Guam Public School System Utilities Analysis

Legislative Mandate

OPA Report No. 06-17 December 2006



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Distribution:

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OFFICE OF THE PUBLIC AUDITOR

December 26, 2006

Honorable Mark Forbes Speaker 28th Guam Legislature 324 W. Soledad Ave. Hagatna, Guam 96910

Luis S.N. Reyes Superintendent of Education Guam Public School System PO Box DE Hagatna, Guam 96932

RE: Submission of an analysis of historical Guam Public School System utilities data and estimated FY 2007 utilities expenditures as outlined by Public Law 28-149.

Dear Speaker Forbes and Superintendent Reyes:

This is the second analysis conducted pursuant to Public Law (P.L.) 28-149 Chapter II Part I Section 1. As reported in OPA Report 06-13¹ issued in October 2006, the Public Auditor provides this data to the Legislature and the Director of the Department of Administration (DOA) as a tool to determine the appropriate monthly cash disbursements to GPSS for FY 2007. We did not audit or review the data set forth in Section 1 and have only applied certain analytical procedures as detailed below. Therefore, we express no opinion or assurance on the following information and suggest that this limitation be considered by the users of this letter.

Government Auditing Standards issued by the Comptroller General of the United States precludes the Office of the Public Auditor from performing management functions or making management decisions, such as approving or authorizing an entity's transactions.²

Challenges

In conducting our analysis, we noted several inconsistencies that may require further monitoring to ensure all utility billings are accurate and consistent. For example:

- Of the 195 power meters, 55 were not consistently read, with some read only at year end; and
- Of the 195 power meters, three appear to have no readings for the entire fiscal year.

¹ Guam Public School System Payroll Analysis. Report can be viewed at <u>www.guamopa.org</u>.

² Section 3.03

Of greater concern are the discrepancies and inconsistencies that we noted during our review of water usage and payments in FY 2006 for the 55 GPSS water meters. These include:

- Large fluctuations. Large variations of total monthly water usage varied from a low of 10,284,426 gallons in October 2005 to a high of 27,702,951 gallons in February 2006;
- **Fixed usage rates.** Six meters in the Tiyan area (meter #s 389, 390, 478, 481, 468, 482) are billed at fixed usage rates, regardless of gallons consumed;
- Estimated meter readings. Meter readings for Talofofo Elementary School (meter # 26307935) were estimated every month of FY 2006;
- **Once-a-year readings.** Meters at Agana Heights Kindergarten, Price Elementary School, and Manuel Ulloa (M.U.) Lujan Elementary (meter #'s 236149, 15001169, & 22561679, respectively) were estimated for 11 months and actually read only once during FY 2006;
- **"0" readings.** One of three meters at Upi Elementary School (meter # 75000393) had a "0" reading all year; and
- Negative reading. The water meter at Untalan Middle School (meter # 75000482) had a "-2" total reading for the year.

Due to these significant discrepancies and inconsistencies, we recommend that GPSS designate a specific person to monitor and ensure the accuracy of water and power billings. Any inaccuracies should be disputed with the appropriate agency immediately. This monitoring should ensure accurate records and payments, yield significant savings to the department, and aid in the budgetary process.

Methodology

In conducting the analysis of utilities, we obtained FY 2006 power, water, and telephone data from GPSS and the respective utility agencies: the Guam Power Authority (GPA), the Guam Waterworks Authority (GWA), and the Guam Telephone Authority (GTA). The data reviewed showed that in FY 2006, GPSS was billed \$11,807,142 (\$10,313,908 for power, \$1,245,951 for water, and \$247,283 for telephone) for total utilities. As of the issuance of this letter, GPSS has, with the exception of \$130,344 in disputed amounts for prior power bills, paid its FY 2006 power, water, and telephone obligations. Discussion on each type of utility follows.

Power

GPSS power usage in FY 2006 was 50,837,981 kilowatts per hour (kWh) and was billed a total of \$10,313,908. As of the issuance of this letter, GPSS owes \$130,344 in disputed amounts from prior years.

Using FY 2006 power data, we compiled a historical trend for the 195 GPSS power meters. The analysis shows that power usage levels, with the exception of lower power usage occurring during July and August, were fairly consistent. The decline in the two months is consistent with lower activity in the summer months of the school year.

GPA employs various schedules for rate calculations. However, we did not utilize these schedules, because the applicable rate schedule could vary from month to month for the same

meter depending on usage. We employed an alternate method to estimate FY 2007 power cost. A simplified cost per kWh was derived by dividing the monthly power cost by the month's consumption.

In April 2006, the Levelized Energy Adjustment Clause $(\text{LEAC})^3$ was set to its current rate of 0.098589.⁴ An average cost per kWh of \$0.2086 was derived using the cost per kWh of the sixmonths, April through September 2006, affected by the current LEAC. This average was then applied to the monthly power usage levels for FY 2006. The calculation shows that the estimated power cost for FY 2007 could be \$10,604,803. See pages 3 and 4 of Exhibit 1for mathematical illustrations.

The anticipated FY 2007 total power cost of \$10,604,803 does not consider any anomalies including changes to the various rates, changes to power usage, power meter additions, or disconnections that may occur in FY 2007. The FY 2007 GPSS cash drawdown schedule requested \$9,819,397 for power costs. This amount does not include the additional \$1,775,000 necessary for the monthly payments of \$150,000 towards the GPA note.

In July 2004, GPSS entered into a monthly installment payment agreement with GPA for its prior years' unpaid power bills at an interest rate of 4.47%. As of September 30, 2005, GPA has an unpaid balance of \$13,964,139.⁵ In October 2006, GPSS remitted \$125,000 to GPA. Beginning in November 2006, GPSS is to remit \$150,000 monthly. The FY 2007 monthly installment payments will total \$1,775,000 [($$125,000 \times 1 \mod + ($150,000 \times 11 \mod +)$] bringing the total estimated FY 2007 power obligation to \$12,379,803 (\$10,604,803 + \$1,775,000 for past due payments).

Water

Based on water cost data obtained from GWA, GPSS was billed for 212,719,637 gallons of water totaling \$1,245,951 in FY 2006. As of December 15, 2006, GPSS paid in full its fiscal year 2006 obligations.

In conducting the analysis to determine what the FY 2007 water costs may be, the actual FY 2006 monthly water usage were multiplied by the most current rates.⁶ Based on the historical total usage of 212,719,637 gallons in FY 2006, the calculations indicate FY 2007 anticipated water costs may be \$1,732,165. However, as mentioned previously, there is a wide fluctuation in water consumption. OPA did not independently verify or audit the data provided. See pages 2 and 3 of Exhibit 2 for mathematical illustrations.

The anticipated \$1,732,165 in water costs does not consider any anomalies including changes to water rates or water meter additions or disconnections that may occur in FY 2007. The FY 2007 GPSS cash drawdown schedule requested \$525,425 for water costs in FY 2007.

³ Fuel recovery charge.

⁴ The previous LEAC was \$0.088918. The average cost per kilowatt-hour was \$0.1977 from October 2005 to March 2006.

⁵ GPSS FY 2005 audited financial statements available at <u>www.guamopa.org</u>.

⁶ As of February 1, 2006.

Telephone

Based on telephone cost data obtained from GPSS and GTA, in FY 2006, GPSS was billed for 1,274 telephone lines totaling \$247,283. The billings exclude December 2005 because GPSS and GTA were not able to provide this data. As of the date of this letter, GPSS has paid in full its FY 2006 telephone obligations.

In conducting the analysis of telephone costs, we determined the number of actual telephone lines billed and applied the applicable rates as of October 2006. We did not conduct a historical usage trend because of the static nature of telephone usage.

With 1,274 telephone lines, the calculations indicate estimated FY 2007 telephone costs to be \$95,060⁷ per month or \$1,140,720 over a 12-month period without the E-Rate⁸ discount that schools and libraries can avail for telecommunication services. The E-rate allows eligible schools and libraries to receive discounts of 20 to 90 percent on telecommunication services, Internet access, and internal connections necessary for deploying technology into the classroom based on economic disadvantage and geographic location.

The funding year, which encompasses July through June of the subsequent year, does not coincide with the government of Guam's October through September fiscal year. The average E-Rate discount GPSS was entitled to from July 2005 through June 2006 was \$49,414 per month or 76.22% of total telephone charges. Monthly discounts were applied to GPSS' telephone bills from January through June 2006, or six months of the award period. Additionally, a retroactive credit of \$303,732 was applied for the remaining months. The telephone lines that qualify for the E-Rate discount received an 88% discount. We were not able to obtain the number of lines that qualify for the E-Rate discount as of the date of this letter.

If the average monthly E-Rate discount of 76.22% is factored, the estimated monthly amount of \$95,060 will be reduced to \$22,605. The calculation shows estimated FY 2006 telephone costs to be $$271,262^9$ with the discount. See Exhibit 3 for mathematical illustrations.

The anticipated \$271,262 in telephone costs does not consider changes to the available E-Rate discount, one time charges or any anomalies including changes to telephone rates, telephone line additions, or disconnections that may occur in FY 2007. The FY 2007 GPSS cash drawdown schedule is requesting \$1,690,480 for telephone costs in FY 2007, or \$1,419,218 more than anticipated costs.

As of the date of this letter, GPSS is awaiting approval of the E-Rate discount application submitted on February 4, 2006 for the funding period July 2006 through June 2007.¹⁰ Should the GPSS application for E-rate discount be denied, GPSS will incur, based on the analysis, approximately \$95,060 per month or \$1,140,720 for FY 2007. GPSS should designate an

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⁷ One time charges/discounts are non-recurring and were deducted/added to October 2006 charges to derive the basic telephone charge. (\$100,726.28 - \$5,666.60 = \$95,059.68)

⁸ The Telecommunications Act of 1996 mandated that the Federal Communications Commission (FCC) use the federal Universal Service Fund to provide support to companies that give discounts to eligible schools and libraries. ⁹ \$2 variance due to rounding of figure to the nearest dollar.

¹⁰ E-Rate award year is July through June.

individual to follow up to ensure that GPSS is able to avail the discount. Failure to do so will burden the General Fund with unnecessary costs.

Summary

As stated earlier in the letter, we noted several inconsistencies with billings, particularly with water. We recommend that GPSS work with the respective agencies to ensure accurate billings and continue to pursue the E-Rate discount for telephone costs.

The GPSS FY 2007 cash drawdown schedule shows anticipated total utilities expenses at \$12,035,302 (\$9,819,397 for power, \$525,425 for water, and \$1,690,480 for telephone). Based on historical data, GPSS may need a total of \$14,384,012 (\$12,379,803 for power, \$1,732,165 for water, and \$271,262 for telephone if E-Rate discounts are diligently pursued). These amounts do not consider any anomalies or other related obligations (i.e., installment payments not factored in that may occur in FY 2007). See table below for a summary.

Category	GP	SS Proposal	OF	PA Estimate	Ov	er / (Under)
Power	\$	9,819,397	\$	12,379,803	\$	(2,560,406)
Water	\$	525,425	\$	1,732,165	\$	(1,206,740)
Telephone	\$	1,690,480	\$	271,262	\$	1,419,218
Total	\$	12,035,302	\$	14,383,230	\$	(2,347,928)

Comparative Summary: GPSS Proposal and OPA Estimates

In prior fiscal years, GPSS received a separate appropriation for utilities, which historically has always been under funded. The underfunding of utilities is not specific to GPSS, but is seen government-wide. For example, GPA, to date is owed over \$30 million in past due bills by various government of Guam entities.

In theory, if GPSS were to receive in equal monthly installment its FY 2007 operations budget of \$172,957,804, the department would have already received at least \$28,826,300 (\$14,413,150 x 2 months [October and November]) to date. As of December 15, 2006, GPSS has received \$25,358,474 (\$6,200,000 in October, \$12,158,474 in November, and \$7,000,000 in December).

The analyses estimate \$152,379,574 for payroll (salaries and benefits) and \$14,383,230 for utilities, leaving \$6,195,000 for its other operational expenditures and obligations (i.e., contractuals and miscellaneous).

Deficit

Given the government of Guam's current financial condition, with a deficit of \$344 million as of September 30, 2005 and historically lower receipts compared to projected revenues, DOA will continue to be forced to manage available cash to ensure that all government of Guam entities receive monies and be operational. As the government of Guam's financial manager, DOA is urged to release GPSS funds as intended by the Budget Act without jeopardizing the operations of other government of Guam entities. As such, DOA will continue to release GPSS funds based on cash availability regardless of our estimates. Although the Legislature has attempted through the Budget Act to make GPSS its priority in receiving cash, the reality of the deficit prevents this prioritization from occurring.

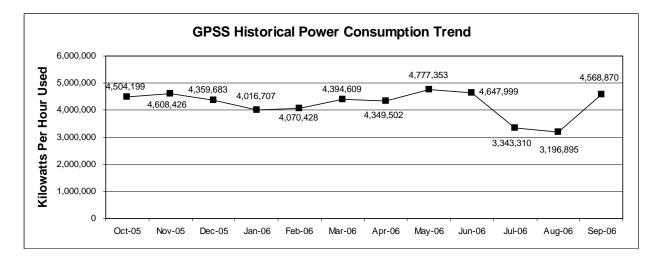
Senseramente,

Brock

Doris Flores Brooks, CPA, CGFM Public Auditor

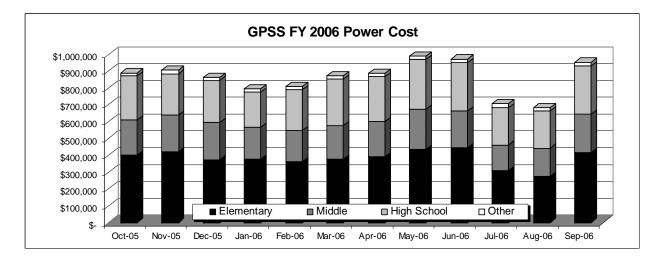
cc: Governor of Guam Director, Department of Administration Chairman, Guam Education Policy Board

EXHIBIT 1 (Page 1 of 4)



	HIST	ORICAL POWEI	R CONSUMPTION	(KWH)	
	Elementary	Middle			
Month	School	School	High School	Other	Total
Oct-05	2,010,893	1,067,010	1,337,628	88,668	4,504,199
Nov-05	2,141,179	1,095,236	1,261,224	110,787	4,608,426
Dec-05	1,876,418	1,111,921	1,280,953	90,391	4,359,683
Jan-06	1,898,340	938,387	1,064,305	115,675	4,016,707
Feb-06	1,811,634	924,772	1,235,917	98,105	4,070,428
Mar-06	1,886,761	987,691	1,427,958	92,199	4,394,609
Apr-06	1,919,367	1,007,636	1,315,581	106,918	4,349,502
May-06	2,080,881	1,148,843	1,439,461	108,168	4,777,353
Jun-06	2,130,741	1,023,655	1,376,424	117,179	4,647,999
Jul-06	1,460,458	704,148	1,067,332	111,372	3,343,310
Aug-06	1,280,179	782,378	1,048,221	86,117	3,196,895
Sep-06	1,987,834	1,078,223	1,408,473	94,340	4,568,870
Total	22,484,685	11,869,900	15,263,477	1,219,919	50,837,981

EXHIBIT 1 (Page 2 of 4)



	GPSS FY 2006 POWER COST									
	E	lementary		Middle						
Month		School		School]	High School		Other	Grand Total	
Oct-05	\$	399,144	\$	211,346	\$	260,788	\$	17,376	\$	888,654
Nov-05	\$	419,910	\$	216,768	\$	247,308	\$	21,093	\$	905,079
Dec-05	\$	373,675	\$	219,175	\$	251,903	\$	17,697	\$	862,451
Jan-06	\$	375,895	\$	188,178	\$	209,478	\$	22,009	\$	795,560
Feb-06	\$	360,687	\$	186,966	\$	242,033	\$	18,865	\$	808,552
Mar-06	\$	377,986	\$	198,271	\$	275,869	\$	17,908	\$	870,034
Apr-06	\$	390,129	\$	208,780	\$	267,483	\$	20,747	\$	887,139
May-06	\$	433,204	\$	237,939	\$	295,914	\$	22,130	\$	989,187
Jun-06	\$	445,276	\$	217,360	\$	285,168	\$	23,493	\$	971,298
Jul-06	\$	308,685	\$	152,564	\$	220,494	\$	22,764	\$	704,505
Aug-06	\$	275,346	\$	166,576	\$	220,528	\$	17,837	\$	680,287
Sep-06	\$	416,896	\$	226,126	\$	288,508	\$	19,632	\$	951,162
Total	\$	4,576,834	\$	2,430,050	\$	3,065,473	\$	241,551	\$	10,313,908

ANTICIPATED FY 2007 POWER COST

	Α	В	$\mathbf{C} = (\mathbf{A} / \mathbf{B})$
	FY 2006	KWH	
Month	Power Cost	Consumed	Cost/KWH
Oct-06	\$ 888,654.17	4,504,199	\$ 0.1973
Nov-05	\$ 905,079.39	4,608,426	\$ 0.1964
Dec-05	\$ 862,450.75	4,359,683	\$ 0.1978
Jan-06	\$ 795,560.09	4,016,707	\$ 0.1981
Feb-06	\$ 808,551.76	4,070,428	\$ 0.1986
Mar-06	\$ 870,034.09	4,394,609	\$ 0.1980
Apr-06	\$ 887,139.39	4,349,502	\$ 0.2040
May-06	\$ 989,187.01	4,777,353	\$ 0.2071
Jun-06	\$ 971,297.77	4,647,999	\$ 0.2090
Jul-06	\$ 704,505.28	3,343,310	\$ 0.2107
Aug-06	\$ 680,286.89	3,196,895	\$ 0.2128
Sep-06	\$ 951,161.59	4,568,870	\$ 0.2082
Total	\$ 10,313,908.18	50,837,981	

Step 1: FY 2006 Monthly Cost/KWH - Simplified Calculation

0.098589 LEAC effective April 2006.

Step 2: Average Cost/KWH w/ recent LEAC

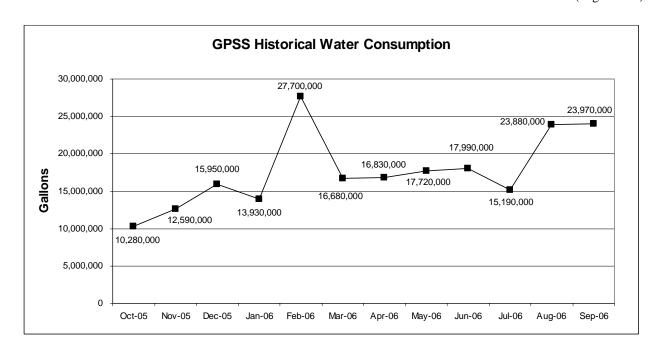
Month	Co	ost/KWH	
Apr-06	\$	0.2040	
May-06	\$	0.2071	
Jun-06	\$	0.2090	
Jul-06	\$	0.2107	
Aug-06	\$	0.2128	
Sep-06	\$	0.2082	
Average	\$	0.2086	D

EXHIBIT 1 (Page 4 of 4)

	В		$\mathbf{E} = (\mathbf{B} \mathbf{x} \mathbf{D})$		F	$\mathbf{G} = (\mathbf{E} + \mathbf{F})$
	KWH		Estimated			Total Power
Month	Consumed]	FY 2007 Cost	Ν	ote Payments	Obligations
Oct-06	4,504,199	\$	939,575.91	\$	125,000.00	\$ 1,064,575.91
Nov-06	4,608,426	\$	961,317.66	\$	150,000.00	\$ 1,111,317.66
Dec-06	4,359,683	\$	909,429.87	\$	150,000.00	\$ 1,059,429.87
Jan-07	4,016,707	\$	837,885.08	\$	150,000.00	\$ 987,885.08
Feb-07	4,070,428	\$	849,091.28	\$	150,000.00	\$ 999,091.28
Mar-07	4,394,609	\$	916,715.44	\$	150,000.00	\$ 1,066,715.44
Apr-07	4,349,502	\$	907,306.12	\$	150,000.00	\$ 1,057,306.12
May-07	4,777,353	\$	996,555.84	\$	150,000.00	\$ 1,146,555.84
Jun-07	4,647,999	\$	969,572.59	\$	150,000.00	\$ 1,119,572.59
Jul-07	3,343,310	\$	697,414.47	\$	150,000.00	\$ 847,414.47
Aug-07	3,196,895	\$	666,872.30	\$	150,000.00	\$ 816,872.30
Sep-07	4,568,870	\$	953,066.28	\$	150,000.00	\$ 1,103,066.28
Total	50,837,981	\$	10,604,802.84	\$	1,775,000.00	\$ 12,379,802.84

Step 3: Estimated FY 2007 Power Cost

EXHIBIT 2 (Page 1 of 3)



	GPS	S HISTORICAL	WATER CONSUN	IPTION	
	Elementary	Middle			
Month	School	School	High School	Other	Total
Oct-05	6,584,923	1,380,057	1,845,646	473,800	10,284,426
Nov-05	4,395,045	1,777,700	5,876,224	540,391	12,589,360
Dec-05	5,985,299	1,658,000	7,816,656	492,890	15,952,845
Jan-06	4,655,009	1,184,000	5,141,524	2,948,700	13,929,233
Feb-06	17,481,426	2,432,532	7,178,506	610,487	27,702,951
Mar-06	7,770,314	3,016,000	5,308,412	589,500	16,684,226
Apr-06	7,064,325	2,959,000	6,326,809	482,500	16,832,634
May-06	6,344,163	2,154,000	8,675,245	551,500	17,724,908
Jun-06	8,510,118	1,164,394	7,727,000	585,288	17,986,800
Jul-06	7,344,384	1,200,394	5,869,180	772,500	15,186,458
Aug-06	16,575,719	619,594	6,193,391	487,500	23,876,204
Sep-06	10,877,264	1,265,394	11,334,700	492,234	23,969,592
Total	103,587,989	20,811,065	79,293,293	9,027,290	212,719,637

CURRENT GWA RATES

Charge / Surcharge Type	Rate
Basic Water Charge	See Step 2 below
Water Charge	4.42 per 1000 gallons
Sewer Charge	3.29 per 1000 gallons
PUC 2001 Surcharge	9.51%
Supplemental Annuity Surcharge	4.13%

ANTICIPATED FY 2007 WATER COST

Step 1: FY 2006 Monthly Water Usage in Gallons

	Α
	Water
Month	Consumption
Oct-05	10,284,426
Nov-05	12,589,360
Dec-05	15,952,845
Jan-06	13,929,233
Feb-06	27,702,951
Mar-06	16,684,226
May-06	16,832,634
Jun-06	17,724,908
Jul-06	17,986,800
Aug-06	15,186,458
Sep-06	23,876,204
Nov-06	23,969,592
Total	212,719,637

Step 2: Calculate Monthly Basic Water Charge for 55 Meters

В	С	D	E =	= (C x D)
	Charge			
Meter Size	Per Gallon	# of Meters	Tot	tal Charge
3/4"	7.46	3	\$	22.38
1"	8.71	1	\$	8.71
1 1/2"	13.67	6	\$	82.02
2" 3"	17.41	7	\$	121.87
	31.09	14	\$	435.26
4"	43.52	19	\$	826.88
6"	80.82	4	\$	323.28
8"	118.13	0	\$	-
10"	161.65	0	\$	-
12"	192.73	1	\$	192.73
		55	\$	2,013.13

	Α	F	$G = (A \times 0.00442)$	$H = [(A \times 0.80)(0.00329)]$	I = (F + G + H)	J = (I x 0.0951)	$K = (I \times 0.0413)$	$\mathbf{L} = (\mathbf{I} + \mathbf{J} + \mathbf{K})$
	Gallons	Basic				PUC 2001	Supp Annuity	
Month	Consumed	Water Charge	Water Charge	Sewer Charge	Subtotal Charges	Surcharge	Surcharge	Total
Oct-06	10,284,426	\$ 2,013	\$ 45,457	\$ 27,069	\$ 74,539	\$ 7,089	\$ 3,078	\$ 84,706
Nov-06	12,589,360	\$ 2,013	\$ 55,645	\$ 33,135	\$ 90,793	\$ 8,634	\$ 3,750	\$ 103,178
Dec-06	15,952,845	\$ 2,013	\$ 70,512	\$ 41,988	\$ 114,513	\$ 10,890	\$ 4,729	\$ 130,132
Jan-07	13,929,233	\$ 2,013	\$ 61,567	\$ 36,662	\$ 100,242	\$ 9,533	\$ 4,140	\$ 113,915
Feb-07	27,702,951	\$ 2,013	\$ 122,447	\$ 72,914	\$ 197,374	\$ 18,770	\$ 8,152	\$ 224,296
Mar-07	16,684,226	\$ 2,013	\$ 73,744	\$ 43,913	\$ 119,670	\$ 11,381	\$ 4,942	\$ 135,993
May-07	16,832,634	\$ 2,013	\$ 74,400	\$ 44,303	\$ 120,717	\$ 11,480	\$ 4,986	\$ 137,183
Jun-07	17,724,908	\$ 2,013	\$ 78,344	\$ 46,652	\$ 127,009	\$ 12,079	\$ 5,245	\$ 144,333
Jul-07	17,986,800	\$ 2,013	\$ 79,502	\$ 47,341	\$ 128,856	\$ 12,254	\$ 5,322	\$ 146,432
Aug-07	15,186,458	\$ 2,013	\$ 67,124	\$ 39,971	\$ 109,108	\$ 10,376	\$ 4,506	\$ 123,990
Sep-07	23,876,204	\$ 2,013	\$ 105,533	\$ 62,842	\$ 170,388	\$ 16,204	\$ 7,037	\$ 193,629
Nov-07	23,969,592	\$ 2,013	\$ 105,946	\$ 63,088	\$ 171,047	\$ 16,267	\$ 7,064	\$ 194,377
Total	212,719,637	\$ 24,158	\$ 940,221	\$ 559,878	\$ 1,524,256	\$ 144,957	\$ 62,952	\$ 1,732,165

Step 3: Estimated FY 2007 Water Cost

ANTICIPATED FY 2007 TELEPHONE COST

Step 1: GPSS October 2006 Telephone Costs

Divisions	# of Phone Lines	Charges		
Elementary School	386	\$	35,426.18	
Middles School	185	\$	12,645.17	
High Schools	278	\$	17,746.53	
Other	425	\$	29,241.80	
Total	1274	\$	95,059.68	

Step 2: Total GPSS FY 2006 Telephone Costs and E-Rate Discounts

	В			С	D		$\mathbf{E} = (\mathbf{B} - \mathbf{C} - \mathbf{D})$	
	Local Phone				Retroactive			
MONTH	Charges		Credit Adjustments ¹		Discount		Total billing	
Jul-05	\$	61,218.88	\$	46,276.41			\$	14,942.47
Aug-05	\$	61,498.55	\$	46,462.47			\$	15,036.08
Sep-05	\$	61,252.60	\$	91,137.21			\$	(29,884.61)
Oct-05	\$	61,284.11	\$	-			\$	61,284.11
Nov-05	\$	61,288.97	\$	-			\$	61,288.97
Dec-05		not available		not available		not available		not available
Jan-06	\$	64,481.80	\$	50,842.64			\$	13,639.16
Feb-06	\$	62,270.88		50,618.39			\$	11,652.49
Mar-06	\$	63,930.65	\$	51,469.05	\$	303,731.73	\$	(291,270.13)
Apr-06	\$	71,007.88	\$	55,320.07			\$	15,687.81
May-06	\$	70,065.63	\$	56,067.96			\$	13,997.67
Jun-06	\$	80,178.03	\$	63,857.15			\$	16,320.88
Jul-06	\$	117,975.35	\$	93,726.62			\$	24,248.73
Aug-06	\$	129,587.41	\$	-			\$	129,587.41
Sep-06	\$	98,865.00	\$	(91,980.45)			\$	190,845.45
Fiscal Year Total ²	\$	880,935.71	\$	329,921.43	\$	303,731.73	\$	247,282.55
Funding Year Total ³	\$	718,477.98	\$	512,051.35	\$	303,731.73	\$	(97,305.10)

¹Credit adjustments based on GPSS records (invoices).

² October 2005 through September 2006.

³ July 2005 through June 2006.

EXHIBIT 3 (Page 2 of 2)

	В			F	$\mathbf{G} = (\mathbf{F} / \mathbf{B})$
	Local PhoneONTHCharges		Confirmed		Discount
MONTH				E-rate Discount ³	Percentage
Jul-05	\$	61,218.88	\$	49,736.30	81.24%
Aug-05	\$	61,498.55	\$	49,729.11	80.86%
Sep-05	\$	61,252.60	\$	49,770.62	81.25%
Oct-05	\$	61,284.11	\$	49,770.62	81.21%
Nov-05	\$	61,288.97	\$	49,770.62	81.21%
Dec-05		not available		not available	n/a
Jan-06	\$	64,481.80	\$	49,501.25	76.77%
Feb-06	\$	62,270.88	\$	49,413.28	79.35%
Mar-06	\$	63,930.65	\$	49,495.02	77.42%
Apr-06	\$	71,007.88	\$	46,315.11	65.23%
May-06	\$	70,065.63	\$	50,345.10	71.85%
Jun-06	\$	80,178.03	\$	49,704.11	61.99%
Jul-06	\$	117,975.35	\$	-	0.00%
Aug-06	\$	129,587.41	\$	-	0.00%
Sep-06	\$	98,865.00	\$	-	0.00%
Fiscal Year Total	\$	880,935.71	\$	394,315.11	
Funding Year Total	\$	718,477.98	\$	543,551.14	

Step 3: Monthly Discount Percentage

 $^{\mathbf{3}}$ E-rate discount amounts provided by Guam Telephone Authority.

Step 4: Funding Year Average Discount (July to June)

MONTH	Discount Percentage
Jul-05	81.24%
Aug-05	80.86%
Sep-05	81.25%
Oct-05	81.21%
Nov-05	81.21%
Dec-05	n/a
Jan-06	76.77%
Feb-06	79.35%
Mar-06	77.42%
Apr-06	65.23%
May-06	71.85%
Jun-06	61.99%
Funding Year Avg	76.22%

Step 5: Estimated FY 2007 Telephone Cost

Α	\$ 95,059.68	October 2006 Charges
$\mathbf{I} = (\mathbf{A} \mathbf{x} \mathbf{H})$	 72,454.49	76.22% Average E-rate Discount
$\mathbf{J} = (\mathbf{A} - \mathbf{I})$	\$ 22,605.19	Adjusted Monthly Cost
		_
$\mathbf{K} = (\mathbf{J} \mathbf{x} 12 \mathbf{months})$	\$ 271,262.30	FY 2007 Projected Cost

