



Suite 401 Pacific News Building, 238 Archbishop Flores St., Hagåtña, Guam 96910 Phone: (671) 475-0390 / FAX: (671) 472-7951

June 19, 2019

Mrs. Mary A. Y. Okada President Guam Community College P.O. Box 23069 Barrigada, Guam 96921

VIA FACSIMILE: (671)734-5238

Re: Notice of Receipt of Appeal – OPA-PA-19-007

Dear Mrs. Okada,

Please be advised that Pacific Data Systems, Inc. (hereinafter referred to as "PDS") filed an appeal with the Office of Public Accountability (OPA) on June 18, 2019, regarding the Guam Community College's (GCC) denial of PDS's protest related to the procurement for the supply of Cisco Certified Network Associate (CCNA) Security Equipment (IFB# GCC-FB-19-005). OPA has assigned this appeal case number OPA-PA-19-007.

Immediate action is required of GCC pursuant to the Rules of Procedure for Procurement Appeals, found in Chapter 12 of the Guam Administrative Regulations (GAR). Copies of the rules, the appeal, and all filing deadlines are available at OPA's office and on its website at www.opaguam.org. The first five pages of the notice of appeal filed with OPA is enclosed for your reference.

Please provide the required notice of this appeal to the relative parties with instructions that they should communicate directly with OPA regarding the appeal. You are also responsible for giving notice to the Attorney General or other legal counsel for your agency. Promptly provide OPA with the identities and addresses of interested parties and a formal entry of appearance by your legal counsel.

Pursuant to 2 GAR, Div. 4, Ch. 12, §12104(3), the submission of one complete copy of the procurement record for the procurement solicitation above, as outlined in Title 5, Chapter 5, §5249 of the Guam Code Annotated is required no later than **Wednesday**, **June 26**, **2019**, five work days following this Notice of Receipt of Appeal. We also request one copy of the Agency Report for each of the procurement solicitations cited above, as outlined in 2 GAR, Division 4, Chapter 12, §12105, by **Wednesday**, **July 3**, **2019**, ten work days following receipt of this notice.

When filing all other required documents with our office, please provide one original and two copies to OPA, and serve a copy to PDS. Although the Guam Procurement Law and Regulations require only one copy of the procurement record, OPA respectfully asks that you provide one

original and two copies of the said record, which will be distributed as follows: Copy-1: Master File; Copy-2: Public Auditor; and Copy-3: Hearing Officer.

Thank you for your prompt attention to this matter. Please contact Thyrza Bagana at 475-0390 ext. 204 or tbagana@guamopa.com should you have any questions regarding this notice.

Sincerely,

Benjamin J.F. Cruz

Public Auditor

Enclosure: First Five Pages of the Notice of Appeal – OPA-PA-19-007

Cc: Pacific Data Systems ("PDS")



RECEIVED OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT APPEALS

DATE: 6.18.19

Appendix A: Notice of Appeal Form

PROCUREMENT APPEAL FILE NO OPA-PA: 19-007

PART I- To be comp	leted by OPA	,				
In the Appeal of Pacific Data Systems, Inc (PDS) (Name of Company), APPELLANT) NOTICE OF APPEAL)) Docket No. OPA-PA-19・201				
Email Address: Daytime Contact No: Fax No.:	John@pdsguam.com 671-300-0202 671-300-0265	<u>n</u>				
B) Identification/Num	ber of Procurement, Soli	ollege deitation, or Contract: GCC-FB-19-005 3, 2019 (date) by: X GCC President and Chief				
Note: You must serve t filing.	he Agency checked here	with a copy of this Appeal within 24 hours of				
X Decision on Protection Decision on Deba Decision on Confection (Excluding claim Determination on (Agency decision)	attach a copy of the Decest of Method, Solicitation arment or Suspension tract or Breach of Contract ms of money owed to or Award not Stayed Pendi	ct Controversy by the government) ing Protest or Appeal otest or appeal was necessary to protect the				
E) Names of Competin	g Bidders, Offerors, or O	Contractors known to Appellant:				
• G4S Security S	Systems, Inc. (G4S)					

ComPacific

PART IV- FORM AND FILING

This is a Procurement Appeal by Pacific Data Systems, Inc. ("PDS") of the protest decision rendered by Guam Community College (GCC) on June 3, 2019 (attached as Exhibit A) regarding a Protest made by PDS reference procurement GCC-FB-19-005, a procurement for the supply of Cisco Certified Network Associate (CCNA) Security Equipment.

The original Protest in this matter was made by PDS to GCC on May 28, 2019 (attached as Exhibit B). To the best of PDS' knowledge no formal award has been issued by GCC in this procurement.

IV.1 PDS GROUNDS FOR APPEAL:

A. THE GCC REJECTION OF THE PDS PROTEST IS IN ERROR. GCC's ACTIONS ARE IN VIOLATION OF THE GUAM PROCUREMENT ACT OR GUAM PROCUREMENT REGULATIONS AS NOTED.

- 1. Reference the GCC Bid Requirements at pages 2 and 8, the G4S bid did not contain a valid Bid Bond. This is due to the fact that the Bid Bond Form (see Exhibit C) requires the form to be "signed and sealed" by an Authorized Representative of the Bidder. The G4S Bid Bond Form is not sealed. Unfortunately, the GCC procurement personnel opening the bid did not notice this and erroneously accepted the bid bond at the time of opening. Normally the Bid Bond would be reviewed and rejected at opening if found not to comply with the Bid requirements or procurement laws/rules noted previously. Reference 5 GCA §5212(e).
- 2. Reference the GCC Bid requirements at page 7, #16, G4S did not submit a valid Affidavit re: Contingent Fees (see Exhibit D). The Affidavit submitted by G4S was not properly dated by the Notary (no year is noted for the date of the document). Again, GCC procurement personnel opening the bid did not notice this and erroneously accepted this Affidavit at the time of opening. Normally the Affidavits would be reviewed and rejected at opening if found not to comply with the Bid requirements or procurement laws/rules noted previously.
- 3. Reference the GCC Bid requirements at page 3, #2e (see Exhibit E), G4S did not comply with this requirement by providing confirmation of its ability to provide delivery within the 30-day timeline required. This is a requirement of the bid and should be grounds for the G4S bid to be rejected as non-responsive.
- 4. Reference the GCC Bid Requirements noted in point #3 of Amendment 1 (see Exhibit F), that Bidders should provide their Cisco Partner Authorization information with their bid; PDS has no evidence that G4S provided the required information with their

bid. G4S is not listed on the Cisco Partner information web site as a valid Cisco Partner for Guam.

https://locatr.cloudapps.cisco.com/WWChannels/LOCATR/openBasicSearch.do.

See Exhibit G that shows the information available at this website as of this date. Note that the other two bidders, PDS and ComPacific, are shown on this website but there is no entry for G4S. This is an important requirement of the bid and G4S' failure to provide this information with their bid should be grounds for the G4S bid to be rejected as non-responsive.

- 5. Reference the GCC Bid Requirements noted in point # 4 of Amendment 1 (see Exhibit F), that Bidders should provide their Cisco Distributor information with their bid; PDS is unaware if G4S provided the required information with their bid. The Cisco Distributor information is important to ensure that the products being provided have been legitimately sourced through an approved Cisco Distributor and are genuine Cisco hardware and software. This ensures warranty coverage and future support of the systems by Cisco. Unfortunately, many suppliers are not supplying authentic Cisco products and Software (used equipment or counterfeit products are used). This is an important requirement of the bid and G4S' failure to provide this information with their bid should be another finding for the G4S bid to be rejected as non-responsive.
- B. THE GCC REJECTION OF THE PDS PROTEST AND ACCEPTANCE OF THE G4S
 BID IS IN VIOLATION OF THE GUAM PROCUREMENT ACT CHAPTER 5 § 5211
 SINCE GCC HAS FAILED TO APPLY THE BID REQUIREMENTS AND
 SPECIFICATIONS IN THE REVIEW OF THE G4S BID AS REQUIRED BY 5 GCA
 Ch.5 § 5211(e).
 - 1. Reference the above section of the Guam Procurement Act, GCC may only review and evaluate a bid based upon the terms and conditions for evaluation as defined in the bid document. GCC cannot define these bid terms and conditions and then later ignore the use of this language in the review of Bidder submissions. PDS believes that GCC has in fact done this, by ignoring G4S clear violation of Bid Terms and Conditions or classifying these issues a "minor informalities" and allow G4S to correct the deficiencies after turn-in of their bid.
- C. THE GCC PROTEST DECISION IS IN ERROR DUE TO THE INAPPROPRIATE ALLOWANCE OF THE USE OF MINOR INFORMALITY RULES OF THE GUAM PROCUREMENT REGULATIONS (REFERENCE 2 GAR DIV. 4 § 3109(m)(4)(B)) TO ALLOW MODIFICATION OF A BID AFTER SUBMISSION.

1. The Guam Procurement Act and Guam Procurement Regulations do allow for the limited correction of bid submissions after turn-in in limited cases (reference 2 GAR, Div. 4§3109(m)(4)(B)). The limited situations where these corrections or clarifications are allowed are defined in the text of the regulations. GCC's Protest Decision in effect ignores the limitations of the use of these regulations and attempts to use these rules to allow G4S to make significant and inappropriate change and corrections to the G4S bid submission. By allowing these changes, after bid turn-in, GCC's actions set a dangerous precedent could seriously undermine the future integrity of the procurement process if allowed to stand.

IV.2 RULING REQUESTED BY THE OPA IN THIS APPEAL:

- A. PDS seeks a *de novo* review of the procurement documents and any determinations made by GCC in this procurement. Specifically, PDS requests that the OPA validate the decisions made by GCC to ignore the deficiencies of G4S bid and allow the G4S bid to be accepted for evaluation of award. It is PDS' position that the deficiencies contained in the G4S should have caused the bid to be rejected by GCC. Instead GCC has either refused to acknowledge these deficiencies or has "forgiven" these issues by classifying these as "minor informalities". PDS believes these actions by GCC create a serious threat to the integrity of the procurement process and require review by the OPA.
- B PDS requests a ruling by the OPA on each of the appeal points documented by PDS in this procurement appeal.
- C. PDS requests reimbursement of any and all applicable costs as may be determined by the OPA in this matter.
- D. PDS requests that GCC be ordered to STAY all activity related to this procurement during the pendency of this appeal.

IV.3 SUMMARY OF SUPPORTING EXHIBITS ATTACHED HERETO:

Exhibit A – GCC Denial of PDS Protest dated June 3, 2019

Exhibit B – PDS Protest Letter dated May 28, 2019

Exhibit C – G4S bid did not contain a valid Bid Bond

Exhibit D – G4S did not submit a valid Affidavit re: Contingent Fees

Exhibit E – GCC Bid requirements at page 3, #2e; G4S did not comply with this requirement

Exhibit F – GCC Bid Requirements noted in point # 4 of Amendment 1

Exhibit G – G4S is not listed on the Cisco Partner information web site

PART V – DECLARATION REGARDING COURT ACTION

The undersigned party does hereby confirm that to the best of his knowledge, no case or action concerning the subject of this Appeal has been commenced in court. All parties are required to and the undersigned party agrees to notify the Office of Public Accountability within 24 hours if court action commences regarding this Appeal or the underlying procurement action.

Submitted this 18th day of June, 2019.

By:

APPELLANT – Pacific Data Systems

by John Day, its President

Suite 401 DNA Building 238 Archbishop Flores St. Hagåtña, Guam 96910



FAX

То:	Mrs. Mary A. Y. Okada President Guam Community College P. O. Box 23069 Barrigada, Guam 96921 Phone: (671) 735-5542/5540 Fax: (671) 734-5238		From:	Benjamin J.F. Cruz Guam Public Auditor Office of Public Accountability		
			Pages:	8 (including cover page)		
	Joh Day President Pacific Data Systems, Inc. 185 Ilipog Drive, Suite 204A Tamuning, Guam 96913 Phone: (671) 300-0202 Fax: (671) 300-0265		Date:	June 19, 2019		
CC:			Phone: Fax:	(671) 475-0390 x. 204 (671) 472-7951		
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	Maria Thyrza Bagana, Auditor					
	tbagana@guamopa.com					

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FAX

To:	Mrs. Mnry A. Y. Okada President Guam Community College P. O. Box 23069 Barrigada, Guam 96921 Phone: (671) 735-5542/5540 Fax: (671) 734-5238	From:	Benjamin J.F. Cruz Guam Public Auditor Office of Public Accountability		
		Pages:	8 (including cover page)		
	Joh Day President Pacific Data Systems, Inc. 185 Ilipog Drive, Suite 204A Tanuning, Guam 96913 Phone: (671) 300-0202 Fax: (671) 300-0265	Date:	June 19, 2019		
CC:		Phone: Fax:	(671) 475-0390 x. 204 (671) 472-7951		

Re: OPA-PA-19-007 Notice of Receipt of Appeal

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Thank you,

Maria Thyrza Bagana, Auditor
thagana@guamopa.com

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002	066	3000265	10:55:30 a.m. 06-19-2019	00:04:31	1/8	1	EC	HS	FA14400

Abbreviations:

HS: Host send HR: Host receive WS: Waiting send PL: Polled local PR: Polled remote MS: Mailbox save MP: Mailbox print RP: Report

CP: Completed FA: Fail

TS: Terminated by system G3: Group 3

EC: Error Correct

FF: Fax Forward

TU: Terminated by user



FW: Notice of Receipt of Appeal

2 messages	
John Day <john@pdsguam.com> To: tbagana@guamopa.com Cc: Josephine Chong <josephine@pdsguam.com>, Franklin Artero <franklin@pdsguam.com></franklin@pdsguam.com></josephine@pdsguam.com></john@pdsguam.com>	Wed, Jun 19, 2019 at 1:20 PM
Hello Thyrza,	
This email will confirm our receipt of this OPA notice. I can also confirm that PDS has delicated to GCC as required by OPA rules.	ivered a copy of the PDS
Sincerely,	
John Day	
President/COO	
Pacific Data Systems	
From: Thyrza Bagana [mailto:tbagana@guamopa.com] Sent: Wednesday, June 19, 2019 1:28 PM To: john@pdsguam.com Subject: Notice of Receipt of Appeal	
Good afternoon Mr. Day,	
Please see attached Notice of Receipt of Appeal	
Please acknowledged receipt. Thank you.	
Sincerely,	

Auditor

Maria Thyrza Bagana



Ack Receipt

4 messages

Esther Muna <esther.muna@guamcc.edu>
Reply-To: esther.muna@guamcc.edu

To: tbagana@guamopa.com

Cc: materialsmanagement@guamcc.edu

Wed, Jun 19, 2019 at 5:00 PM

Hi Ma Thyrza,

GCC is confirming receipt of fax dtd June 19, 2019 ref: OPA-PA-19-007.

Thank you,

Esther

Esther Muna

Private Secretary to the President

Guam Community College

P.O. Box 23069

GMF, Guam 96921

Tel: (671) 735-5700

www.guamcc.edu



E-mail administered by Guam Community College

Thyrza Bagana <tbagana@guamopa.com> To: esther.muna@guamcc.edu

Hi Ms. Muna,

Thank you for the acknowledgment.

Wed, Jun 19, 2019 at 5:04 PM