Suite 401 DNA Building 238 Archbishop Flores St. Hagåtña, Guam 96910



FAX

| | Michael Borja Administrative Director Chamorro Land Trust Commission P.O. Box 2950 Hagatna, Guam 96932 Phone: (671) 649-5263 Fax: (671) 649-5383 Jay Rojas Administrator Guam Economic Development Authority 590 South Marine Corps Drive Tamuning, Guam, 96913 Phone: (671) 647-4332 Fax: (671) 649-4146 | | From: | Doris Flores Brooks Guam Public Auditor Office of Public Accountability | | | |
|--|--|------------------------|----------------|---|--|--|--|
| То: | | | Pages: | 10 (including cover page) | | | |
| | Jacqueline Taitano Terlaje. Attorney for Appellant Purestone, LLC 284 West Chalan Santo Papa Hagatna, Guam 96910 Phone: (671) 648-9001 Fax: (671) 648-9002 | | Date: | July 14, 2016 | | | |
| CC: | | | Phone: Fax: | (671) 475-0390 x. 208 (671) 472-7951 | | | |
| Re: | OPA-PA-16-009 Notic | e of Receipt of Appeal | | | | | |
| | ☐ For Review | ☐ Please Comment | → Pleas | ase Reply | | | |
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| | Thank you, | | | | | | |
| | | | | Jerrick Hernandez, Auditor | | | |
| | | | | jhernandez@guamopa.com | | | |

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OFFICE OF PUBLIC ACCOUNTABILITY Doris Flores Brooks, CPA, CGFM Public Auditor

July 14, 2016

Michael Borja Administrative Director Chamorro Land Trust Commission P.O. Box 2950 Hagatna, Guam 96932 VIA FACSIMILE: (671) 649-5383

Jay Rojas
Administrator
Guam Economic Development Authority
590 South Marine Corps Drive
Tamuning, Guam 96913
VIA FACSIMILE: (671) 649-4146

Re: Notice of Receipt of Appeal – OPA-PA-16-009

Dear Mr. Borja and Mr. Rojas,

Please be advised that Purestone, LLC filed an appeal with the Office of Public Accountability (OPA) on July 13, 2016 regarding the Request for Proposal No.: RFP-14-002, Lajuna Point Residential Community. OPA has assigned this appeal case number OPA-PA-16-009.

Immediate action is required of GSA pursuant to the Rules of Procedure for Procurement Appeals, found in Chapter 12 of the Guam Administrative Regulations (GAR). Copies of the rules, the appeal, and all filing deadlines are available at OPA's office and on its website at www.opaguam.org. The notice of appeal filed with OPA is enclosed for your reference.

Please provide the required notice of this appeal to the relative parties with instructions that they should communicate directly with OPA regarding the appeals. You are also responsible for giving notice to the Attorney General or other legal counsel for your agency. Promptly provide OPA with the identities and addresses of interested parties and a formal entry of appearance by your legal counsel.

Pursuant to 2 GAR, Div. 4, Ch. 12, §12104(3), please submit one complete copy of the procurement record for the procurement solicitation above, as outlined in Title 5, Chapter 5, §5249 of the Guam Code Annotated, to OPA by Wednesday, July 20, 2016, five work days following receipt of this notice of appeal; and one copy of the Agency Report for each of the procurement

solicitations cited above, as outlined in 2 GAR, Div. 4, Chap. 12, §12105, by Wednesday, July 27, 2016, ten work days following receipt of this notice of appeal.

When filing all other required documents with our office, please provide one original and two copies to OPA, and serve a copy to Purestone, LLC. OPA respectfully asks that CLTC/GEDA provide one original and two copies of the procurement record as the Guam Procurement Law and Regulations require only one copy. The three procurement record copies requested by OPA are distributed as follows: Copy-1: Master File; Copy-2: Public Auditor; and Copy-3: Hearing Officer.

Thank you for your prompt attention to this matter. Please contact Jerrick Hernandez at 475-0390 ext. 208 or jhernandez@guamopa.com, or Yuka Hechanova at ext. 210 or yhechanova@guamopa.com, should you have any questions regarding this notice.

Sincerely,

Yuka Hechanova CPA, CIA, CGFM, CGAP, CGMA

Deputy Public Auditor

Machanova

Enclosure: Notice of Appeal - OPA-PA-16-009

CC: Jacqueline Taitano Terlaje, Attorney for Purestone, LLC

RECEIVED OFFICE OF PUBLIC ACCOUNTABILITY 1 PROCUREMENT APPEALS Jacqueline Taitano Terlaje, Esq. 2 LAW OFFICE OF JACQUELINE TAITANO TERLAJE, P.C. 07.13.16 TIME: 2:45 DAM PPM BY: MY 3 284 W Chalan Santo Papa Hagåtña, Guam 96910 FILE NO OPA-PA:___ 4 Telephone 671.648.9001 Facsimile 671.648.9002 5 Email: info@terlajelaw.com 6 Attorney for Appellant 7 Purestone, LLC 8 BEFORE THE PUBLIC AUDITOR PROCUREMENT APPEALS 9 TERRITORY OF GUAM 10 IN THE APPEAL OF APPEAL NO. OPA-PA-16- 009 11 12 13 NOTICE OF APPEAL PURESTONE, LLC., 14 Appellant. 15 16 Appellant Information PART II 17 18 Name: Purestone, LLC 19 Mailing Address: 20 PMB 1001 535 Chalan Pale Ramon Haya, Yigo, Guam 96929 21 Business Address: PMB 1001 535 Chalan Pale Ramon Haya, Yigo, Guam 96929 22 Daytime Contact: Samantha Stern, sstern@lattestoneholdings.com (671) 929-8837 23 24 PART III Appeal Information 25 A) Purchasing Agency: Guam Economic Development Authority on behalf of the Chamorro Land 26 Trust Commission

ORIGINAL

27

| 1 | B) | Number/Description of Procurement: |
|----|---|--|
| 2 | | Guam Economic Development Authority |
| 3 | | RFP-14-002 Lajuna Point Residential Community, Yigo Guam |
| 4 | | Decision being appealed was dated June 28, 2016, by Deputy Administrator, Mana Silva Taijeron, GEDA, in accordance with Chamorro Land Trust Commission Resolution 2016-05, and received by |
| 5 | | Appellant on June 28, 2016. |
| 6 | C) | Appeal is made from: |
| 7 | a de la companya de | (Please select one and attach a copy of the Decision to this form) |
| 8 | | X Decision on Protest of Method, Solicitation or Award |
| 9 | | Decision on Debarment or Suspension |
| 10 | | Decision on Contract or Breach of Contract Controversy |
| 11 | | (Excluding claims of money owed to or by the government) |
| 12 | | Determination on Award not Stayed Pending Protest or Appeal |
| 13 | | (Agency decision that award pending protest or appeal was necessary to protect the |
| 14 | | substantial interests of the government of Guam) |
| 15 | E) Nai | mes of Competing Bidders, Offerors, or Contractors known to Appellant: |
| 16 | | Lajuna Point JV, 300 Chalan Padiron Haya Rte. 15, Yigo, Guam 96929 |
| 17 | | Authorized Representative: Stevyn J. Radonich stever@smithbridge.com.gu |
| 18 | | (671) 653-5036 * consortium of <u>Hawaiian Rock Products Corporation</u> , <u>Perez-AOG LLC (dba as Perez Bros. and</u> |
| 19 | | Smithbridge Guam, Inc., as identified in Lajuna Point JV Proposal dated January 21, 2014 |
| 20 | | |
| 21 | PART | IV Form and Filing |
| 22 | | A. Grounds for Appeal |
| | | This Appeal arises out of the decision on Protest of the Method, Solicitation and Award of RFP-14- |
| 23 | 002 rel | lated to the Development Agreement for Lajuna Point. |
| 24 | | On June 1, GEDA issued its Notice of Cancellation via email; attached hereto as <u>EXHIBIT 1.</u> |
| 25 | | On June 2, 2016, Appellant Purestone, LLC. lodged its protest (hereinafter "Protest"), via facsimile |
| 26 | transm | ission, attached hereto as <u>EXHIBIT 2</u> . |
| 27 | | Notice of Appeal In Re Purestone, LLC |
| 28 | | Page 2 of 7 |

On June 28, 2016, GEDA issued a determination and response to the Protest, attached hereto as EXHIBIT 3, denying the Protest on all grounds. Appellant Purestone appeals the GEDA Determination pursuant to Title 5 Guam Code Annotated, §5425(a). Appellant Purestone, as an actual bidder, aggrieved by the Determination of the award of RFP-14-002 relating to the Development Agreement, specifically appeals to the OPA on the following grounds:

- (i) GEDA and CLTC's determination that Guam Public Law P.L. 33-95 (codified as §§ 75122, 75123, 75124 and 75107(g) of Chapter 75 of Title 21 Guam Code Annotated (GCA) mandates the termination of RFP-14-002 was erroneous, as evidenced by the following:
 - a. RFP-14-002 does not require a commercial lease to comply with the provisions of the procurement. The CLTC Resolution No. 2016-005 that Public Law 33-95 nullified RFP14-002 was erroneous. CLTC Resolution No. 2016-005 sets forth the basis of the Notice finding that the CLTC "[C]oncurs that Public Law 33-95 nullifies all solicitations or proposals for commercial activity on CLTC land prior to the enactment of said law." (emphasis added). Specifically, the CLTC cites P.L. 33-95 added §75122(b)(6) to Chapter 75 of Title 21, Guam Code Annotated, which provides:

Any solicitation for interest or proposals, prior to the enactment of this Act, <u>for commercial activity on CLTC land with the intent of entering into a commercial lease shall be null and void (emphasis added.)</u>

b. RFP14-002 Section 2.0 provides – CLTC via GEDA "to negotiate a development agreement for the Property [Lot 7163-R1] that allows a prospective developer to prepare the site for residential development using the proceeds of coral extraction to off-set master planning, site development and infrastructure costs." Section 2.0 RFP14-002 Project Overview.

- c. The proposed Agreement for Infrastructure Development and Mineral Extraction, attached as <u>EXHIBIT 4</u>, sets forth terms for licensing provisions (*See* Section Two) (hereinafter "Development Agreement") and does not require occupancy or leasing of the premises.
- d. CLTC in substantially similar circumstances have consistently entered into license agreements, as opposed to lease agreements. See attached licensing agreements as EXHIBIT 5 (Raceway Racing Federation License Agreement) and EXHIBIT 6 (Hawaiian Rock Products License Agreement).
- (ii) GEDA and CLTC violated Guam Procurement Law in the cancellation of the procurement without abiding by the mandatory provisions of 5 GCA § 5225 and 2 GAR Div. 4 § 3115(d)(2); it is not in the best interests of Guam to cancel RFP-14-002 for the following reasons:
 - a. The Development Agreement increases revenue for CLTC from commercial activity from the 2014 value of \$750,505.47 to <u>a minimum amount of \$2,550,505.47</u>, which is a 42% increase of annual revenue to the CLTC;
 - b. The primary purpose of RFP-14-002 and the execution of the Development Agreement is to prepare the land for residential development (proposed as a terraced or benched layout similar to Barrigada Heights), and to provide the necessary revenue for the CLTC to survey the property in anticipation of the construction of no less than three hundred seventy-four quarter acre lots for the development of Lajuna Point Residential Community. Importantly, CLTC currently has at least 8,000 resident applicants anticipating the development of housing, and CLTC lacks the necessary financial resources for the infrastructure and site preparation for a residential community. The revenue acquired through RFP-14-002 also anticipates the use of funding for the survey of other CLTC properties.

- c. RFP-14-002 increases the land value, and thus, the total value of assets held by the CLTC.
- d. RFP-14-002 will not contribute to Guam's debt per capita because no funding would be provided by the Government of Guam or the CLTC for the development of affordable housing; nor does RFP-14-002 utilize any qualifying certificates, or any other government subsidy.
- e. RFP-14-002 contemplates the use of renewable and sustainable natural resources at the development and occupancy stages, which is extremely valuable to environmental consciousness in the northern part of Guam, which sits above the island's only aquafer; it also commits to a conservatory of land to ensure that Lajuna Point is not developed into a concrete jungle. Purestone's environmental consultant, a Region 9 Environmental Scientist, will ensure the highest quality standards and compliances are followed with Environmental Protection Agency (EPA), Guam Environmental Protection Agency (GEPA), Natural Resources Board, and all other government agencies.
- f. RFP-14-002 was completed through competitive sealed bidding; a cancellation of RFP-14-002 would require additional resources to re-bid, in addition to the substantial costs associated with RFP-14-002.
- (iii) GEDA and CLTC violated Guam Procurement Law Procurement Regulations by not acting in good faith in the administration of this procurement.

B. PRAYER FOR RELIEF

Appellant seeks ratification and affirmation in this Appeal of its Protest to RFP-14-002, and requests a determination by the Public Auditor of the following:

- (i) That following bid opening and GEDA's determination that Appellant was the Best Offeror on March 21, 2014, GEDA was required to make a finding that cancellation of the Development Agreement for Lajuna Point Residential Community under RFP-14-002, was in the best interests of Guam, notwithstanding P.L. 33-95;
- (ii) That the GEDA and CLTC erroneously concluded that P.L 33-95 voided all prior procurements for all commercial activity, based on the following language:

Any solicitation for interest or proposals, prior to the Enactment of this Act, for commercial activity on CLTC land with the intent of entering into a commercial lease shall be null and void.

- (iii) That P.L. 33-95 voided only those procurements involving commercial activities "with the intent of entering into a commercial lease."
- (iv) That P.L. 33-95 intentionally distinguishes between commercial licenses and commercial leases;
- (v) That the Development Agreement contemplated under RFP-14-002 does not require the entry into a "commercial lease" to fulfill the requirements under RFP-14-002, or to comply with the requirements set forth in P.L. 33-95.
- (vi) RFP-14-002 is in the best interests of Guam, as set forth in Section A(ii).
- (vii) Appellant seeks all costs, as permitted by Guam law.
- (viii) Appellant seeks any other relief that the Office of the Public Auditor deems just and appropriate under the circumstances.

| 1 | C. | SUPPORTING EXHIBITS, EVIDENCE OR DOCUMENTS |
|-------|----------------------|---|
| 2 | Exhibit 1 | GEDA Notice of Cancellation dated June 1, 2016 |
| 3 | Exhibit 2 | Purestone Protest Letter dated June 2, 2016 |
| 4 | Exhibit 3 | GEDA Response to Protest received June 28, 2016 |
| 5 | Exhibit 4 | Agreement for Infrastructure Development and Mineral Extraction |
| 6 | Exhibit 5 | License Agreement with Guam Racing Federation |
| 7 | Exhibit 6 | License Agreement with Hawaiian Rock Products |
| 8 | | D. <u>DECLARATION RE COURT ACTION</u> |
| 9 | Pursuant to | 5 GCA Chapter 5, unless the court requests, expects, or otherwise expresses interest in a |
| 10 | decision by the Pub | blic Auditor, the Office of the Public Auditor will not take action on any appeal where |
| 11 | action concerning th | ne protest or appeal has commenced in any court. |
| | The undersi | gned party does hereby confirm that to the best of her knowledge, no case or action |
| 12 | concerning the subj | ject of this Appeal has been commenced in court. All parties are required to and the |
| 13 | undersigned party a | grees to notify the Office of the Public Auditor within twenty-four (24) hours if court |
| 14 | action commences i | regarding this Appeal or the underlying procurement action. |
| 15 | Submitted tl | his 13 th day of July, 2016. |
| 16 | | Out of the second |
| 17 | | By: |
| 18 | | SAMANTHA STERN, Duly Authorized Representative Purestone, LLC, Appellant |
| 19 | | |
| 20 | | |
| 20 | | LAW OFFICE OF |
| 21 | | LAW OFFICE OF JACQUELINE TAITANO TERLAJE, P.C. |
| | | 2-140-5 3/1 |
| 21 | | JACQUELINE TAITANO TERLAJE, P.C. BY: |
| 21 22 | | JACQUELINE TAITANO TERLAJE, P.C. |

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FAX

| | Michael Borja Administrative Director Chamorro Land Trust Commission P.O. Box 2950 Hagatna, Guam 96932 Phone: (671) 649-5263 Fay: (671) 649-5383 | From: | Doris Flores Brooks Guam Public Auditor Office of Public Accountability |
|-----|---|----------------|---|
| То: | Fax: (671) 649-5383 Jay Rojas Administrator Guam Economic Development Authority 590 South Marine Corps Drive Tamuning, Guam, 96913 Phone: (671) 647-4332 Fax: (671) 649-4146 | Pages: | IO (including cover page) |
| | Jacqueline Taitano Terlaje. Attorney for Appellant Purestone, LLC 284 West Chalan Santo Papa | Date: | July 14, 2016 |
| CC: | Hagatna, Guam 96910 Phone: (671) 648-9001 Fax: (671) 648-9002 | Phone: Fax: | (671) 475-0390 x. 208 (671) 472-7951 |

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Thank you,

Jerrick Hernandez, Auditor

jhernandez@guamopa.com

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> Thank you, Jerrick Hernandez, Auditor jhernandez@guamopa.com

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| To: | Michael Borja Administrative Director Chamorro Land Trust Commission P.O. Box 2950 Hagatna, Guam 96932 Phone: (671) 649-5263 Fax: (671) 649-5383 Jay Rojas Administrator Guam Economic Development Authority 590 South Marine Corps Drive Tamuning, Guam, 96913 Phone: (671) 647-4332 Fax: (671) 649-4146 | | From: | Doris Flores Brooks Guam Public Auditor Office of Public Accountability |
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| | | | | Jerrick Hernandez, Auditor |
| | | | | jhemandez@guamopa.com |