## Port Authority of Guam

Financial statement audit results and communications

Report to the Finance Committee and Board of Directors of the Port Authority of Guam

September 30, 2010

ERNST & YOUNG Quality In Everything We Do

## Table of contents

Introductory letter	1
Statement on Auditing Standards (SAS) No. 114 communications	2

### Appendix

A - Post-closing journal entries	5
B - Adjusting and reclassification entries	7
C - Summary of unrecorded audit differences	9
D - Management representation letter	10



Ernst & Young LLP 231 Ypao Road Suite 201, Ernst & Young Building Tamuning, Guam 96913 Tel: +1-671-649-3700 Fax: +1-671-649-3920 www.ey.com

December 30, 2010

Members of the Finance Committee and Board of Directors of the Port Authority of Guam

Dear Members of the Finance Committee and Board of Directors:

We are pleased to present the results of our audit of the financial statements for the year ended September 30, 2010 of the Port Authority of Guam (the Authority) in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and have issued our report thereon dated December 30, 2010.

Statement on Auditing Standards No. 114, "The Auditor's Communication With Those Charged With Governance", and other professional standards require the auditor to provide those charged with governance with additional information regarding the scope and results of the audit that may assist those charged with governance in overseeing management's financial reporting and disclosure processes.

This report to the Members of the Finance Committee and Board of Directors summarizes our audit, the scope of our engagement, and key observations and findings from our audit procedures. The document also contains the communications required by our professional standards to the Members of the Finance Committee and Board of Directors.

The audit was designed to express an opinion on the financial statement for the year ended September 30, 2010. In accordance with professional standards, we obtained a sufficient understanding of internal control to plan the audit and to determine the nature, timing, and extent of tests to be performed. However, we were not engaged to and we did not perform an audit of internal control over financial reporting.

As required by Statement on Auditing Standards No. 114, we are bound to restrict the use of this report to those familiar with the financial operations and systems used to produce the financial statement. This report is, accordingly, intended solely for the information and use of the members of the Finance Committee, Board of Directors, the Office of Public Accountability of Guam and is not intended to be and should not be used by anyone other than these specified parties. However, this report is also a matter of public record.

We appreciate this opportunity to meet with you to discuss the contents of this report and answer any questions you may have about these or any other audit-related matters.

Very truly yours,

Ernst + Young LLP

## Statement on Auditing Standards (SAS) No. 114 communications

# Auditors' responsibilities under generally accepted auditing standards (GAAS)

The financial statement is the responsibility of management. Our audit was designed in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, to obtain reasonable, rather than absolute, assurance that the financial statements are free of material misstatement. We were not engaged to perform an audit of the Authority's internal control over financial reporting. However, as is typical for government entities and as allowed under GAAS, we were not engaged to and we did not perform an audit of internal control over financial reporting, i.e., an internal control audit.

## Significant accounting policies

We determined that the Finance Committee and the Board of Directors are informed about the initial selection of, and any changes in significant accounting principles or their application when the accounting principle or its application, including alternative methods of applying the accounting principle, has a material effect on the financial statements.

There were no changes in the Authority's significant accounting policies during the year ended September 30, 2010, other than new accounting pronouncements which were adopted by the Authority. The Authority continues to apply its accounting policies in an appropriate manner and is disposed toward high quality financial reporting and application of accounting policies.

## Auditors' judgments about the quality of accounting principles

We discussed our judgments about the quality, not just the acceptability, of the Authority's accounting principles as applied in its financial reporting, including the consistency of the accounting policies and their application and the clarity and completeness of the financial statements and related disclosures.

The Authority has consistently applied accounting principles generally accepted in the United States (US GAAP) and adequately disclosed required US GAAP disclosures in the financial statements.

## Management's judgments and accounting estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Certain estimates are particularly sensitive due to their significance to the financial statements and the possibility that future events may differ significantly from management's expectations.

We determined that the Committee is informed about management's process for formulating particularly sensitive estimates and about the basis to our conclusions regarding the reasonableness of those estimates.

## Management's judgments and accounting estimates, continued

Management's judgment is called upon in:

- 1. Preparing budgets that are used to administer and monitor the Authority's operations. These budgets include determining how existing financial resources will be used in the Authority's operations.
- 2. Determining the adequacy of the recorded valuation of receivables and inventories, including the need for any reserve.
- 3. Determining the adequacy of contingency provision on pending litigations, claims and assessments.
- 4. Determining assumptions utilized in measuring pension and other employee-related reserves and related costs for financial accounting purposes.

# Methods of accounting for significant unusual transactions and for controversial or emerging areas

There were no transactions during the year for which the accounting is in a controversial or emerging area.

## Audit adjustments

We are required to inform the members of the Finance Committee and Board of Directors about adjustments arising from the audit (whether recorded or not) that could in our judgment either individually or in the aggregate have a significant effect on the financial statement.

During our audit, several post-closing entries were recorded while we were conducting our fieldwork (see *Appendix A - Post-Closing Journal Entries*).

We also proposed adjusting journal entries, which the Authority subsequently agreed to be reflected in the financial statements. Certain reclassifying journal entries have also been made to make the financial statements for the years ended September 30, 2010 and 2009 comparative (see *Appendix B* - *Adjusting and Reclassifying Journal Entries*).

# Unadjusted audit differences considered by management to be immaterial

Certain unadjusted audit differences accumulated by us (i.e., adjustments either identified by us or brought to our attention by management) were identified during the audit and pertaining to the latest period presented, which were determined by the Authority's management to be immaterial, both individually and in the aggregate, to the financial statements as a whole (see *Appendix C - Summary of Unrecorded Audit Differences*).

### Fraud, and illegal acts

We are not aware of any matters that require communication. Furthermore, the Authority's management has represented to us that they were not aware of any fraud or illegal acts for the period from October 1, 2009 to December 30, 2010 (see *Appendix D - Management's Representation Letter*).

### Material weaknesses in internal control

We noted no material weaknesses in internal control; however, as described in the management letter dated December 30, 2010, we noted a deficiency in internal control relating to the current capitalization policy of the Authority and other matters. We also noted technology general control deficiencies which are described in a separate letter dated December 30, 2010.

# Disagreements with management on financial accounting and reporting matters

There were no material disagreements with the Authority's management on financial accounting and reporting matters during the audit.

### Major issues discussed with management prior to retention

There were no major accounting issues discussed with the Authority's management prior to our retention.

### Serious difficulties encountered in performing the audit

There were no serious difficulties encountered in dealing with management in performing the audit.

### Consultation with other accountants

During the course of our audit, we made consultations within the Ernst & Young practice leaders in the Far East and Americas regarding industry practices on capitalization of certain expenditures.

# Other information in documents containing the audited financial statements

We reviewed the Management's Discussion and Analyses and other supplementary schedules to the financial statements to ensure consistency with the audited financial statements.

### Independence

We are bound by professional standards as far as independence is concerned. We are not aware of any relationships between Ernst & Young and the Port Authority of Guam that, in our judgment in accordance with professional standards, may reasonably be thought to bear on our independence.

Appendix A

## Post closing entries

# Port Authority of Guam Year End: September 30, 2010 Post Closing Journal Entries Date: 10/1/2009 To 9/30/2010 Account No: CAJE01 To CAJE09

### Propared by Reviewed by RHP 18/23/2010 JVK 12/23/2010

CAJE

Number	Date	Name	Account No	Reference	Debit	Gredit	Not Income (Loss) Ar	nount Chg	Recurrenc
		Net Income (Loss) Before Adjustmer	nts				7,403,664		
CAJEDI	\$3002010	Miscellaneous Income	60.9112			54,010			
	\$/30/2010	Miscellaneous Income	60.9112		36,164				
CAJE01	\$/30/2010	Mechanics' Salary	70.8381			14,386			
CAJE01	9/30/2010	Mechanics' Salary	70.8381		54,000				
CAJE01	9/90/2010	Mochanics' Salary	70.8381			8,635			
CAJEDT	\$/30(2010	Mechanics' Fringe Be	70.8382			14,207			
CAJED1	\$/30(2010	Mechanics' Fringe Be	70.8382		48,446				
CAJED1	9/30/2010	Mechanics' Overline	70.8384			13,322			
	9/30/2010	Mothenics' Overline	70.8384		61,825				
	9/30/2010	Bank of Guarn-Interes	1122.BOGIEC			147,903			
		Bank of Guam-Interes	1122.BOGIBC			\$5,869			
		Cilibank - Savings A	1135.CITIBA		147,903				
		Accounts Payable Othe	3111.OTHERS		14,366				
	9/30/2010	Accounts Payable Othe	3111.OTHERS			110,271		13	
CAJE01	9/30/2010	Citizens S8-Savings	1124.CSBSAVWM		15,869				
		To take up post TB entries booked							
		by the client.			378,593	378,593	7,307,749	(95,905)	
04 1000	0000000	Manufacture Lange	60.9112			220		100	
	9/30/2010 9/30/2010	Miscelaneous Income Security Deposite - M	3391.MARINA		220	20			
		To take up post TB entries booked							
		by the client.				0.510	1200000	6223	
					220	220	7,307,960	220	
		Claims-Cargo Shortag	70.8516		500	223			
CAJE03	6/30/2010	Accounts Payable Othe	3111.OTHERS			500	2		
		To take up post TB entries booked							
		by the client.			500	50	7,307,469	(500)	
					500			forel	
		RTG-E Upgrada/Repair	1621.RTGE			25,300	3		
		Crane Equip	2010.CRANE		110,399				
		Grane Equip	2010 CRANE		50,731				
		Buildings-Wharf Impro	2005.BLDWHF		16,929	4,68			
		Gantry3 Trafley Rati	1621.G3WHEEL			110,39			
		Ganing Ann Eng/Dri	1621.ENGTUNUP						
		Gantry3 Main Holet W	1621.G3MANHST			17,03			
		Gantry 3 Spreader Area X Pavement Repa	1621.G3SPREAD 1621.PAVAREAX			3,49			
Conscient	200012010								
		To take up post TB entries booked by the client.							
		of the order			178,059	178,05	9 7,307,469	0	
CAJEDS	9/30/2010	AccDaprec-Furrishings	2020.FOE		3				
	9/30/2010	AscDeprec-Shop Equip	2020.SHOP		3				
CAJEDS	9/30/2010	AccDeprec-Other Equip	2020.OTHER		4				
	9/30/2010		2020.GENSET		2				
		Depreciation-Furnish	70.8400.FOE			18	3		
	9/30/2010		2020. VEHICLE		1				
	\$(30/2010		70.8400.SHOP			123	3		
CAJE05	9/30/2010	Depreciation-Other E	70.8400.OTHER				4		
	6/30/2010		70.8400.GENSET			13	2		
CAJE05	\$/30/2010	Depreciation-Vehicle	70.8400.VEHICLE				5		
		To take up post TB entries booked							
		by the client.			13	- 1	3 7,307,482	13	
							and the state of	.0	
		Loss on Asset Dispos Shorepower Project-W	70.9312 1621.SHPWRWHF		133,005	128.57	2		
		Depreciation-Buildin	70.8409.BLDWHF		133,005	4,43	3		
		To take up post TB entries booked by the client.							
		1. A. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.			133,005	133.00	5 7,440,487	133,005	
CAJE07	9/30/2010	Loss on Asset Dispos	70.9312		4,107				
CAJE07	9/30/2010	Loss on Asset Dispos AccDeprec-Furnishings Depreciation-Furnish	70.9312 2020.FOE 70.8400.FOE		4,107 6,185	10,29			

To take up post TB entries booked

Page 1

Year End: 8 Post Closin		or 30, 2010 al Entrios					Prepared by	Reviewed by	1	CAJE-
		9/30/2010 01 To CAJE09	24				12/23/2010	JVK 12/23/2019		
Number	Date	Name	Account No	Reference	Debit	Credit	Net incom	ie (Loss) Ame	unt Chg	Recurrent
		by the client.			10,293	10,	293 7,4	48,873	6,166	
		AccDeprec-Vehicles & Depreciation-Vehicle	2020. VEHICLE 70.6400. VEHICLE		18,433	15.	433			
		To correct the entry made on accumulated depreciation for vehicle								
					15,433	15,	433 7,4	62,106	15,433	
CAJE09 9 CAJE09 9		Claims-Logal Sattern Accounts Payable Othe	70.8617 3111.OTHERS		400,000	400,				
		To take up post TB entries booked by the client,								1
					400,000	400,	000 7,0	62,106	{400,000}	
					1,116,116	1,116	116 7.0	62,106	(341,548)	

.

Page 2

Appendix B

## Adjusting and reclassification entries

c 10/1/20	itember 30, usting Jour 19 To 9/30/ PAJE01 To	nnal Entries (Audit) 2010					Prepared by 12/23/2010	JVK JVK 12/23/26/16	
Number	Date	Namo	Account No	Reference	Debit	Credit	Net Income (Loss)	Amount Chg	Recurrence
		Net Income (Loss) Before Adjustments					8,124,095.00		
PAJE01	8/30/2010	Accrued Payroll	3320	C0130 PP	261,217.00	_			
PAJE01		Cilizens 88-General	1124.CSBGEN	C0130 PP	201,217.04	-261,217.00			
		To reverse the bank reconciling item retailing to payroll dated 10/01/2010.							
		the second a behaviour of the second			261,217.00	-261,217.00	8.124,095.00	0.00	
PAJE02	9/30/2010	Misodilaneous income	60.9112	N0200/VD0510		-169,953.00			
PAJE02	9/30/2010		70.8321	N0200/VD0610		-68,834.00			
PAJE02		Master Plan 68 CIPs	1622.MPCIP	N0200/VD0510	149,511.00				
PAJE02 PAJE02		Accounts Payable Office Accounts Payable Office	3111.0THERS 3111.0THERS	N0200/V00610 N0200/V00610	178,787.00	-149,511.00			
Phileve	9/30/2010	Produme Payable Care	3111.0 HERB	N02007VDV310					
		To reverse PY AJE14 which accrued							
		Involces disputed by PAG as portion of the Involces paid and credited in FY2010.							
		In the second			328,296.00	-328,298.00	8,302,882.00	178,787.00	
-	4015 0015	Disc Design of the star	4711	-					
PAJE03 PAJE03		Prior Period Adjustm Miscellaneous Income	60.9112	T0100 T0100	4,414.00	-4,414.00			
			101000000	0.000		0.000			
		To correct and lie up the							
		beginning balance of net assets per books with the 2008 audited balance.							
		WITHE 2005 BOARD DISTRICT.			4,414.00	-4,414.00	8,307,296.00	4,414.00	é.
04 (04)	00055045	According December Annual	0444 OT 2700	12010		65 330 60			
PAJE04 PAJE04		Accounts Payable Othe Legal Counsel-GENERA	3111.0THERS 70.0656 GENERAL	NE200 NE200	55,773.00	-65,773.00			
		To correct the reversal of FY2009 accrual of legal fees.							
		accioar or regarises.			55,773.00	-55,773.00	8,261,523.00	(\$5,773.00)	2
Dia linear		10 - 11 - 11	1010	23494					
PAJE05 PAJE05		Allow for Uncollectils Bad Debt Expense	1212 70.8512	E0120 E0120	103,968.00	-103,966.00			
		To provide 100% allowance on							
		disputed Norton Lilly involces and others.			103,966.00	-103,966.00	8,147,557.00	(103,966.00)	
					Constants.	a constantine de	19580-599600	1.0000000	e. 
PAJE06		Gantry3 Electrical U	1821.G3ELECT	K04118 K04118		-367,860.00			
PAJE06 PAJE06		Ganiny3 Concelon Ha Outside Labor	1021.G3COROSN 70.8385.OUTSDLBR		778.225.00	-300,345.00			
		To reclassify repairs and							
		maintenance on Cantry 3 from CIP to expense.							
		No. of Concession			778,225.09	-776,225.00	7,360,332.00	(778,225.00	•
		A Read on Million of Martin			102824250		1	1 459832000	2- 
PAJE07 PAJE07		Meeter Plan 08 CIPs Other Professional Services	1022.MPCIP 650.8658.0THER	103412 103412	444,547.00	-487,726.00			
PAJE07		Travel expenses	620.8675	K0412	37,679.00				
		To reclass lack orders from CIP to							
		the proper expense account.							
					482,228.00	482,225.00	6,887,106.0	(462,226.00	9
						and the second se	6,887,106.0		

We are in agreement with the above adjusting journal entries that the auditors have recommended and they have been posted in the Company's general ledger, as of and for the year ended September 30, 2010.

Jan D. Murra E Signed by:

Jose B. Guevera II Financial Alfairs Controllor

Port Authority of Guam Year End: September 30, 2010 Proposed Reclassifying Journal Entries (Audit) Date: 10/1/2009 To 9/30/2010 Account No: PRJE01 To PRJE02

Prepared by Reviewed by RJE

RNP JVK 12/23/2010 12/23/2010

.

Number	Date	Name	Account No	Reference	Annotation	Debit	Credit	Recurrence
PRJE01	9/30/2010	Accrued Vacation Pay-	3330	P0610		0.00000000	-73,090.00	
PRJE01	9/30/2010	Accrued Vecetion Pay-	3612	P0610		73,090.00		
		To reclassify accrued vacation from noncurrent to current.						
PRJE02	9/30/2010	Furnishings & Office	2010.FOE	K0200			-519,585.00	
PRJE02	9/30/2010	AccDeprec-Furnishings	2020.FOE	K0200		18,557.00		
PRJE02	9/30/2010	Other Equip	2010.OTHER	K0200		519,585.00		
PRJE02	9/30/2010	AccDeprec-Other Equip	2020.0THER	K0200			-18,557.00	
		To reclassify the fire pumps from						
		Furniture and Office Equipment to Oth	er Equipment.					
						611,232.00	-611,232.00	

We are in agreement with the above reclassifying journal entries that the auditors have recommended and they have been posted in the Company's general ledger, as of and for the year ended September 30, 2010.

an D. menne E Signed by: < O Jose B. Guevara III

Financial Attains Controller

Appendix C

## Summary of unrecorded audit differences

Port Authority of Guam Year End: September 30, 2010 Summary of Audit Differences Date: 10/1/2009 To 9/30/2010

#### SAD Prepared by Reviewed by

JVK RNP 12/23/2010 12/23/2010

Number	Date	Name	Account No	Reference	Annotation	Debit	Credit	Recurrence
SAD01	9/30/2010	Accruad Sick Lve(DC)-	3613	P0710			-16,798.00	
SAD01	9/30/2010	Miscellaneous Expens	60.9212	P0710		16,798.00		
		To record additional accrual of						
		sick leave liability based on the "lerminal	tion payment met	hod" calculation	i i			
		16 - Accounting for Compensated Abser	1085.					
SAD02	9/30/2010	Miscellaneous Expens	60.9212	N0121		56,466.00		
SAD02	9/30/2010	Accounts Payable Othe	3111.0THERS	N0121			-56,466.00	
		To record the unaccounted						
		difference between the amount confirme	d by PB Americas	, Inc. and the a	i i			
		by the Authority.						
SAD03	9/30/2010	Accounts Receivable-T	1211.TRADE	E0111			-14,747.00	
SAD03	9/30/2010	LEASE INCOME-GEDA	60.6113.GEDA	E0111		14,747.00		
		To record lease income based on						
		the amount confirmed by the customer.						
						88,011.00	-88,011.00	

We believe that the effects of the foregoing unrecorded audit differences, accumulated by the auditors during the current year audit and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statement taken as a whole...

Jan O. Snevera de Jose B. Guevara III

Financial Affairs Controller

Signed by:

Appendix D

## Management representation letters



Felix P. Camacho Governor of Guam

Michael W. Cruz Lieutenant Governor

December 30, 2010

Ernst & Young LLP 231 Ypao Road Suite 201, Ernst & Young Building Tamuning, Guam 96913

#### PORT AUTHORITY OF GUAM ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port Government of Guam

1026 Cabras Highway, Suite 201 Piti, Guam 96925



Telephone: (671) 477-5931/35 (671) 477-2683/83 Facsimile: (671) 477-2689/4445 Webpage: www.portofgwam.com

In connection with your audit(s) of the financial statements of the Port Authority of Guam (the Authority) as of September 30, 2010 and for year then ended, we recognize that obtaining representations from us concerning the information contained in this letter is a significant procedure in enabling you to form an opinion whether the financial statements present fairly, in all material respects, the financial position, results of operations and cash flows of the Port Authority of Guam in conformity with US generally accepted accounting principles.

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement.

Accordingly, we make the following representations, which are true to the best of our knowledge and belief:

### Management's responsibilities

We recognize that, as members of management of the Authority, we are responsible for the fair presentation of its financial statements. We believe the statements of net assets, the related statements of revenues, expenses and changes in net assets and cash flows are fairly presented in conformity with US generally accepted accounting principles applied on a basis consistent with that of the preceding year. We also recognize that, as members of management of the Authority, we are responsible for establishing and maintaining effective internal control.

We have made available to your representatives all financial records and related data.

We have no plans or intentions that may materially affect the carrying value or classification of assets and liabilities.

### Unrecorded audit differences

We believe that the effects of any unrecorded audit differences, summarized in the accompanying schedule, accumulated by you during the current audit and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

#### Internal control

-

There are no transactions of a material nature, individually or in the aggregate, that have not been properly recorded in the accounting records underlying the financial statements.

#### Minutes and contracts

The dates of meetings of the board of directors from the beginning of the period covered by the financial statements to the date of this letter are as follows:

Regular meeting of the board of directors	October 22, 2009
Regular meeting of the board of directors	November 19, 2009
Regular meeting of the board of directors	December 17, 2009
Regular meeting of the board of directors	January 28, 2010
Regular meeting of the board of directors	February 25, 2010
Regular meeting of the board of directors	March 25, 2010
Regular meeting of the board of directors	April 29, 2010
Regular meeting of the board of directors	May 20, 2010
Regular meeting of the board of directors	June 17, 2010
Special meeting of the board of directors	July 1, 2010
Regular meeting of the board of directors	August 19, 2010
Regular meeting of the board of directors	September 15, 2010
Regular meeting of the board of directors	October 28, 2010
Regular meeting of the board of directors	November 23, 2010

We have made available to you all minutes of the meetings of shareholders, directors and committees of directors or summaries of actions of recent meetings for which minutes have not yet been prepared.

We also have made available to you all significant contracts, including amendments, and agreements and have communicated to you all significant oral agreements. We have complied with all aspects of contractual agreements that would have a material effect on the financial statements in the event of noncompliance.

### **Risks and uncertainties**

There are no risks and uncertainties related to significant estimates and current vulnerabilities due to material concentrations that have not been disclosed in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 275, *Risks and Uncertainties.* 

### Ownership and pledging of assets

The Authority has satisfactory title to all assets appearing in the balance sheets. No security agreements have been executed under the provisions of the Uniform Commercial Code, and there are no liens or encumbrances on assets, nor has any asset been pledged. All assets to which the Authority has satisfactory title appear in the balance sheets.

#### **Receivables** and revenues

٠

Receivables represent valid claims against the debtors indicated and do not include amounts for goods shipped or services provided subsequent to the balance sheet date, goods shipped on consignment, or other types of arrangements not constituting sales. All revenue recognized as of the balance sheet date has been realized (or is realizable) and earned. Revenue has not been recognized before (1) persuasive evidence of an arrangement exists, (2) goods have been delivered or services rendered, (3) consideration to be received is fixed or determinable and (4) collectibility is reasonably assured.

Adequate provision has been made for losses, costs and expenses that may be incurred subsequent to the balance sheet date in respect of sales and services rendered prior to that date and for uncollectible accounts, discounts, returns and allowances, etc., that may be incurred in the collection of receivables at that date.

We have adequately disclosed a description of our major revenue-generating products and services, the types of arrangements used to deliver these products or services, and a description of the revenue recognition policies applicable to these products or services.

We have made available to you all significant contracts, communication and other relevant information pertaining to arrangements with our customers.

### Inventories

Inventories, including goods that are defective, slow-moving, obsolete or unusable, are stated at amounts not in excess of their estimated net realizable values.

Physical counts and measurements of inventories were made by competent employees under he supervision of management and book records were appropriately adjusted after giving recognition to cut-off for materials received and inventories issued.

### Long-lived assets to be held and used

No events or changes in circumstances have occurred that indicate the carrying amounts of longlived assets to be held and used, may not be recoverable.

### Arrangements with financial institutions

Arrangements with financial institutions involving compensating balances or other arrangements involving restrictions on cash balances and line-of-credit or similar arrangements have been properly recorded or disclosed in the financial statements.

### **Contingent liabilities**

There are no unasserted claims or assessments, including those our lawyers have advised us of, that are probable of assertion and must be disclosed in accordance with ASC 450-20, *Contingencies – Loss Contingencies* other than those disclosed in the financial statements.

There have been no violations or possible violations of laws or regulations in any jurisdiction whose effects should be considered for disclosure in the financial statements or as a basis for recording a loss contingency.

### Contingent liabilities, continued

There have been no internal investigations or communications from regulatory agencies or government representatives concerning investigations or allegations of noncompliance with laws or regulations in any jurisdiction, noncompliance with or deficiencies in financial reporting practices, or other matters that could have a material effect on the financial statements.

There are no other liabilities or gain or loss contingencies considered material, individually or in the aggregate, that are required to be accrued or disclosed by ASC 450, other than those accrued and disclosed in the financial statements, nor are there any accruals for loss contingencies included in the balance sheet or gain contingencies reflected in earnings that are not in conformity with the provisions of ASC 450.

### Oral or written guarantees

There are no oral or written guarantees, including guarantees of the debt of others.

### Fraud

a

We acknowledge our responsibility for the design and implementation of programs and controls to prevent and detect fraud. We have no knowledge of any fraud or suspected fraud involving management or other employees who have a significant role in the Authority's internal control over financial reporting. In addition, we have no knowledge of any fraud or suspected fraud involving other employees where the fraud could have a material effect on the financial statements. We have disclosed to you all allegations of financial improprieties, including fraud or suspected fraud, coming to our attention (regardless of the source or form and including, without limitation, allegations by "whistle-blowers") where such allegations could result in a misstatement of the financial statements or otherwise affect the financial reporting of the Authority.

### Independence

We are not aware of any capital lease, material cooperative arrangement or other business relationship between the Authority and Ernst & Young LLP or any other member firm of the global Ernst & Young organization.

We are not aware of any reason that Ernst & Young LLP would not be considered to be independent for purposes of the Authority's audit.

### **Conflicts of interest**

There are no instances where any officer or employee of the Authority has an interest in a company with which the Authority does business that would be considered a "conflict of interest." Such an interest would be contrary to Port Authority of Guam's policy.

### Subsequent events

Subsequent to September 30, 2010, no events or transactions have occurred or are pending that would have a material effect on the financial statements at that date or for the period then ended, or that are of such significance in relation to the Authority's affairs to require mention in a note to the financial statements in order to make them not misleading regarding the financial position, results of operations or cash flows of the Authority.

We understand that your audit was conducted in accordance with auditing standards generally accepted in the United States as established by the American Institute of Certified Public

Accountants and was, therefore, designed primarily for the purpose of expressing an opinion on the financial statements of the Authority taken as a whole, and that your tests of the accounting records and other auditing procedures were limited to those that you considered necessary for that purpose.

Very truly yours,

å

. 1

Enquire Agustin Ø General Manager 0

Jose Guevara III Financial Affairs Controller



Felix P. Camacho Governor of Guam

Michael W. Cruz Lieutenant Governor

December 30, 2010

Ernst & Young LLP 231 Ypao Road Suite 201, Ernst & Young Building Tamuning, Guam 96913

#### PORT AUTHORITY OF GUAM ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port Government of Guam 1026 Cabras Highway, Suite 201

Piti, Guam 96925



Telephone: (671) 477-5931/35 (671) 477-2683/83 Facsimile: (671) 477-2689/4445 Webpage: www.portefguara.com

We are providing this letter in connection with your audit of the federal award programs of the Port Authority of Guam (the Authority) as of and for the year ended September 30, 2010, which was performed in accordance with auditing standards generally accepted in the United States, the Single Audit Act Amendments of 1996, OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and the standards for financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. We understand that obtaining representations from us concerning the information contained in this letter is a significant procedure and we understand that the purpose of your testing of transactions and records from the Port Authority of Guam's federal programs was to obtain reasonable assurance that Port Authority of Guam had complied, in all material respects, with the compliance requirements that could have a direct and material effect on each of its major programs.

In connection with your audit, we confirm, to the best of our knowledge and belief, the following representations:

- We have identified and disclosed to you the laws, regulations and provisions of contracts and grant agreements that could have a direct and material effect on each of Authority's federal programs.
- We have made available to you all documentation related to the compliance requirements for the federal programs, including contracts and grant agreements (including amendments, if any) and any other correspondence with federal agencies and pass-through entities related to federal programs.
- We have made available to you all federal program financial records and related data, including information related to federal program financial reports and claims for advances and reimbursements.
- We have provided to you our interpretations of any compliance requirements that have varying interpretations.

- 5. We have established and maintained effective internal control over compliance that provides reasonable assurance that federal awards are administered in compliance with the laws, regulations and provisions of contracts or grant agreements that could have a material effect on the federal programs. Internal control is functioning as intended.
- 6. We are responsible for complying, and we have complied in all material respects, with the requirements of Circular A-133 and with the laws, regulations and provisions of contracts and grant agreements related to each of the federal programs, except for those findings disclosed in the Schedule of Findings and Questioned Costs.
- We have identified and disclosed to you all amounts questioned and any known noncompliance with the requirements of federal programs, including the results of other audits or program reviews.
- 8. We acknowledge our responsibility for preparation of the Schedule of Expenditures of Federal Awards (the schedule). The form and content of the schedule is in accordance with Circular A-133 Section 310.b. The methods of measurement or presentation have not changed from those used in the prior period and there are no significant assumptions underlying the measurement or presentation of the schedule.
- 9. We acknowledge that it is our responsibility for understanding and complying with the compliance requirements related to the preparation of the schedule. We have identified all of our government programs and related activities subject to OMB Circular A-133 and have included in the schedule all expenditures made during the period for all awards provided by federal agencies in the form of grants, federal cost reimbursement contracts, loans, loan guarantees and other noncash awards, property (including donated surplus property), cooperative agreements, interest subsidies, insurance, food commodities, direct appropriations and other direct assistance. The schedule is accurate and complete in all material respects, presents the information required by OMB Circular A-133, and includes all federal program expenditures made during the year ended September 30, 2010.
- 10. We have charged costs to federal awards in accordance with applicable cost principles.
- 11. Information presented in federal program financial reports and claims for advances and reimbursements are supported by the books and records from which Authority's financial statements have been prepared and are prepared on a basis consistent with that presented in the Schedule of Expenditures of Federal Awards. Amounts claimed or used for matching were determined in accordance with the applicable cost circulars and administrative requirements.
- The copies of Authority's federal program financial reports provided to you are true copies of the reports submitted or electronically transmitted to the federal agencies and pass-through entities.

- 13. We acknowledge our responsibility for the design and implementation of programs and controls to prevent and detect fraud. We have no knowledge of any fraud or suspected fraud affecting federal programs involving management or other employees who have a significant role in internal control over financial reporting. In addition, we have no knowledge of any fraud or suspected fraud involving other employees where the fraud could have a material effect on the federal programs. We have disclosed to you all allegations of financial improprieties, including fraud or suspected fraud, coming to our attention (regardless of the source or form and including, without limitation, allegations by "whistle-blowers") where such allegations could result in a misstatement of the financial statements or otherwise affect the financial reporting of the federal program.
- The summary schedule of prior audit findings and the Data Collection Form are accurate and complete in all material respects and contain the information required by Circular A-133.
- 15. We have provided you with all information on the status of follow-up on prior audit findings by federal awarding agencies and pass-through entities, including management decisions.
- 16. There has been no known noncompliance occurring subsequent to September 30, 2010, or events occurring subsequent to that date that would require adjustment to or disclosure in the Schedule of Expenditures of Federal Awards.
- 17. There have been no changes subsequent to September 30, 2010 in internal control over compliance or other factors that might significantly affect internal control, except for corrective action taken with regard to significant deficiencies as disclosed in the corrective action plan.

In connection with your audit, we also confirm, to the best of our knowledge and belief, the following representations related to any findings included in the Schedule of Findings and Questioned Costs:

- We have resolved any audit findings and recommendations directed to us and have a process to track their status.
- 19. We have taken timely and appropriate steps to remedy fraud, illegal acts, violations of provisions of contracts or grant agreements, or abuse that you have reported.
- 20. We have provided views on your reported findings, conclusions and recommendations, as well as management's planned corrective actions, for the report.

We understand that your audit was made in accordance with auditing standards generally accepted in the United States, the Single Audit Act Amendments of 1996, OMB Circular A-133 and the standards for financial audits contained in *Government Auditing Standards*, and was, therefore, designed for the purpose of obtaining reasonable assurance about whether the schedule of expenditures of federal awards is presented fairly, in all material respects, in relation to the financial statements taken as a whole and whether the Port Authority of Guam had, in all material respects, administered each of its major federal programs in compliance with the laws, regulations and provisions of contracts or grant agreements, noncompliance with which could have a direct and material effect on the federal program. Accordingly, we understand that your tests of the accounting and federal program records and other auditing procedures were limited to those that you considered necessary for those purposes.

Very truly yours,

m

Enrique Agustin General Manage

Jose Guevara III Financial Affairs Controller

Dorothy Harris Chief Planner

### Ernst & Young LLP

### Assurance | Tax | Transactions | Advisory

About Ernst & Young LLP

Ernst & Young is a global leader in assurance, tax, transaction and advisory services. Worldwide, our 135,000 people are united by our shared values and an unwavering commitment to quality. We make a difference by helping our people, our clients and our wider communities achieve their potential.

For more information, please visit <u>www.ey.com</u>.

Proprietary and confidential. Do not distribute without written permission.

Ernst & Young refers to the global organization of member firms of Ernst & Young Global Limited, each of which is a separate legal entity. Ernst & Young Global Limited, a UK company limited by guarantee, does not provide services to clients.

© 2008 Ernst & Young.

All Rights Reserved.

