Lujan

Wolff recuse herself from this case. The grounds set forth above constitute sufficient

reason to believe that LAP's impartiality might reasonably be questioned by a third party.

Dated this  $6^{1/4}$  day of July, 2012.

OFFICE OF THE ATTORNEY GENERAL

Leonardo M. Rapadas, Attorney General

y: \_\_\_\_\_\_\_

FRED NISHIHARA

Assistant Attorney General

page 4

Attachment #8

#### CARLSMITH BALL LLP

ELYZE M. IRIARTE

eiriarte@carlsmith.com

Bank of Hawaii Bldg., Suite 401
134 West Soledad Avenue

Hagåtña, Guam 96932-5027

Telephone No. 671.472.6813

Facsimile No. 671.477,4375

2PM Mfuren

Attorneys for Party in Interest Teleguam Holdings, LLC and its wholly owned subsidiaries

# IN THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT PETITION

IN THE PETITION OF

PACIFIC DATA SYSTEMS, INC.,

Appellant.

Docket No. OPA-PA-12-011

TELEGUAM HOLDINGS, LLC'S MOTION TO DISMISS; MEMORANDUM OF POINTS AND AUTHORITIES

Teleguam Holdings, LLC and its wholly owned subsidiaries ("GTA") move to dismiss this action on the grounds that PDS did not bring a timely protest. GTA waives a hearing on this motion.

DATED: Hagåtña, Guam, 12 July, 2012.

CARLSMITH BALL LLP

ELYZE M. IRIARTE
Attorneys for Party in Interest
Teleguam Holdings, LLC and its wholly

owned subsidiaries

#### MEMORANDUM OF POINTS AND AUTHORITIES

#### I. <u>INTRODUCTION</u>

A bidder must submit a protest within 14 days from when it knows or should know of the

facts giving rise to the protest. In this case, PDS waited about ten months to protest GSA's failure to require bidders to submit a local procurement preference application. Its protest is not timely and must be dismissed.

#### II. <u>BACKGROUND</u>

GSA issued GSA-064-11 on June 22, 2011. Agency Rep., Tab 6 at 1. In the solicitation, GSA noted that "All procurement of supplies and services where possible, will be made from among businesses licensed to do business on Guam in accordance with section 5008 of the Guam Procurement Act (5GCA, Chapter 5) and Section 1-104 of the Guam Procurement Regulations." Agency Rep., Tab 6 at 19. Other than that language, the IFB made no mention of any requirements for any bidder to submit information specifically addressing the local procurement preference, or certifying the bidder's qualifications. The IFB also did not specify that bidders were to submit a local procurement preference application.

GSA has admitted in this action that in certain solicitations it uses a local procurement preference application form, but did not do so in this case because all bidders qualified for the preference.

On April 30, 2012, PDS protested GSA's failure to apply the local procurement preference. PDS claimed that it was entitled to the preference over GTA because it submitted a DOE local procurement preference application form, and GTA did not. PDS protests the award of Bid Form 10 of GSA-064-11 to GTA.

#### III. PDS' PROTEST IS UNTIMELY

PDS claims that GSA should have applied the local procurement preference to PDS only, because it and not GTA submitted a local procurement preference application. Whether or not the parties were required to submit a local procurement preference application is therefore

pivotal to the OPA's analysis in this proceeding.

When PDS did not find the Local Procurement Preference Application in the bid package, it then had grounds to protest that GSA could not properly evaluate the bids or apply the local procurement preference. In fact, PDS claims that GSA should have used the Application to implement 5 G.C.A. § 5008. See PDS Comments, filed June 12, 2012, at pp. 1-2. PDS also claims that because the Application requires a bidder to select the criteria qualifying it as a local business, GSA erred in not requiring that the bidders fill out an application form.

To be timely, PDS must have submitted its protest in writing within 14 days after it knew or should have known of the facts giving rise thereto. 5 G.C.A. § 5425. The very first instance in which PDS knew or should have known that GSA was not using the Local Procurement Preference Application occurred back when the IFB was first issued - June 22, 2011. At that point, PDS had possession of the facts purportedly supporting its claim that GSA did not utilize its own Local Procurement Preference Application, and then, could not have properly evaluated the bids. Thus, PDS had 14 days from the date the IFB was released to file a timely protest. Its protest dated April 30, 2012, was therefore about ten months late.

The time for PDS to protest did not become renewed after GSA awarded Bid Form 10 to GTA. PDS' complaints over GSA's process of applying and utilizing the local procurement preference begin at the solicitation. At the time of the issuance of the solicitation, PDS knew or should have known that GSA did not intend to utilize the local procurement preference application and then could not have made a proper evaluation of which bidders qualified for the preference. If PDS had submitted a protest back in June or early July 2011, PDS' allegation of a deficiency in the procurement process would have been timely addressed and, if necessary, rectified. Instead, PDS did not protest and sat on its rights to claim that GSA mishandled the

<sup>&</sup>lt;sup>1</sup> PDS' protest concerns only Bid Form 10 of GSA-064-11.

application of the local procurement preference. PDS' claims arose at the date of solicitation, and not at the date of award.

#### IV. <u>CONCLUSION</u>

PDS knew or should have known of its claims that GSA did not properly apply the local procurement preference when GSA issued the solicitation and failed to include the local procurement preference application in the bid packet. PDS waited beyond 14 days to protest, thereby making its protest time-barred. The OPA should dismiss this appeal on the basis of untimeliness.

DATED: Hagåtña, Guam, 12 July 2012.

CARLSMITH BALL LLP

ELVEN IDIADT

Attorneys for Party in Interest
Teleguam Holdings, LLC and its wholly
owned subsidiaries

#### CARLSMITH BALL LLP

ELYZE M. IRIARTE eiriarte@carlsmith.com
Bank of Hawaii Bldg., Suite 401
134 West Soledad Avenue
Hagåtña, Guam 96932-5027
Telephone No. 671.472.6813
Facsimile No. 671.477.4375

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Attorneys for Party in Interest Teleguam Holdings, LLC and its wholly owned subsidiaries

## IN THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT PETITION

IN THE PETITION OF

PACIFIC DATA SYSTEMS, INC.,

Appellant.

Docket No. OPA-PA-12-011

TELEGUAM HOLDINGS, LLC'S REQUEST FOR PRODUCTION OF DOCUMENTS

TO: RESPONDENT GENERAL SERVICES AGENCY ("GSA")

Interested Party Teleguam Holdings, LLC and its wholly owned subsidiaries ("GTA") request that GSA produce the following documents to GTA'S undersigned counsel no later than August 7, 2012:

- 1. All requests for production of documents directed to GSA from Appellant Pacific Data Systems, Inc. in this matter.
- 2. All documents, including responses, produced in response to requests for production of documents directed to GSA from Appellant Pacific Data Systems, Inc. in this matter.

GTA further requests that GSA supplement its responses no later than August 17, 2012, for any responsive documents created or produced after August 7, 2012.

**C** 

DATED: Hagåtña, Guam, 17 July 2012.

CARLSMITH BALL LLP

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ELYZE M. IRIARTE

Attorneys for Party in Interest
Teleguam Holdings, LLC and its wholly
owned subsidiaries

#### Attachment #10

#### CARLSMITH BALL LLP

ELYZE M. IRIARTE
eiriarte@carlsmith.com
Bank of Hawaii Bldg., Suite 401
134 West Soledad Avenue
Hagåtña, Guam 96932-5027
Telephone No. 671.472.6813
Facsimile No. 671.477.4375

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Attorneys for Party in Interest Teleguam Holdings, LLC and its wholly owned subsidiaries

## IN THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT PETITION

IN THE PETITION OF PACIFIC DATA SYSTEMS, INC.,

Appellant.

Docket No. OPA-PA-12-011

TELEGUAM HOLDINGS, LLC'S REPLY MEMORANDUM IN SUPPORT OF ITS MOTION TO DISMISS

#### I. INTRODUCTION

Pacific Data Systems, Inc.'s ("PDS") Opposition to Teleguam Holdings, LLC's ("GTA") Motion to Dismiss lacks legal and factual substance. GTA's Motion demonstrates that PDS failed to submit its protest to GSA within 14 days from when it knew or should have known of the facts underlying its protest that GSA could not properly evaluate the bidders for the local procurement preference. Instead, PDS waited about ten months to protest. In response to GTA's Motion to Dismiss, PDS claims the OPA should not consider whether it filed a timely protest because GTA did not raise the issue in its Comments. As discussed below, the issue of a timely protest is elemental to the OPA's exercise of jurisdiction. Because PDS did not file a timely protest, the OPA simply cannot proceed regardless of when or whether an interested party raises the issue of timeliness.

Moreover, in an attempt to cloud and confuse the OPA, PDS makes a number of misstatements demonstrating its complete inability to grasp the basics of GTA's motion arguments. The OPA should disregard PDS' arguments and rule that PDS' underlying protest was untimely.

### II. THE MOTION IS NOT UNTIMELY

The OPA has jurisdiction to review only matters properly submitted, meaning, matters that have been timely protested and appealed. 2 GAR Div. 4 § 12103(a). PDS claims that the OPA should ignore its untimely protest on the basis that GTA, an Interested Party, did not argue PDS' untimeliness in its Comments. However, the purpose of the Comments is to allow an Appellant or an Interested Party to respond to an *agency report*. 2 GAR Div. 4 § 12104(c)(4). The regulations do not prohibit an Interested Party from moving to dismiss after Comments to the agency report have been filed, and thus, the regulations allowed GTA to file the Motion to Dismiss at any point during the proceedings.

Moreover, in other matters the OPA has considered motions to dismiss after the parties have submitted Comments. See, e.g., In the Appeal of Town House Department Stores, Inc. dba Island Business Systems & Supplies, OPA-OA-10-010 (Mar. 7, 2011 Decision at 12) (considering a motion to dismiss brought by appellant more than a month after Comments were due). The OPA is not restrained to only consider matters of timeliness at the Comments phase. In fact, section 12103(a) makes it incumbent upon the OPA to determine, without restriction, if a matter has timely protested and appealed, and therefore properly submitted to the OPA for consideration. The OPA's jurisdiction depends on a matter having been timely protested. Therefore, the OPA must consider whether PDS filed a timely protest either upon GTA's Motion or on its own accord.

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### III. PDS DOES NOT ADDRESS THE MERITS OF THE MOTION TO DISMISS

PDS' Opposition makes two misstatements demonstrating its fundamental (and potentially intentional) misunderstanding of GTA's motion. First, PDS asserts that GTA argues that PDS should have known what bidders submitted "beforehand." Second, PDS claims that GTA argues that PDS should assume responsibility for notifying other bidders to submit the Local Procurement Preference Application. A review of GTA's clearly laid out arguments shows that PDS completely misconstrues the basis for the Motion to Dismiss.

GTA does not contend that PDS should engage in any advance discovery of what other bidders submitted, and does not contend that PDS should notify other bidders to submit the Local Procurement Preference Application. Instead, GTA contends that PDS was ten months untimely because when the solicitation was issued, PDS then gained knowledge of its claim that GSA could not evaluate the bidders for a local procurement preference. As PDS claims, GSA's failure to include the Application as part of the bid prejudiced its ability to determine if the bidders qualified for a local preference. Once PDS saw that GSA did not require submission of the Local Procurement Preference Application, the 14-day clock started ticking for PDS to protest GSA's alleged inability to properly evaluate the bids for a local preference.

PDS' understanding of GTA's arguments strays so far from what GTA actually argues that PDS' misrepresentations appear to be intentional, in order to confuse the OPA.

### IV. <u>CONCLUSION</u>

PDS has not provided a single sustainable basis to defeat GTA's Motion to Dismiss. The Motion should be granted, and this matter must be dismissed.

4813-0135-2464.1

DATED: Hagåtña, Guam, 21 August 2012.

CARLSMITH BALL LLP

Attorneys for Party in Interest
Teleguam Holdings, LLC and its wholly
owned subsidiaries

### CARLSMITH BALL LLP

ELYZE M. IRIARTE eiriarte@carlsmith.com
Bank of Hawaii Bldg., Suite 401
134 West Soledad Avenue
Hagåtña, Guam 96932-5027
Telephone No. 671.472.6813
Facsimile No. 671.477.4375

Attorneys for Party in Interest Teleguam Holdings, LLC and its wholly owned subsidiaries

TY

# IN THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT PETITION

IN THE PETITION OF

PACIFIC DATA SYSTEMS, INC.,

Appellant.

Docket No. OPA-PA-12-011

TELEGUAM HOLDINGS, LLC'S REQUEST FOR CLARIFICATION RE HEARING; WITNESS AND EXHIBIT LISTS

On August 8, 2012, Appellant Pacific Data Systems, Inc. filed a Motion to Withdraw Request for Hearing. As PDS was the only party to have requested a hearing, Teleguam is under the understanding that a hearing in this matter has been waived and the matter has been submitted for consideration on the record. See 2 GAR Div. 4 § 12108(a). Teleguam requests that the OPA clarify whether a hearing will proceed on September 6, 2012.

In the event the hearing proceeds, Teleguam intends to call as witnesses Teleguam employees John Kim, Daniel J. Tydingco, and Marie Mesa. For its exhibits, Teleguam will rely on the procurement record as submitted.

DATED: Hagåtña, Guam, 29 August 2012.

CARLSMITH BALL LLP

Eligne territe

ELYZE M. IRIARTE
Attorneys for Party in Interest
Teleguam Holdings, LLC and its wholly
owned subsidiaries

Suite 401 DNA Building 238 Archbishop Flores St. Hagåtña, Guam 96910

MAM



# **FAX**

То:	Claudia Acfalle Chief Procurement Officer General Services Agency	From:	Doris Flores Brooks Guam Public Auditor Office of Public Accountability
Phone: Fax:	475-1707 475-1727	Pages:	4 (including cover page)
CC:	John Day President Pacific Data Systems	Date:	Thursday, August 30, 2012
Phone: Fax:	300-0202 300-0265	Phone: Fax:	475-0390 x. <b>216 201</b> 472-7951

Re:	Notice of Receipt of Appeal - OPA-PA-12-012				
□ Urgent	☐ For Review	☐ Please Comment	✔ Please Reply	☐ Please Recycle	

### Comments:

See attached for reference. Please acknowledge receipt of this transmittal by re-sending this cover page along with your firm or agency's receipt stamp, date, and initials of receiver.

Thank you,
Michele Huffer
Administrative Officer
mhuffer@guamopa.org

This facsimile transmission and accompanying documents may contain confidential or privileged information. If you are not the intended recipient of this fax transmission, please call our office and notify us immediately. Do not distribute or disclose the contents to anyone. Thank you.



## OFFICE OF PUBLIC ACCOUNTABILITY Doris Flores Brooks, CPA, CGFM Public Auditor

August 30, 2012

Ms. Claudia Acfalle Chief Procurement Officer General Services Agency P.O. Box 884 Hagatna, Guam 96932

VIA FACSIMILE: 475-1727

Re: Notice of Receipt of Appeal - OPA-PA-12-012

Dear Ms. Acfalle,

Please be advised that Pacific Data Systems (PDS) filed an appeal with the Office of Public Accountability (OPA) on August 29, 2012 of the General Services Agency (GSA)'s response to PDS' protest relative to the procurement solicitation Invitation for Bid No. GSA-064-11: Telecommunication Services. OPA has assigned this appeal case number OPA-PA-12-012.

Immediate action is required of GSA pursuant to the Rules of Procedure for Procurement Appeals, found in Chapter 12 of the Guam Administrative Regulations (GAR). Copies of the rules, the appeal, and all filing deadlines are available at OPA's office and on its website at <a href="https://www.guamopa.org">www.guamopa.org</a>. The first page of the notice of appeal filed with OPA is enclosed for your reference.

Please provide the required notice of this appeal to the relative parties with instructions that they should communicate directly with OPA regarding the appeals. You are also responsible for giving notice to the Attorney General or other legal counsel for your agency. Promptly provide OPA with the identities and addresses of interested parties and a formal entry of appearance by your legal counsel.

Pursuant to 2 GAR, Div. 4, Ch. 12, §12104(3), please submit one complete copy of the procurement record for the procurement solicitation above, as outlined in Title 5, Chapter 5, §5249 of the Guam Code Annotated, to OPA by Friday, September 7, 2012 five work days following receipt of this notice of appeal; and one copy of the Agency Report for each of the procurement solicitations cited above, as outlined in 2 GAR, Div. 4, Chap. 12, §12105, by Friday, September 14, 2012, ten work days following receipt of this notice of appeal.

When filing all other required documents with our office, please provide one original and two copies to OPA, and serve a copy to PDS. OPA respectfully asks that GSA provide one original and two copies of the procurement record as the Guam Procurement Law and Regulations

require only one copy. The three procurement record copies requested by OPA are distributed as follows: Copy-1: Master File; Copy-2: Public Auditor; and Copy-3: Hearing Officer.

Thank you for your prompt attention to this matter. Please contact me at 475-0390 ext. 201 or <a href="mailto:mhuffer@guamopa.org">mhuffer@guamopa.org</a> should you have any questions regarding this notice.

Sincerely,

Rodalyn Marquez, CIA, CGFM, CPA, CGAP

Audit Supervisor

Enclosure: First Page of the Notice of Appeal - OPA-PA-12-012

Cc: Mr. John Day, President, Pacific Data Systems



## Appendix A: Notice of Appeal Form PROCUREMENT APPEAL

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PART I- To be completed by OPA  In the Appeal of		NOTICE OF APPEAL			
					(Name of Company),
PART II- Appellant	Information				
Name:	Pacific Data Systems				
Mailing Address:	185 Ilipog Drive, Suite 20	94A			
<b>G</b>	Tamuning, GU 96913	THE PART OF A PART OF THE PART			
Business Address:	same as above				
Email Address:	john@pdsguam.com	•			
Daytime Contact No:		Annual Control of the			
Fax No.:	671-300-0265				
PART III- Appeal In	formation				
A) Purchasing Agency	: General Services Agen	су			
B) Identification/Num		has not made a decision			
C) Decision being ann	ealed was made on on Pl				
		r of Public Works Head of Purchasing Agency			
Note: You must serve a	the Agency checked her	e with a copy of this Appeal within 24 hours of			
D) Appeal is made from	n:				
	 attach a copy of the De	cision to this form)			
	est of Method, Solicitat				
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(Excluding clair	ns of money owed to or	by the government)			
Determination on	Award not Stayed Pend	ling Protest or Appeal			
(Agency decision substantial inter	on that award pending pests of the government	rotest or appeal was necessary to protect the of Guam)			

### Eddie Baza Calvo Governor

### **GENERAL SERVICES AGENCY** (Ahensian Setbision Hinirat)

Ray Tenorio

Lieutenant Governor

Benita A. Manglona Director

Department of Administration 148 Route 1 Marine Drive, Piti, Guam 96915 Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Anthony C. Blaz **Deputy Director** 

PROPERTY OF THE PROPERTY OF TH

Attachment #13

August 31, 2012

Memorandum

To:

Office of Public Accountability

From:

Chief Procurement Officer (Acting)

General Services Agency

Subject:

Procurement Record for OPA 012-012

I am in receipt of your memorandum dated August 30, 2012, in which you informed the General Services Agency that Pacific Data Systems (PDS) filed an appeal with your office, relative to the procurement solicitation (Invitation for Bid No. GSA-064-11). Pursuant to the rules, you are requesting a complete procurement record be provided by Friday, September 7, 2012.

The Office of Public Accountability already has the complete procurement record of GSA-064-11, as PDS has previously filed an appeal (See case OPA-012-11). The complete record is over 1000 pages. We respectfully request that the OPA use the current procurement record without the need for the government to provide a duplicate record.

For your information, there are still 4 or 5 protests that should they also appeal, there will no change to the procurement record that you already have. These protests have been submitted in the procurement record in OPA-012-11 and can be found on Tab 15, which is in book 6 and 7. If you require a complete record, even though it will be a duplication of what you have, you are looking at over 5,000 pages being given to you. We believe that in an effort to improve the efficiency and economic impact on the government of Guam GSA, we are requesting that you take judicial notice that the record has been submitted in OPA Case No. 012-11, and therefore meeting the record requirement of 2 GAR.

We hope that you will allow the use of the procurement record that you already have in the other case for this matter. Please inform us if this is acceptable or not.

> RECEIVED OFFICE OF HIM ATTORNEY GENERAL

> > AUG 3 1 2012

Civil/Solicitor Division

ROBERT H. KONO Acting

AG Office

COMMITED TO EXCELLENCE

Attachment #14



## OFFICE OF PUBLIC ACCOUNTABILITY Doris Flores Brooks, CPA, CGFM Public Auditor

September 4, 2012

Robert H. Kono
Acting Chief Procurement Officer
General Services Agency
P.O. Box 884
Hagatna, Guam 96932

VIA FACSIMILE: 475-1727

RE: Procurement Record for OPA-PA-12-012

Dear Mr. Kono,

The Office of Public Accountability (OPA) is in receipt of your memorandum dated August 31, 2012 with regards to the procurement record for OPA-PA-12-012 in which General Services Agency (GSA) states that the procurement record for OPA-PA-12-012 is the same as OPA-PA-12-011. OPA acknowledges that a procurement record of GSA-064-11 was submitted for OPA-PA-12-011 on May 24, 2012. OPA understands that the procurement record is voluminous and to increase efficiency, OPA will not require a duplicate copy of the record. However to ensure the completeness of the procurement record OPA requires GSA to certify that the procurement record that was submitted for GSA-064-11 is complete in its entirety and will be the same procurement record for OPA-PA-12-012.

Should you have any questions, please contact our Administrative Officer, Michele Huffer, at 475-0390 extension 201.

Senseramente,

Doris Flores Brooks, CPA, CGFM

**Public Auditor** 

Cc: Mr. John Day, President, Pacific Data Systems

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Suite 401 DNA Building 238 Archbishop Flores St. Hagàtña, Guam 96910



Tn:	Robert Konn Acting Chief Procurement Officer General Services Agency	From:	Doris Flores Brooks Guam Public Auditor Office of Public Accountability
Phone: Fax:	475-1707 475-1727	Pages:	2 (including cover page)
CC:	John Day President Pacific Data Systems	Date:	September 5, 2012
Phone: Fax:	300-0202 300-0265	Phone: Fax:	475-0390 x. 201 472-7951
Ite:	Response to GSA's Letter dated	8/31/12 Re: P	rocurement Record for OPA-PA-12-

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Comments:

See attached for reference. Please acknowledge receipt of this transmittal by re-sending this cover page along with your firm or agency's receipt stamp, date, and initials of receiver.

Thank you, Michele Huffer Administrative Officer mhuffer<u>(augusamuna,urg</u>

This factionile transmission and accompanying documents may contain confidential or privileged information. If you are not the intended recipient of this fast transmission, please call our office and notify as institutionally. Do not distribute or disclose the contents to anyone. Thank you.

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To:	Robert Kono Acting Chief Procurement Officer General Services Agency	From:	Doris Flores Brooks Guam Public Auditor Office of Public Accountability
Phone: Fax:	475-1707 475-1727	Pages:	2 (including cover page)
CC:	John Day President Pacific Data Systems	Date:	September 5, 2012
Phone: Fax:	300-0202 300-0265	Phone: Fax:	475-0390 x. 201 472-7951
Re:	Response to GSA's Letter dated a	8/31/12 Re: Pr	rocurement Record for OPA-PA-12-
□ Urgent	☐ For Review ☐ Please Co	mment 🗸	Please Reply  Please Recycle
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	d for reference. Please acknowledge with your firm or agency's receipt s		is transmittal by re-sending this cover and initials of receiver.
			Thank you,
			Michele Huffer
			Administrative Officer
			mhuffer@guamopa.org

This facsimile transmission and accompanying documents may contain confidential or privileged information. If you are not the intended recipient of this fax transmission, please call our office and notify us immediately. Do not distribute or disclose the contents to anyone. Thank you.

09-05-2012

Attachment #15

Suite 401 DNA Building 238 Archbishop Flores St. Hagåtña, Guam 96910





FY2012-605

То:	General Services Agency C/O Fred Nishihira, Esq. Attorney General of Guam	From:	Doris Flores Brooks Guam Public Auditor Office of Public Accountability	
Phone: Fax:	475-3324 472-2493	Pages:	8 (including cover page)	
CC:	John Day President Pacific Data Systems  Date:		Wednesday, September 5, 2012	
Phone: Fax:	300-0202 300-0265	Phone: Fax:	475-0390 x. 216 472-7951	
CC:	Teleguam Holdings, LLC C/O Elyze M. Iriarte Carlsmith Ball, LLP		Mac	
Phone: Fax:	472-6813 477-4375		101	

Ke:	OPA-PA-12-011	DECISION		•
□ Urgent	☐ For Review	☐ Please Comment	✓ Please Reply	☐ Please Recycle

### **Comments:**

See attached for reference. Please acknowledge receipt of this transmittal by re-sending this cover page along with your firm or agency's receipt stamp, date, and initials of receiver.

> Thank you, Joy Bulatao **Audit Staff** ibulatao@guamopa.org

This facsimile transmission and accompanying documents may contain confidential or privileged information. If you are not the intended recipient of this fax transmission, please call our office and notify us immediately. Do not distribute or disclose the contents to anyone. Thank you.



OFFICE OF PUBLIC ACCOUNTABILITY

Doris Flores Brooks, CPA, CGPM

Public Auditor

### PROCUREMENT APPEALS

In the Appeal of

APPEAL NO: OPA-PA-12-011

PACIFIC DATA SYSTEMS,

**DECISION** 

Appellant.

### I. INTRODUCTION

This is a Decision of the Public Auditor for an Appeal filed on May 17, 2012 by Pacific Data Systems (hereinafter referred to as "PDS") regarding the Invitation for Bid No. GSA-064-11 ("IFB"), issued by the General Services Agency ("GSA") on June 22, 2011 seeking, amongst other things, Telecommunication Services, Mobile Telephone Services. Integrated Services Digital Networking (ISDN) and Primary Rate Interface (PRI). Attorney Phillip Torres served as the Hearing Officer in this appeal. The Public Auditor holds that GSA correctly found PDS's protest concerning the local procurement preference in IFB Bid Form 10 had no merit because all of the businesses that submitted a bid were local businesses known to GSA. In addition, the Public Auditor finds that there is no merit in PDS's claim that the IFB required the submission of a Local Procurement Preference Application. Accordingly, PDS's Appeal is hereby DENIED.

### II. FINDINGS OF FACT

The Public Auditor, in reaching this Decision, has considered and incorporated herein the procurement record and all documents submitted by the parties. Based on the aforementioned procedural and substantive record in this matter, the Public Auditor makes the following Findings of Fact:

Decision-1 Sulte 401, DNA Bullding 238 Archbishop Flores Street, Hagátha, Quam 96910 Tel (671) 473-0390 - Fax (671) 472-7951 www.guamopa.org - Hotiline: 47AUDIT (472-8348)

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1. On or about June 22, 2011, GSA issued Invitation for Bid No. GSA-064-11. The IFB stated in relevant part that:

- a. Documents required to be submitted in the Bid envelope, included: Bid Guarantee of fifteen percent (15%) of the Bid amount, Statement of Qualifications. Brochure Descriptive Literature, Affidavit Disclosing Ownership and Commission, Non-Collusion Affidavit, DOL Wage Determination Affidavit, Restriction Against Sexual Offenders Affidavit, No Kick Back Gratuities Affidavit and Ethical Standards Affidavit, and Affidavit regarding Prohibition of Contingent Fees.<sup>2</sup>
- b. All procurement of supplies and services where possible, will be made from among businesses licensed to do business on Guam in accordance with section 5008 of the Guam Procurement Act (5 G.C.A., Chapter 5).<sup>3</sup>
- 2. Eight amendments to the IFB were issued between July 6, 2011 and November 23, 2011. The bid opening date was extended seven times from the originally stated July 20, 2011 to December 9, 2011.
  - 3. The Bid was opened by GSA on December 9, 2011.5
- 4. On April 27, 2012, the Bid status form was sent to PDS informing it that its Bid had been rejected, in part, for various reasons but also recommending it for award of certain items and services along with awards to Teleguam Holdings, LLC ("GTA") and PTI Pacifica, Inc. ("IT&E").6
- 5. On April 30, 2012, PDS protested to GSA on six areas, one of which PDS claimed that GSA did not consider PDS's Local Procurement Preference application in the

Newspaper Publication dated June 22, 2011, Exhibit 14, GSA Producement Record filed on May 24, 2012 and Page 1 of 56, TFB No. GSA-064-11, Exhibit 5, GSA Producement Record.

Page 2 of 56, IFB No. GSA-064-11, Exhibit 5, GSA Producement Record filed on May 24, 2012.

Local Procurement Preference, Government of Guam General Terms and Conditions #5, Page 19 of 56, TFB No. GSA-064-11, Exhibit 5, GSA Procurement Record filed on May 24, 2012.

<sup>4</sup> IFB Amendment Nos. 1 through 8, Exhibit 7, Id.

Bid Abstract and Register, Exhibit 6, Id.

<sup>&</sup>lt;sup>t</sup> Bid Status, Exhibit 9, Id.

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award of Bid Form 10 and that PDS should be the lowest responsive and responsible bidder after application of the 15% Local Procurement Preference.<sup>7</sup>

- 6. On May 3, 2012, GSA denied the protest concerning local procurement preference, stating that "Local procurement preference was not applicable in this case as all of the businesses which submitted a bid was [sic] considered to meet the requirements to be considered local and have the local preference available. As such, there was no benefit available to any of the submitted vendors."
- 7. Fourteen days later, on May 17, 2012, PDS filed this appeal with the Office of Public Accountability ("OPA").
- 8. On July 12, 2012. GTA filed a Motion to Dismiss the Appeal alleging PDS untimely protested to GSA. PDS filed a Reply (Opposition) to the Motion to Dismiss on August 14, 2012, and GTA filed a Response on August 21, 2012.
- 9. On August 14, 2012, PDS filed a Motion to Withdraw Request for Hearing and requested that the OPA make a determination in this appeal based on the applicable filings.

### III. ANALYSIS

Pursuant to 5 G.C.A. § 5703, the Public Auditor shall review GSA's May 3, 2012 decision denying PDS's April 30, 2012 protest *de novo*.

### A. PDS'S PROTEST WAS TIMELY.

To be timely, the Protest must have been submitted in writing to the head of the Purchasing Agency within fourteen (14) days after PDS knew or should have known of the facts giving rise thereto. 5 G.C.A. § 5425(a). If the protest was not filed within the time required, it would have been untimely and could not be appealed to the OPA. In Re Appeal of Island Business Systems & Supplies, OPA-PA-08-011, Page 6. PDS had an obligation to protest at the point in time when it knew or should have known that it had not received a Local

Protest Letter from PDS President John Day to GSA Chief Procurement Officer Claudia Acfalle on April 30, 2012, Exhibit 1, Id.

Response Letter from GSA Chief Procurement Officer Claudia Acfalle to PDS President John Day on May 3,2012, Exhibit 2, 1d.

Procurement Preference to the exclusion of other bidders. At that point, its fourteen (14) day clock started to run.

The issue raised by PDS in its protest was that GSA did not factor in the Local Procurement Preference in awarding Bid Form 10 to GTA<sup>9</sup>. PDS stated that the Local Procurement Preference was a requirement of the IFB and that it (PDS) was the only party to submit a Local Procurement Preference application. PDS further stated that it, and not GTA, was entitled to the fifteen percent (15%) preference in construing its bid. When PDS knew or should have known that the Preference application was not interpreted by GSA as entitling only PDS to the fifteen percent (15%) preference is not clear from the record. PDS argues that it did not know whether other bidders submitted the Local Procurement Preference Application<sup>10</sup>. Conversely, GTA argued that the fourteen (14) day clock started to run when PDS picked up its IFB packet or shortly thereafter and discovered that the Local Procurement Preference Application was not included with the Bid Packet. GTA asserts that since PDS did not Protest within fourteen (14) days from picking up the IFB package, PDS's Protest was untimely.<sup>11</sup>

The IFB required certain documents and affidavits to be submitted in the bidder's bid envelope, such as the Bid Guarantee of fifteen percent (15%) of the Bid amount, Statement of Qualifications, Affidavit Disclosing Ownership and Commission, Non-Collusion Affidavit, DOL Wage Determination Affidavit, etc.

The Bids were opened on December 9, 2011, but the record is unclear as to whether the issue of a Local Procurement Preference was discussed and, therefore, whether PDS knew or should have known about the application of the fifteen percent (15%) local preference at the Bid opening. On April 27, 2012, GSA sent PDS a bid status form indicating that PDS, GTA, and IT&E were partial awardees. On April 27, 2012, PDS knew how its bid preference was being treated. PDS filed its protest to GSA on April 30, 2012, within the 14-day time requirement. On May 3, 2012, GSA denied the Protest.

Protest Letter from PDS President John Day to GSA Chief Procurement Officer Claudia Acfalle on April 30, 2012, Exhibit 1, Id.
 PDS Reply to GTA Teleguam LLC Motion to Dismiss filed on August 14, 2012.

Teleguam Holdings, LLC's Motion to Dismiss; Memorandum of Points and Authorities, filed on July 12, 2012.

On May 17, 2012, PDS filed its Appeal in this case with the OPA, arguing that it, and not GTA, had submitted the Local Procurement Preference Application as part of its bid submission and was entitled to a fifteen percent (15%) local procurement preference adjustment by GSA in the evaluation of the Bid Form 10 submissions, between PDS and GTA.

The question of when a protesting offeror knew or should have known is a question of fact. The Guam Supreme Court reviewed similar facts and the issue of when a protesting offeror knew or should have known of protest-triggering facts in *Guam Imaging Consultants, Inc., et at., v. GMHA, et al.*, 2004 Guam 15. The protesting offeror had, at an earlier date, received notice of intent to award the contract to another offeror, but did not protest until later when information was revealed in a government memorandum which suggested the protester may be aggrieved. The Supreme Court held the protesting offeror "did not know, nor should it have known, of the facts giving rise to this protest until it received" the memorandum. The Court ruled that the protest was timely filed based on that revelation, and was not time barred because of the earlier notice of intent to award to another. Id at ¶ 33. The Public Auditor finds that it was only upon receipt of the April 27, 2012 Bid Status that PDS was made aware how its bid was evaluated against other bidders. Therefore, by filing a bid protest on April 30, 2012, PDS timely protested within the 14-day requirement and properly set forth its grounds for appeal as required by 2 G.A.R. § 12104.

### B. MERITS OF THE APPEAL.

PDS's appeal seeks the remedy of rescinding the award of Bid Form 10 to GTA and reassessing the Bid Form 10 evaluations taking into consideration the fifteen percent (15%) local procurement preference that PDS argues it qualifies for, and not GTA, since GTA did not submit the Local Procurement Preference Application. The Public Auditor must now decide whether to uphold or deny the Appeal.

On page 2 of the IFB, GSA identifies all of the requirements to be submitted with the Bid. It states in bold lettering that failure to comply may be cause for disqualification and rejection of the Bid. A review of the IFB finds that nowhere therein is a stated requirement to submit a Local Procurement Preference Application. The designation of a Local Procurement

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Preference is found at page 19 of the IFB's General Terms and Conditions, but the items specified therein are not all required to be included in the bid packet. The Public Auditor finds that the Local Procurement Preference Application is not a requirement of a qualifying bid. On May 3, 2012, GSA stated that the Local Procurement Preference was not applicable because all bidders were considered local and PDS suffered no prejudice. As such, the Public Auditor finds that there is no merit to PDS's arguments pertaining to the application of the Local Procurement Preference and request for rescinding of the award. Therefore, PDS's appeal is DENIED.

### IV. CONCLUSION

Based on the foregoing, the Public Auditor hereby determines the following:

- 1. The Public Auditor finds that PDS's Protest was timely.
- 2. The Public Auditor finds no merit to PDS's Protest allegation that the Local Procurement Preference Application was a requirement to be qualified for the Bid or that PDS was entitled to a fifteen percent (15%) adjustment of its Bid price because only PDS, and not GTA, submitted a Local Procurement Preference Application.
- 3. The Public Auditor finds that both GTA and PDS were entitled to a Local Procurement Preference, as both parties were local companies known to GSA, and as such, PDS suffered no prejudice or harm in that regard.
  - 4. Pacific Data Systems' Appeal is hereby DENILD.

This is a Final Administrative Decision. The parties are hereby informed of their right to appeal from a Decision by the Public Auditor to the Superior Court of Guam, in accordance with Part D of Article 9, of 5 G.C.A. within fourteen (14) days after receipt of a Final Administrative Decision (5 G.C.A. § 5481(a)).

For future reference, GSA may, through the Administrative Adjudication Act, want to clarify whether or not a local procurement preference application will be required for bid submission.

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A copy of this Decision shall be provided to the parties and their respective attorneys, in accordance with 5 G.C.A. § 5702 and shall be made available for review on the OPA website, www.guamopa.org.

DATED this 2 day of September, 2012.

DOR'S FLORES BROOKS, CPA, CGFM PUBLIC AUDITOR

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