

Financial Statements September 30, 2010 and 2009

Department of Chamorro Affairs -Non-Appropriated Funds

Department of Chamorro Affairs - Non-Appropriated Funds Table of Contents September 30, 2010 and 2009

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Independent Auditor's Report

The Board of Trustees Department of Chamorro Affairs Hagatna, Guam

We have audited the accompanying statements of net assets of the Department of Chamorro Affairs - Non-Appropriated Funds (DCANAF), as of September 30, 2010 and 2009, the related statements of changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the DCANAF's management. Our responsibility is to express an opinion on these financial statements based on our audits.

Except as discussed in the following paragraph, we conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Governmental Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 1, the financial statements of the Department of Chamorro Affairs - Non-Appropriated Funds, Government of Guam, are intended to present the statements of net assets, the related statements of changes in net assets, and cash flows of only that portion of the Government of Guam that is attributable to the transactions of DCANAF. They do not purport to, and do not, present fairly the financial position of the Government of Guam as of September 30, 2010 and 2009, the changes in its financial position, or, where applicable, its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Because adequate documentation was not able to be located for the book inventory balance on hand as of September 30, 2010 and 2009, we were not able to satisfy ourselves by means of other audit procedures concerning the book inventory balances as of the years then ended.

Because of the matter discussed in the preceding paragraph, the scope of our work was not sufficient to enable us to express, and we do not express, an opinion on the outstanding book inventory balance and related book sales/cost of sales for the years ended September 30, 2010 and 2009.

In our opinion, except for the inventory balance discussed in the preceding paragraph, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of DCANAF, as of September 30, 2010 and 2009, and the statements of changes in net assets and cash flows

for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated June 17, 2011 on our consideration of the DCA's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis is not a required part of the financial statements but is supplemental information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation. However, we did not audit this information and express no opinion on it.

Sally LLP Boise, Idaho Sailly LLP

June 17, 2011

Department of Chamorro Affairs - Non-Appropriated Funds

Management's Discussion and Analysis September 30, 2010 and 2009

This section of the Department of Chamorro Affairs - Non-Appropriated Funds (DCANAF) annual financial statement report presents management's discussion and analysis of DCA's financial performance during the year ended September 30, 2010 and 2009. The year ended September 30, 2009, was the first year in which DCA had an audit performed, thus the following management's discussion and analysis only talks about 2010 and 2009, as it relates to 2010. Please use this information in conjunction with the information furnished in DCANAF's financial statements. This will provide a better understanding of DCANAF's financial status in accordance with U. S. generally accepted accounting principles promulgated by the Standards of the Government Accounting Standards Board (GASB).

Introduction

The purpose of the Department of Chamorro Affairs (DCA) (non-appropriated funds and appropriated funds) is to assist in the implementation of an integrated program for the preservation, development, and promotion of the Chamorro heritage of Guam for the public benefit and to provide specific services to the Chamorro people. It is a catalyst for the preservation, development, and promotion of the language, arts, humanities, historic and cultural preservation, research, restoration, presentation, museum activities, and support programs significant in Guam's history and culture, and to enhance the future of the Chamorro people of Guam.

DCA was created in 1999 through Guam Public Law 25-69 as a non-stock, non-profit public corporation to implement an integrated program for the preservation, development and promotion of the Chamorro Heritage of Guam, for the public benefit and to provide specific services to the Chamorro people of Guam. The enabling statute further stated that the Corporation be the catalyst in the preservation, development and promotion of language, arts, historic and cultural preservation, research, restoration, presentation, museum activities and support programs significant to Guam's history and culture, and to enhance the future of the Chamorro people of Guam. DCA has been an integral component in the promotion of the Chamorro culture and represents a unique effort in government to bring together cultural programs, agencies and divisions within government which have a shared vision. The department has produced a series of books called "HALE`TA" (Our "Roots" Foundation) which chronicles the history of the Chamorro people through 4,000 years of existence on the island of Guam. DCA has also produced other literature that promote the culture such as the official Chamorro-English Dictionary, which is a vital resource to the island's educational institutions, scholars, historians, and people wanting to learn more about the language, the "I Hinanao`ta: A Pictorial Journey Through Time" and other works that record the rich history of the Chamorro people

DCA has the following specific purposes and is authorized to:

- Conduct, research and investigate into natural, cultural, medicinal and historic resources and to publicize the results of these activities as deemed necessary.
- Make loans to any person, firm, partnership or corporation licensed to do business on Guam.
- Enter into contracts to provide grants or loans to individuals, organizations or institutions whether public or private, which are engaged in projects or programs related to language, culture, history, arts and humanities.
- Receive and administer grants in furtherance of the preservation, promotion and development of Chamorro heritage and culture.
- Obtain land belonging to the Government of Guam as required to carry out its purposes and objectives, under the terms and tenure that the Governor of Guam, by appropriate legislation, prescribes.
- Make direct loans to any person, firm, corporation of governmental entity on residential real property for purposes of restoration and historical site development.

Department of Chamorro Affairs - Non-Appropriated Funds

Management's Discussion and Analysis September 30, 2010 and 2009

• Accept loans of cultural or intellectual properties on a custodial basis from individual families, terms and conditions to be agreed upon by all parties concerned.

Financial Highlights

- The total assets of DCANAF exceeded its liabilities at September 30, 2010 by \$91,977. The net assets of \$91,977 are unrestricted and are available to meet DCANAF's on-going obligations. This is a decrease of \$39,392 over net assets of \$131,369 at September 30, 2009.
- Total operating revenue increased in the current year by \$6,399 or 1%, while total operating expenses increased by \$56,093 or 8%.

Overview of the Financial Statements

The Financial Statements consist of management's discussion and analysis (this section) and the basic financial statements. The basic financial statements include a Statement of Net Assets, a Statement of Changes in Net Assets, a Statement of Cash Flows, and Notes to the Financial Statements section.

The Statement of Net Assets is presented in a format that displays net assets (assets less liabilities equal net assets). The Statement of Net Assets details the assets and liabilities of DCANAF based on their liquidity. The resulting net assets in this statement are displayed as either invested in capital assets or unrestricted. Under Governmental Accounting Standards Board Statement Nos. 34, 37 and 38, assets are restricted when their use is subject to external restrictions (such as bond resolutions, legal agreements, statutes, etc.), with assets not falling under this category being characterized as unrestricted.

The Statement of Revenues, Expenses and Changes in Net Assets presents the operating income (loss), which consists of operating revenues less operating expenses. The resulting amount (revenues less expenses) is the change in net assets for FY 10, which amount is then added to the ending balance of net assets from FY 09 to arrive at net assets for FY 10.

The Statement of Cash Flows reports the net increase (decrease) in cash and cash for the fiscal year. This statement includes cash flows from operating activities. The resulting net increase (or decrease) in cash and cash equivalents is then added to the balance of cash and cash equivalents at the beginning of the year to determine the FY 10 ending cash and cash equivalent balance.

DCA is comprised of six (6) divisions: President's Office, Research, Publications and Training, Chamorro Language and Culture, Guam Archives, Guam Museum and Chamorro Village.

- The President's Office is responsible for the day-to-day operations, and administers its programs and policies. The President's Office is also mandated to submit to the Governor and the Guam Legislature a detailed annual report of activities and an audited, annual financial report.
- The Research, Publications and Training is mandated to conduct, research, publish and produce multimedia and print materials relating to the Guam Heritage.

Department of Chamorro Affairs - Non-Appropriated Funds Management's Discussion and Analysis

September 30, 2010 and 2009

- The Chamorro Language and Culture is mandated to develop, promote and preserve the Chamorro language and culture through various initiatives and activities. The Chamorro Language and Culture is also mandated to study and update the orthographic rules of the Chamorro Language and to update the Chamorro-English and English-Chamorro Dictionary. The Chamorro Language and Culture division is included in the Research, Publication, and Training division on the supplemental schedules.
- The Guam Museum is also mandated to acquire, preserve and make available for public viewing artifacts and archival materials relating to the cultural, historical and natural heritage of Guam. The Guam Museum is a repository for thousand of artifacts.
- The Guam Archives is mandated to be the official depository for all government publications including any printed or processed paper, book, periodical, pamphlet or map, originating in or printed with the imprint of, or at the expense and by the authority of the government of Guam. The Guam Archives is included in the Guam Museum division on the supplemental schedules. Under the Guam Museum, the department is mandated to promote increased understanding of Guam's geology, biota, prehistory, history and contemporary culture.
- The Chamorro Village is tasked to provide a venue for local art and local retailers who sell Chamorro food, local Chamorro handmade arts and crafts, and perform cultural dance and music. The Department of Chamorro Affairs is authorized to promulgate rules and regulations to encourage the expansion and development of markets on Guam and to encourage and develop new businesses with emphasis on culture and tourism. The Chamorro Village was established to create and promote an incubator environment for entrepreneurial businesses to grow and eventually expand in the open market. The Chamorro Village also provides support for seminars, workshops, fairs and special activities for the local community; a popular attraction is the Wednesday Night Market, which offers entertainment and a variety of food, aquaculture and produce/nursery for sale by local vendors.

Department-Wide Financial Analysis

Net Assets

Net assets decreased by \$39,392, or 30% below last year as a result of current operations.

The following statement is condensed from the Statement of Net Assets:

| | 2010 | 2009 |
|----------------------------|---------------|---------------|
| Current and other assets | \$ 186,234 | \$ 237,824 |
| Total assets | 186,234 | 237,824 |
| Current liabilities | 94,257 | 106,455 |
| Total liabilities | 94,257 | 106,455 |
| Net Assets Unrestricted | 91,977 | 131,369 |
| Total net assets | \$ 91,977 | \$ 131,369 |

Changes in Net Assets

Total expenses exceeded revenue by \$39,392 in the current year. Operating revenue in the current year decreased by \$28,485 or 5% from the prior year. This is mainly attributable to a decrease in the lease revenue in the current year related to Chamorro Village. Grant and donation revenue in the current year decreased by \$25,617 or 27% from the prior year. During 2009, a grant was received by DCANAF for various equipment upgrades and repairs to existing buildings. Such a grant was not received during 2010.

During 2010, administrative expenses increased by \$56,093 or 8% from the prior year. The main increase in administrative expenses in 2010 was due to DCA beginning Friday Ocean Night Market in addition Wednesday Night Market on Wednesday nights. As a result of the additional night, there was an increase in costs under the contractual expenses. Such costs included additional security, maintenance, and janitorial. There was also an increase in the utility expense and advertising expense from the prior year as a result of the additional market.

The following condensed financial information was derived from the Statement of Changes in Net Assets and shows how DCANAF's net assets changed during the year.

| | 2010 | 2009 |
|-------------------------------|------------|------------|
| Revenue | | |
| Operating revenue | \$ 584,208 | \$ 612,693 |
| Grants and donations | 68,924 | 94,541 |
| Other revenue | 60,646 | 145 |
| Total revenue | 713,778 | 707,379 |
| Expenses | | |
| Administrative | 753,170 | 697,077 |
| Total expenses | 753,170 | 697,077 |
| Changes in net assets | (39,392) | 10,302 |
| Net assets, beginning of year | 131,369 | 121,067 |
| Net assets, end of year | \$ 91,977 | \$ 131,369 |

Economic Outlook

In 2010, the Department of Chamorro Affairs (non-appropriated funds and appropriated funds) operated under another year of stagnant growth. The expected economic growth associated with integrated programs for preservation and promotion of the Chamorro Culture and the social culture communications associated with the military buildup did not materialize during the year due to various delays. Several areas that were positive for the department during the year include: The Research, Publication and Training and Chamorro Language and Culture divisions published and Official Chamorro – English Dictionary for the community and the schools on Guam and outside of Guam. The books are now being used in the schools and sold to the community, tourist and visitors. Tourist and visitor arrivals increased at the Chamorro Village and the Latte of Freedom Business activity at the Chamorro Village increased daily and on Wednesday Night Market and Friday Ocean Night Market. However, economic growth fell short of what was anticipated. Non-appropriated revenues were below projections.

Department of Chamorro Affairs - Non-Appropriated Funds

Management's Discussion and Analysis September 30, 2010 and 2009

2011 has ushered in financial belt tightening. Governor Edward J.B. Calvo assumed office in January. He has inherited a stagnant economy, delays in the military buildup and a barren cash drawer. The FY2011 budget law projected General Fund revenues to increase substantially, particularly as construction associated with the military buildup and ARRA projects increases over the latter half of the year. Allotment controls may be administered, as government expenditures are outpacing cash collections and large obligations are unbudgeted or under budgeted. The Governor has publicly called for cost austerity and has rescinded recent government staff salary adjustments to preserve cash.

For DCA (non-appropriated funds and appropriated funds) specifically, the following projects are underway:

- Promoting the Chamorro Language and Culture by offering translation services to the public. General funds of \$25,000 have been approved to be spent on the project in 2011. DCA is better equipped to provide, to the public translation from Chamorro to English and vice versa.
- Construction of a new state of the art Guam Museum, which will house 4,000 years of Guam history and is funded through bond proceeds of \$27 million.
- Construction of a repository to store hundreds of thousands of cultural and historical materials for Guam Museum, which is funded through the grant from the Department of Housing and Urban Development for \$12.5 million.
- Retrofitting Chamorro Village's lighting infrastructure to be more energy efficient; which is expected to save Department of Chamorro Affairs on utility expenditures. ARRA funds of \$250,000 have been approved for this expenditure.

Contacting DCA's Financial Management

This financial report is intended to provide its readers with a general overview of DCANAF's finances and to show DCANAF's accountability for the money it receives. If you have any questions about this report or wish to request additional information, contact the Administrative Office: 238 Archbishop Felixberto C. Flores Street, DNA Building, 4th Floor Suite 408, Hagatna, Guam 96910. Phone 671-475-4278/9.

Department of Chamorro Affairs - Non-Appropriated Funds Statements of Net Assets September 30, 2010 and 2009

| | 2010 | 2009 |
|---------------------------------------|-----------|------------|
| Assets | | |
| Cash and cash equivalents | \$ 54,985 | \$ 115,871 |
| Accounts receivable | 21,860 | 18,217 |
| Inventory | 109,389 | 103,376 |
| Other assets | | 360 |
| Total assets | 186,234 | 237,824 |
| Liabilities | | |
| Accounts payable and accrued expenses | 49,443 | 63,810 |
| Security deposit payable | 44,814 | 42,645 |
| Total liabilities | 94,257 | 106,455 |
| Net Assets | | |
| Unrestricted | 91,977 | 131,369 |
| Total net assets | \$ 91,977 | \$ 131,369 |

Department of Chamorro Affairs - Non-Appropriated Funds Statements of Changes in Net Assets Years Ended September 30, 2010 and 2009

| | 2010 | 2009 | | | | |
|---------------------------------|------------|------------|--|--|--|--|
| Revenue | | | | | | |
| Lease revenue, net of discounts | \$ 520,149 | \$ 547,324 | | | | |
| Book sales | 64,059 | 65,369 | | | | |
| Grants | 9,627 | 87,278 | | | | |
| Donations | 59,297 | 7,263 | | | | |
| Other income | 1,055 | (49) | | | | |
| Interest income | 59,591 | 194 | | | | |
| Total revenue | 713,778 | 707,379 | | | | |
| Expenses | | | | | | |
| Personnel | - | 2,850 | | | | |
| Contractual | 269,961 | 191,760 | | | | |
| Travel | 29,954 | 8,452 | | | | |
| Utilities | 196,038 | 174,249 | | | | |
| Rent | 311 | 480 | | | | |
| Supplies and equipment | 42,077 | 170,052 | | | | |
| Advertising | 41,857 | 10,540 | | | | |
| Communication | 1,162 | 666 | | | | |
| Meals and entertainment | 61,563 | 32,699 | | | | |
| Bank charges | 397 | 404 | | | | |
| Office expense | 50,941 | 53,883 | | | | |
| Cost of goods sold | 820 | 1,830 | | | | |
| Miscellaneous | 58,089 | 49,212 | | | | |
| Total expenses | 753,170 | 697,077 | | | | |
| Change in Net Assets | (39,392) | 10,302 | | | | |
| Net Assets, Beginning of Year | 131,369 | 121,067 | | | | |
| Net Assets, End of Year | \$ 91,977 | \$ 131,369 | | | | |

Department of Chamorro Affairs - Non-Appropriated Funds Statements of Cash Flows

Years Ended September 30, 2010 and 2009

| | 2010 | 2009 |
|--|----------------|---------------|
| Cash Flows from Operating Activities | | |
| Receipts from lease revenue | \$ 518,675 | \$ 535,139 |
| Receipts from grant and donation revenue | 68,924 | 94,541 |
| Receipts/(payments) from book sales | 58,046 | 55,263 |
| Receipts from other income | 60,646 | 145 |
| Payments to employees | - | (2,850) |
| Payments to vendors | (767,177) | (651,025) |
| Net Cash from (used for) Operating Activities | (60,886) | 31,213 |
| Net Change in Cash and Cash Equivalents | (60,886) | 31,213 |
| Cash and Cash Equivalents, Beginning of Year | 115,871 | 84,658 |
| Cash and Cash Equivalents, End of Year | \$ 54,985 | \$ 115,871 |
| Reconciliation of Operating Revenues Net of Operating Activities | | |
| to Net Cash from (used for) Operating Activities | | |
| Change in net assets | \$ (39,392) | \$ 10,302 |
| Changes in assets and liabilities | | |
| Accounts receivable | (3,643) | (13,583) |
| Inventory | (6,013) | (10,106) |
| Other assets | 360 | (341) |
| Accounts payable and accrued liabilities | (14,367) | 43,543 |
| Security deposit payable | 2,169 | 1,398 |
| Net Cash from (used for) Operating Activities | \$ (60,886) | \$ 31,213 |

Note 1 - Principal Business Activity and Significant Accounting Policies

Organization

The Department of Chamorro Affairs (DCA) was established by Public law 25-69 "An Act to Create the Department of Chamorro Affairs", which became effective on July 6, 1999. The Act, with subsequent amendments, established the DCA as a non-stock, non-profit public corporation. DCA operates out of the government of Guam and has non-appropriated funds within each division of the department, under the control and operation of a ten-member Board of Trustees appointed by the Governor with the advice and consent of the Legislature. DCA is a line agency within the executive branch of the Government of Guam. The DCA receives appropriated funds from the Government of Guam. Only the non-appropriated funds are within the scope of this report.

Department of Chamorro Affairs - Non-Appropriated Funds (DCANAF) is a culmination of the following divisions:

- President's Office This department promotes the Chamorran culture within Guam and outside of Guam and provides oversight for the other departments within the DCA.
- Research, Publication and Training This program provides training, certifications, conferences and seminars thus promoting increased understanding of the Chamorro heritage. Included in the Research, Publication and Training division is the Chamorro Language and culture division. This division is mandated to develop, promote and preserve the Chamorro language and culture through various initiatives and activities.
- Guam Museum This division fosters an appreciation for Guam's culture and natural heritage by promoting increased understanding of the island's geology, biota, prehistory, and contemporary culture. The museum serves as the official repository and custodian of historical artifacts and also acquires preserves and makes available for public viewing, artifacts relating to the island's heritage. The museum's other responsibilities include research on inventory and the dissemination of its results to the public through exhibitions, publications, and demonstrations. Included in the Guam Museum division is the Guam Archives division. This division is mandated to be the official depository for all government publications including any printed or processed paper, book, periodical pamphlet or map, originating in or printed with imprint of, or at the expense and by the authority of the government of Guam.
- The Chamorro Village This program maintains day-to-day operations of the Chamorro Village to provide a market and foster and environment that promotes local products, native cultures, and traditions of Guam. The main source of revenue for DCANAF is under the Chamorro Village through its leasing activity at the Chamorro Village.

Basis of Presentation

For financial statement purposes, DCANAF is considered a special-purpose government engaged only in business-type activities. Accordingly, DCANAF's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred. All significant internal activity between the departments have been eliminated. DCANAF reports as a business-type activity, as defined

by GASB Statement No. 34. Business-type activities are those that are financed in whole or in part by fees charged to external parties for goods or services. Private-sector standards of accounting and financial reporting issued prior to December 1, 1989, generally are followed to the extent that those standards do not conflict with or contradict guidance of the Government Accounting Standards Board. Governments also have the option of following subsequent private-sector guidance subject to this same limitation. DCANAF has elected not to follow subsequent private-sector guidance.

Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, cash in banks, money market accounts and time certificates of deposit with original maturities of three months or less.

At September, 30, 2010 and 2009, DCANAF had cash balances of \$54,985 and \$115,187, respectively with corresponding bank balances of \$68,574 and \$180,058, respectively, of which all was insured by the Federal Depository Insurance Corporation.

Use of Restricted/Unrestricted Net Assets

When an expense is incurred for purposes for which both restricted and unrestricted net assets are available, DCANAF's policy is to apply restricted net assets first.

Accounts Receivable

Accounts receivable primarily consist of lease income from tenants. The accounts receivable are non-interest bearing. The outstanding accounts receivable are considered to be fully collectible and accordingly no allowance for doubtful accounts has been provided.

Inventory

The inventory balance on hand as of September 30, 2010 and 2009 is made up of book inventory and is recorded at the lower of cost or market.

Capital Assets

Capital assets is stated at cost, or if acquired by a gift, at the estimated fair market value at the date of the gift. Purchases and gifts valued at more than \$50,000 and having a useful life of greater than one year are capitalized. Depreciation is recorded based upon the seven year life for the equipment.

Net Assets

DCANAF's net assets are classified as follows:

• Unrestricted Net Assets – Unrestricted net assets represent all other non reserved net assets.

Note 2 - Related Party Transactions

DCANAF commissioned the book *Inspiration of Guam*, which was co-authored by the president of DCA at the time the book was commissioned. The costs paid for the book during the year ended September 30, 2010 and 2009 were \$1,500 and \$2,850, respectively.



Supplementary Information September 30, 2010 and 2009

Department of Chamorro Affairs -Non-Appropriated Funds



Independent Auditor's Report on Supplementary Information

The Board of Trustees Department of Chamorro Affairs - Non-Appropriated Funds Hagatna, Guam

Our report on our audit of the basic financial statements of the Department of Chamorro Affairs - Non-Appropriated Funds for 2010 and 2009 appears on page 1. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Governmental Auditing Standards*, issued by the Comptroller General of the United States, for the purpose of forming an opinion on the basic financial statements taken as a whole. The other supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, except as stated in paragraphs 4 and 5 of the audit opinion, in all material respects in relation to the basic financial statements taken as a whole.

Boise, Idaho
June 17, 2011

Department of Chamorro Affairs - Non-Appropriated Funds Combining Schedules of Net Assets September 30, 2010 and 2009

| | | | | | | | | | | Rese | arch | , | | | | | | | | |
|----------------------------------|----|-------|--------|-------|----------|----------|----|----------|---------------|---------|------|---------|----|-------|---------|----------|------|---------|----|---------|
| | | Presi | dent's | | Chamorro | | | | Publication & | | | Guam | | | | Combined | | | | |
| | | Of | fice | | Village | | | | Training | | | Museum | | | Balance | | | | | |
| | 2 | 2010 | | 2009 | | 2010 | | 2009 | | 2010 | | 2009 | | 2010 | | 2009 | 2010 | | | 2009 |
| Assets | | | | | | | | | | | | | | | | | | | | |
| Cash and cash equivalents | \$ | 532 | \$ | 4,393 | \$ | 39,930 | \$ | 62,423 | \$ | 12,559 | \$ | 47,563 | \$ | 1,964 | \$ | 1,492 | \$ | 54,985 | \$ | 115,871 |
| Accounts receivable | | - | | - | | 14,946 | | 14,100 | | 6,914 | | 4,117 | | - | | - | | 21,860 | | 18,217 |
| Inventory | | - | | - | | - | | - | | 109,389 | | 103,376 | | - | | - | | 109,389 | | 103,376 |
| Other assets | | | | 360 | | | | | | | | | | | | | | | | 360 |
| Total assets | \$ | 532 | \$ | 4,753 | \$ | 54,876 | \$ | 76,523 | \$ | 128,862 | \$ | 155,056 | \$ | 1,964 | \$ | 1,492 | \$ | 186,234 | \$ | 237,824 |
| Liabilities | | | | | | | | | | | | | | | | | | | | |
| Accounts payable and | | | | | | | | | | | | | | | | | | | | |
| accrued expenses | \$ | _ | \$ | 4,000 | \$ | 49,443 | \$ | 59,810 | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | 49,443 | \$ | 63,810 |
| Security deposits payable | | | | | | 44,814 | | 42,645 | | | _ | | | | | _ | | 44,814 | | 42,645 |
| | | | | | | _ | | _ | | | | | | | | | | | | |
| Total liabilities | | | | 4,000 | | 94,257 | | 102,455 | | | | | | | | | | 94,257 | | 106,455 |
| Net Assets | | | | | | | | | | | | | | | | | | | | |
| Unrestricted | | 532 | | 753 | | (39,381) | | (25,932) | | 128,862 | | 155,056 | | 1,964 | | 1,492 | | 91,977 | | 131,369 |
| Total net assets | | 532 | | 753 | | (39,381) | | (25,932) | | 128,862 | | 155,056 | | 1,964 | | 1,492 | | 91,977 | | 131,369 |
| Total flet assets | | 332 | | 133 | | (39,381) | | (23,932) | | 120,002 | | 155,050 | | 1,904 | | 1,492 | | 91,977 | | 131,309 |
| Total liabilities and net assets | \$ | 532 | \$ | 4,753 | \$ | 54,876 | \$ | 76,523 | \$ | 128,862 | \$ | 155,056 | \$ | 1,964 | \$ | 1,492 | \$ | 186,234 | \$ | 237,824 |

Department of Chamorro Affairs - Non-Appropriated Funds Combining Schedules of Revenues, Expenses and Changes in Net Assets Years Ended September 30, 2010 and 2009

| | | | | | Rese | earch, | | | | | |
|-------------------------------|--------|---------|-------------|-------------|------------|------------|----------|----------|------------|------------|--|
| | Presi | dent's | Chan | | Publica | ation & | Gu | am | Com | bined | |
| | Of | fice | Village | | Trai | ning | Mus | eum | Balance | | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | |
| Revenue | | | | | | | | | | | |
| Lease revenue | \$ - | \$ - | \$ 520,149 | \$ 547,324 | \$ - | \$ - | \$ - | \$ - | \$ 520,149 | \$ 547,324 | |
| Book sales | 33,023 | (736) | - | - | 31,036 | 66,105 | - | - | 64,059 | 65,369 | |
| Grants | - | - | 9,627 | 87,278 | - | - | - | - | 9,627 | 87,278 | |
| Donations | 59,297 | 1,818 | - | - | - | 5,445 | - | - | 59,297 | 7,263 | |
| Other income | - | - | 588 | - | - | 66 | 467 | (115) | 1,055 | (49) | |
| Interest income | 77 | 34 | 59,509 | | | 151 | 5 | 9 | 59,591 | 194 | |
| Total revenue | 92,397 | 1,116 | 589,873 | 634,602 | 31,036 | 71,767 | 472 | (106) | 713,778 | 707,379 | |
| Expenses | | | | | | | | | | | |
| Personnel | _ | - | - | _ | - | 2,850 | - | - | - | 2,850 | |
| Contractual | (437) | 629 | 270,398 | 191,106 | - | 25 | - | - | 269,961 | 191,760 | |
| Travel | 27,796 | 1,446 | 2,158 | 7,006 | - | - | - | - | 29,954 | 8,452 | |
| Utilities | - | - | 196,038 | 174,249 | - | - | - | - | 196,038 | 174,249 | |
| Rent | - | - | 311 | 480 | - | - | - | - | 311 | 480 | |
| Supplies and equipment | 240 | 396 | 34,862 | 169,415 | 6,975 | 241 | - | - | 42,077 | 170,052 | |
| Advertising | - | - | 34,744 | 9,675 | 7,113 | 865 | - | - | 41,857 | 10,540 | |
| Communication | 126 | - | 1,036 | 666 | - | - | - | - | 1,162 | 666 | |
| Meals and entertainment | 5,163 | 287 | 56,400 | 31,031 | - | 1,381 | - | - | 61,563 | 32,699 | |
| Bank Charges | 254 | - | 143 | 240 | - | 44 | - | 120 | 397 | 404 | |
| Office expense | 8,331 | 291 | 7,232 | 17,319 | 35,378 | 36,273 | - | - | 50,941 | 53,883 | |
| Cost of goods sold | - | - | - | - | 820 | 1,830 | - | - | 820 | 1,830 | |
| Miscellaneous | 51,145 | 6,210 | | 21,748 | 6,944 | 21,154 | | 100 | 58,089 | 49,212 | |
| Total expenses | 92,618 | 9,259 | 603,322 | 622,935 | 57,230 | 64,663 | | 220 | 753,170 | 697,077 | |
| Change in net assets | (221) | (8,143) | (13,449) | 11,667 | (26,194) | 7,104 | 472 | (326) | (39,392) | 10,302 | |
| Net assets, beginning of year | 753 | 8,896 | (25,932) | (37,599) | 155,056 | 147,952 | 1,492 | 1,818 | 131,369 | 121,067 | |
| Net assets, end of year | \$ 532 | \$ 753 | \$ (39,381) | \$ (25,932) | \$ 128,862 | \$ 155,056 | \$ 1,964 | \$ 1,492 | \$ 91,977 | \$ 131,369 | |